This directory consists of information gathered from eleven counties in Northeast Tennessee, three counties and one independent city in Southwest Virginia and one county in Western North Carolina.

Manufacturing in this document is defined by the NAICS code as the production of goods in which raw materials are transformed into finished goods usually on a large scale.

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# TABLE OF CONTENTS

## WESTERN NORTH CAROLINA

Avery County ........................................................................................................ A-1

## TENNESSEE

Carter County ........................................................................................................ B-1
Claiborne County .................................................................................................. C-1
Greene County ...................................................................................................... D-1
Hamblen County ................................................................................................... E-1
Hancock County .................................................................................................... F-1
Hawkins County .................................................................................................. G-1
Jefferson County ................................................................................................... H-1
Johnson County ................................................................................................... I-1
Sullivan County .................................................................................................... J-1
Unicoi County ....................................................................................................... K-1
Washington County .............................................................................................. L-1

## SOUTHWEST VIRGINIA

Lee County ............................................................................................................. M-1
Scott County ......................................................................................................... N-1
Washington County ............................................................................................... O-1
Bristol City ............................................................................................................ P-1
APPENDIX

NAICS Code Index for Manufacturers ................................................................. AA-1
Products Produced by NAICS Codes ................................................................ BB-1
Products Purchased (Alphabetically) .............................................................. CC-1
Manufacturers with 100+ Employees ............................................................ DD-1
Distribution/Transportation Companies with 100+ Employees .................... EE-1
Telecommunication/Telemarketing Companies ............................................. FF-1
Alphabetical Listing of Manufacturers ......................................................... GG-1
MANUFACTURERS

BY

COUNTY
AVERY

Addco
1596 Linville Falls Highway
Linville, NC 28646
Phone: 828-733-1560
Fax: 828-733-1562
Year Established: 1995
Principal Officer: Edward de Marcellus, President
Sales Contact: Dan Osborne
Purchasing Contact: Dan Osborne
Sales Market: International
Purchasing Market: National
Employees: 25
Products Produced:

336412 Sway bars

Products Purchased:
Steel, raw
Bolts, nuts, rivets & washers
Bushings, rubber & urethane

Web Site: www.addco.net
Corporate Headquarters: Local

Blue Mountain Metal Works
567 Main Street, East
Banner Elk, NC 28604
Phone: 828-898-8582
Fax: None
Year Established: 2006
Principal Officer: Dirk Brown, Owner
Sales Contact: Dirk Brown
Purchasing Contact: Dirk Brown
Sales Market: National
Purchasing Market: Regional
Employees: 3
Products Produced:

332323 Metal work, ornamental & architectural

Products Purchased:
Aluminum
Steel
Brass
Bronze

Web Site: www.bluemountainmetalworks.com
Corporate Headquarters: Local

Banner's Cabinets, Inc.
299 Watauga Street
Newland, NC 28657
Phone: 828-733-2031
Fax: 828-733-1640
Year Established: 1942
Principal Officer: Joe E. Banner, Sr. & Jr., Owners
Sales Contact: Debbie Banner
Purchasing Contact: Fred Davis
Sales Market: National
Purchasing Market: National
Employees: 29
Products Produced:

321999 Cabinets, custom & millwork

Products Purchased:
Hardwoods
Plywood
Paint
Mirrors

Web Site: www.bannerscabinets.com
Corporate Headquarters: Local

Classic Stone Works, Inc.
1710 Linville Falls Hwy.
Linville, NC 28646
Phone: 828-737-0040
Fax: 828-737-0041
Year Established: 1991
Principal Officer: Eric & Debbie Guinn, Owners
Sales Contact: Carol Walker
Purchasing Contact: Eric Guinn
Sales Market: Regional
Purchasing Market: National
Employees: 17
Products Produced:

327991 Granite fabricated counter tops

Products Purchased:
Granite

Web Site: www.classicstoneworksinc.com
Corporate Headquarters: Local
AVERY

Linville Falls Winery
9557 Linville Falls Hwy.
Linville, NC 28657
Phone: 828-765-1400
Fax: None
Year Established: 2012
Principal Officer: Jack Wiseman, Owner
Sales Contact: Pat O'Brien
Purchasing Contact: Pat O'Brien
Sales Market: National
Purchasing Market: National
Employees: 5
Products Produced:

312130 Wine

Products Purchased:

Grapes
Barrels
Gift Items

Web Site: www.linvillefallswinery.com
Corporate Headquarters: Local

Maymead Materials
183 Jonas Ridge Hwy
Pineola, NC 28662
Phone: 828-733-6145
Fax: 828-733-4401
Year Established: 1930
Principal Officer: Steve Wright, Site Manager
Sales Contact: Steve Wright
Purchasing Contact: Corp. 423-727-2000
Sales Market: Local
Purchasing Market: Local
Employees: 6
Products Produced:

324121 Asphalt paving mixture & blocks

Products Purchased:

Asphalt liquid

Web Site: www.maymead.com
Corporate Headquarters: Mountain City, TN

Loven Ready Mix
251 Jonas Ridge Highway
Pineola, NC 28662
Phone: 828-733-5406
Fax: 828-733-3924
Year Established: 1961
Principal Officer: Robert Loven, Owner
Sales Contact: Robert Loven
Purchasing Contact: Robert Loven
Sales Market: Regional
Purchasing Market: National
Employees: Classified
Products Produced:

327320 Concrete ready-mix
327331 Retaining walls pre-cast

Products Purchased:

Sand & gravel
Cement

Web Site: www.lovenreadymix.com
Corporate Headquarters: Local

R.H. McFee Machine Shop, Inc.
#1 Prison Camp Road
Newland, NC 28657
Phone: 828-765-2669
Fax: 828-765-1376
Year Established: 1975
Principal Officer: Roy McFee, President
Sales Contact: Chris McFee
Purchasing Contact: Chris McFee
Sales Market: National
Purchasing Market: Regional
Employees: 2
Products Produced:

332710 Machine shop

Products Purchased:

Steel
Aluminum

Web Site: None
Corporate Headquarters: Local
Sign Man (The)
24 Michelle Lane
Crossnore, NC 28616
Phone: 828-733-9776
Fax: None
Year Established: 1968
Principal Officer: Kermit Harpold, Owner
Sales Contact: Kermit Harpold
Purchasing Contact: Kermit Harpold
Sales Market: Regional
Purchasing Market: Local
Employees: 1
Products Produced:

339950 Signs, except neon

Products Purchased:

| Aluminum |
| Wood |
| Metal |
| Plastic |

Web Site: None
Corporate Headquarters: Local

U.S. Textiles Corporation
400 Wyatt Drive
Newland, NC 28657
Phone: 828-733-9244
Fax: 828-733-1734
Year Established: 1978
Principal Officer: Michael Secrest, Plant Manager
Sales Contact: Michael Secrest
Purchasing Contact: Michael Secrest
Sales Market: National
Purchasing Market: National
Employees: 37
Products Produced:

315110 Hosiery, women's except socks

Products Purchased:

| Yarn |

Web Site: www.silkies.com
Corporate Headquarters: Local

Sign Shop, Inc. (The)
297 Old Turnpike Road
Banner Elk, NC 28604
Phone: 828-898-7586
Fax: None
Year Established: 1972
Principal Officer: Bill Dicks, Owner
Sales Contact: Bill Dicks
Purchasing Contact: Bill Dicks
Sales Market: National
Purchasing Market: National
Employees: 2
Products Produced:

339950 Signs, resort, sandblasted & hand carved

Products Purchased:

| Redwood |
| Cedar |
| Plastic composite |

Web Site: None
Corporate Headquarters: Local
CARTER COUNTY INDUSTRIES
All Metals Fabricators & Millwright Services
131 Spears Avenue
Elizabethton, TN 37643
Phone: 423-543-7013
Fax: None
Year Established: 1978
Principal Officer: Charlie Murray, Owner
Sales Contact: Charlie Murray
Purchasing Contact: Charlie Murray
Sales Market: Regional
Purchasing Market: National
Employees: 3
Products Produced:
332710 Machine shop

Products Purchased:
Steel
Cutting tools

Web Site: None
Corporate Headquarters: Local

Blue Ridge Fabricators
650 Blue Ridge Drive
Elizabethton, TN 37643
Phone: 423-543-6151
Fax: 423-543-7861
Year Established: 1969
Principal Officer: Tom Cox, President
Sales Contact: Sandy Cox
Purchasing Contact: Sandy Cox
Sales Market: Regional
Purchasing Market: National
Employees: 38
Products Produced:
339991 Gaskets, packing & sealing devices

Products Purchased:
Cork
Rubber

Web Site: www.blueridgefabricators.com
Corporate Headquarters: Local

AYM, Inc
100 McDonald Avenue
Elizabethton, TN 37643
Phone: 423-547-2890
Fax: 423-547-2892
Year Established: 1999
Principal Officer: Kenny Eller, Plant Manager
Sales Contact: Kenny Eller
Purchasing Contact: Kenny Eller
Sales Market: Regional
Purchasing Market: Regional
Employees: 50
Products Produced:
332913 Plumbing fittings & brass goods

Products Purchased:
Steel, strip & bar

Web Site: www.aymcdonald.com
Corporate Headquarters: Dubuque, Iowa

Borla Performance Industries, Inc.
500 Borla Drive
Johnson City, TN 37604
Phone: 423-979-4000
Fax: 423-979-4099
Year Established: 2008
Principal Officer: Alex Borla, Owner
Principal Officer: Marian Juzak, Plant Manager
Sales Contact: David Borla - 877-462-6752 x256
Purchasing Contact: Cheryl Wright - 423-979-4016
Sales Market: National
Purchasing Market: National
Employees: 100
Products Produced:
336390 Muffler & exhaust components

Products Purchased:
Steel, stainless sheet & tubing
Welding supplies

Web Site: www.borla.com
Corporate Headquarters: Local
CARTER

Campus Chalet Embroidery
2514 Old Lewis Road
Johnson City, TN 37601
Phone: 423-926-6461
Fax: 423-926-4307
Year Established: 1967
Principal Officer: Edward Dance, President
Sales Contact: Cindi Dance
Purchasing Contact: Edward Dance
Sales Market: National
Purchasing Market: National
Employees: 25
Products Produced:

- 314999 Contract embroidery
- Emblems and patches

Products Purchased:

- Thread

Web Site: www.campuschalet.com
Corporate Headquarters: Local

ColorWorks, Inc.
151 Iodent Way
Elizabethton, TN 37644
Phone: 423-543-5063
Fax: 423-543-6365
Year Established: 1972
Principal Officer: Richard Lewis, President
Sales Contact: Richard Lewis
Purchasing Contact: Richard Lewis
Sales Market: National
Purchasing Market: National
Employees: Classified
Products Produced:

- 313310 Textile dyeing, finishing & coating

Products Purchased:

- Chemicals
- Dyes

Web Site: None
Corporate Headquarters: Local

Colonial Machinery Sales
300 Robertson Drive
Elizabethton, TN 37644
Phone: 423-543-5210
Fax: 423-543-8500
Year Established: 1984
Principal Officer: Charles F. Miller, President
Sales Contact: Charles Miller
Purchasing Contact: Charles Miller
Sales Market: National
Purchasing Market: National
Employees: Classified
Products Produced:

- 333243 Woodworking machinery, rebuilding

Products Purchased:

- Woodworking machinery

Web Site: None
Corporate Headquarters: Local

Edge Dental Lab
256 Hwy. 91
Elizabethton, TN 37643
Phone: 423-542-3330
Fax: 423-542-8999
Year Established: 1999
Principal Officer: Tony Wilson & David Tester, Owners
Sales Contact: Tony Wilson
Purchasing Contact: David Tester
Sales Market: National
Purchasing Market: National
Employees: 3
Products Produced:

- 339116 Dentures, crowns, etc.

Products Purchased:

- Metal sanitary ware
- Porcelain, stone & acrylic

Web Site: None
Corporate Headquarters: Local
Folsom Printing Company
341 W. Elk Avenue
Elizabethton, TN 37643
Phone: 423-543-2632
Fax: 423-543-4704
Year Established: 1970
Principal Officer: Jack Campbell, Sr., Owner
Sales Contact: Jack Campbell, Jr.
Purchasing Contact: Jack Campbell, Jr.
Sales Market: Local
Purchasing Market: Local
Employees: 3
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink

Web Site: None
Corporate Headquarters: Local

Lewis Wood Products
410 Cherokee Park Drive
Elizabethton, TN 37643
Phone: 423-547-1770
Fax: 423-547-1773
Year Established: 1977
Principal Officer: Vivian Lewis, Owner
Sales Contact: Vivian Lewis
Purchasing Contact: Vivian Lewis
Sales Market: Regional
Purchasing Market: Regional
Employees: 7
Products Produced:
321920 Pallets and skids, wood

Products Purchased:
Rough lumber
Veneer and plywood

Web Site: None
Corporate Headquarters: Local

General Machine and Tool Company, Inc.
152 Judge Don M. Lewis Blvd.
Elizabethton, TN 37643
Phone: 423-542-5491
Fax: 423-542-4263
Year Established: 1967
Principal Officer: Bill W. Gentry, President/Owner
Sales Contact: Bill W. Gentry
Purchasing Contact: Bill W. Gentry
Sales Market: Regional
Purchasing Market: National
Employees: 9
Products Produced:
332710 Machine shop, CNC

Products Purchased:
Steel
Bronze and brass
Aluminum
Steel, stainless

Web Site: None
Corporate Headquarters: Local

Mapes Piano String Company
One Wire Mill Road
Elizabethton, TN 37643
Phone: 423-543-3195
Fax: 423-543-7738
Year Established: 1912
Principal Officer: William Schaff, President
Sales Contact: Robert L. Schaff
Purchasing Contact: Eric Wright
Sales Market: International
Purchasing Market: International
Employees: Classified
Products Produced:
339992 Musical strings
Specialty wires

Products Purchased:
Steel & stainless rod
Copper rod

Web Site: www.mapeswire.com
Corporate Headquarters: Local
Matheson Machine Products
152 Iodent Way, Ste. B
Elizabethton, TN 37643
Phone: 423-543-4356
Fax: 423-543-4205
Year Established: 1978
Principal Officer: J. H. Matheson, Sr., Owner
Sales Contact: Jamie Matheson
Purchasing Contact: J. H. Matheson, Jr.
Sales Market: Regional
Purchasing Market: National
Employees: 7
Products Produced:

332710 Machine shop, precision

Products Purchased:

Metal parts

Web Site: None
Corporate Headquarters: Local

Nor-Well Company, Inc.
136 E. Elk Avenue
Elizabethton, TN 37643
Phone: 423-543-4373
Fax: 423-543-7109
Year Established: 1950
Principal Officer: Gary Nave, President
Sales Contact: Sales Dept.
Purchasing Contact: Al Whirledge
Sales Market: Regional
Purchasing Market: Regional
Employees: 60
Products Produced:

332410 Boiler shop

Products Purchased:

Steel pipe & tubes
Sheet metal & plate work
Valves & pipe fittings
Plastics plumbing fixtures
Brass goods

Web Site: None
Corporate Headquarters: Local

NCI Building Systems
151 Judge Don M. Lewis Blvd.
Elizabethton, TN 37643
Phone: 423-542-5047
Fax: 423-547-6995
Year Established: 2000
Principal Officer: Tony Phillips, Plant Manager
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: Regional
Purchasing Market: National
Employees: 130
Products Produced:

332312 Steel buildings

Products Purchased:

Steel

Web Site: www.ncibuildings.com
Corporate Headquarters: Houston, TX

Oliver's Woodworking, Inc.
248 Judge Don M. Lewis Blvd.
Elizabethton, TN 37643
Phone: 423-543-0028
Fax: 423-543-7296
Year Established: 1994
Principal Officer: Victor Oliver, President
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: Regional
Purchasing Market: Regional
Employees: 11
Products Produced:

321920 Pallets

Products Purchased:

Lumber/nails

Web Site: None
Corporate Headquarters: Local
One Way Manufacturing, Inc.
1952 West Elk Avenue
Elizabethton, TN 37644
Phone: 423-542-4010
Fax: 423-542-4010
Year Established: 1986
Principal Officer: Bill Honigmann, Owner
Sales Contact: Sales Dept.
Purchasing Contact: Bill Honigmann
Sales Market: Regional
Purchasing Market: Regional
Employees: 1
Products Produced:
335314 Starters, auto & heavy equipment

Products Purchased:
Starter and alternator parts

Web Site: None
Corporate Headquarters: Local

RiteScreen Company
193 Judge Don M. Lewis Blvd.
Elizabethton, TN 37643
Phone: 423-547-1000
Fax: 423-547-1102
Year Established: 1994
Principal Officer: Dorothy Isenberg, Plant Manager
Sales Contact: 1-800-949-4171
Purchasing Contact: Dorothy Isenberg
Sales Market: Regional
Purchasing Market: Regional
Employees: Classified
Products Produced:
332321 Screens, window & door

Products Purchased:
Screen
Bolts
Nails
Washers & rivets

Web Site: www.ritescreen.com
Corporate Headquarters: Local

Snap-On Tools Corporation
2045 State Line Road
Elizabethton, TN 37643
Phone: 423-543-5771
Fax: 423-543-8677
Year Established: 1974
Principal Officer: Jon Carley, Plant Manager
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: Classified
Products Produced:
332216 Hand & edge tools

Products Purchased:
Steel

Web Site: www.snapon.com
Corporate Headquarters: Kenosha, WI

Sossner Steel Stamps
180 Judge Don M. Lewis Blvd.
Elizabethton, TN 37643
Phone: 423-543-4001
Fax: 423-543-8546
Year Established: 1989
Principal Officer: Neil Friedman, President
Sales Contact: Neil Friedman
Purchasing Contact: Kim Lacy
Sales Market: National
Purchasing Market: National
Employees: 50
Products Produced:
332119 Metal stampings

Products Purchased:
Steel bars
Tool bits

Web Site: www.sossnerstamps.com
Corporate Headquarters: Local
CARTER

Summers-Taylor Materials Company
1514 Piney Flats Road
Watauga, TN 37694
Phone: 423-926-5687
Fax: 423-543-3213
Year Established: 1932
Principal Officer: R.T. Summers, Owner
Sales Contact: R. T. Summers
Purchasing Contact: R. T. Summers
Sales Market: Local
Purchasing Market: Local
Employees: 15
Products Produced:

324121 Asphalt paving mixture & blocks

Products Purchased:

Asphalt liquid
Limestone
Sand & gravel

Web Site: www.summerstaylor.com
Corporate Headquarters: Local

Tri-City Plating Company, Inc.
705 Lynn Avenue
Elizabethton, TN 37643
Phone: 423-542-6532
Fax: 423-542-9352
Year Established: 1967
Principal Officer: Chuck Carrier, Owner
Sales Contact: Chuck Carrier
Purchasing Contact: Chuck Carrier
Sales Market: Regional
Purchasing Market: National
Employees: Classified
Products Produced:

332813 Electroplating of car bumpers

Products Purchased:

Nickel and chrome

Web Site: None
Corporate Headquarters: Local

Tri-Cities Dental Laboratories
721 West G. Street
Elizabethton, TN 37643
Phone: 423-542-8313
Fax: 423-542-8313
Year Established: 1972
Principal Officer: Robert Livingston, Owner
Sales Contact: Robert Livingston
Purchasing Contact: Robert Livingston
Sales Market: Regional
Purchasing Market: National
Employees: 3
Products Produced:

339116 Dental appliances

Products Purchased:

Gypsum products
Plastic teeth

Web Site: None
Corporate Headquarters: Local
CLAIBORNE COUNTY INDUSTRIES
CLAIBORNE

B & M Machine Shop
260 Arthur Road
Cumberland Gap, TN 37724
Phone: 423-869-4712
Fax: 423-869-4743
Year Established: 1976
Principal Officer: Jimmy McDowell, President
Sales Contact: Jimmy McDowell
Purchasing Contact: Jimmy McDowell
Sales Market: Local
Purchasing Market: Local
Employees: 7
Products Produced:

332710 Machine shop

Products Purchased:

Steel, hot-rolled, stainless

Web Site: None
Corporate Headquarters: Local

Bo-Weevil/Eco Sportswear
1196 Cedar Fork Road
Tazewell, TN 37879
Phone: 423-626-0202
Fax: 423-626-8383
Year Established: 1988
Principal Officer: Donald Ray, Plant Manager
Sales Contact: Donald Ray
Purchasing Contact: Donald Ray
Sales Market: National
Purchasing Market: North Carolina
Employees: 25
Products Produced:

315190 T-Shirts

Products Purchased:

Recycled T-shirts

Web Site: www.claiborneapparel.com
Corporate Headquarters: Local

Brooks Furniture Manufacturing, Inc.
110 Maples Lane
Tazewell, TN 37879
Phone: 423-626-1111
Fax: 423-626-8346
Year Established: 1956
Principal Officer: Jerry Brooks, CEO
Michael Brooks, President
Sales Contact: Chris Brooks
Purchasing Contact: Michael Brooks
Sales Market: International
Purchasing Market: International
Employees: 37
Products Produced:

337121 Furniture, wood, household

Products Purchased:

Wood, soft, veneer plywood
Hardware
Paints

Web Site: www.brooksfurnitureonline.com
Corporate Headquarters: Local

Bushline Incorporated
707 Industrial Park Drive
New Tazewell, TN 37825
Phone: 423-626-5246
Fax: 423-626-7237
Year Established: 1970
Principal Officer: Hollis Bush, President
Sales Contact: Hollis Bush
Purchasing Contact: Richard Rowe
Sales Market: National
Purchasing Market: National
Employees: 80
Products Produced:

337121 Furniture, wood, upholstered

Products Purchased:

Wood
Fabric
Paints

Web Site: www.bushline.com
Corporate Headquarters: Local
CLAIBORNE

Combs Group (The)
290 Pump Springs Road
Harrogate, TN 37752
Phone: 423-869-4737
Fax: 423-869-2858
Year Established: 1970
Principal Officer: Mike Hansard, General Manager
Sales Contact: Mike Hansard
Purchasing Contact: Robin Housley
Sales Market: International
Purchasing Market: National
Employees: 55
Products Produced:
332710 Machine shop, fabrication

Products Purchased:
Steel, hot-rolled, stainless

Web Site: www.thecombsgroupinc.com
Corporate Headquarters: Beckley, W. VA

DTR Industries
150 Hester Lane
Tazewell, TN 37879
Phone: 423-626-8805
Fax: 423-626-2065
Year Established: 2003
Principal Officer: Chris Wampler, Plant Manager
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 402
Products Produced:
326291 Rubber products

Products Purchased:
Rubber

Web Site: www.dtrtn.com
Corporate Headquarters: Komaki, Japan

DeRoyal Industries
1601 Hwy 33 South
New Tazewell, TN 37825
Phone: 423-626-9030
Fax: 423-938-6655
Year Established: 1973
Principal Officer: Pete DeBusk, Owner
Sales Contact: Chris Schultz
Purchasing Contact: Mark Justice
Sales Market: International
Purchasing Market: International
Employees: 250
Products Produced:
339113 Medical supplies

Products Purchased:
Surgical appliances supplies

Web Site: www.deroyal.com
Corporate Headquarters: Local

England, Inc.
402 Old Knoxville Highway
New Tazewell, TN 37825
Phone: 423-626-5211
Fax: 423-626-9641
Year Established: 1964
Principal Officer: Otis Sawyer, President
Sales Contact: Tim Tull
Purchasing Contact: Connie Gilbert
Sales Market: International
Purchasing Market: International
Employees: 950
Products Produced:
337121 Furniture, upholstered, household

Products Purchased:
Wood
Hardware
Fabric

Web Site: www.englandfurniture.com
Corporate Headquarters: Local
CLAIBORNE

Giles Industries, Inc.
405 S. Broad Street
New Tazewell, TN 37825
Phone: 423-626-7243
Fax: 423-626-6919
Year Established: 1959
Principal Officer: Allen Neely, President
Sales Contact: Juha Meittine
Purchasing Contact: Gary Johnson
Sales Market: International
Purchasing Market: National
Employees: 230
Products Produced:
321991 Mobile homes

Products Purchased:
Building materials, house

Web Site: www.gilesindustries.com
Corporate Headquarters: Maryville, TN

King Printing Solutions
531 Straight Creek Road
New Tazewell, TN 37825
Phone: 423-626-7700
Fax: 423-626-7727
Year Established: 1972
Principal Officer: Jim King, President
Sales Contact: 800-251-9236
Purchasing Contact: Kay Mink
Sales Market: National
Purchasing Market: National
Employees: Classified
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink

Web Site: www.kbfcorp.com
Corporate Headquarters: Local

Homesteader, Inc.
511 Old Hwy. 33
New Tazewell, TN 37825
Phone: 423-626-9040
Fax: 423-526-2480
Year Established: 1985
Principal Officer: Anthony Mountain, President
Sales Contact: Jerry Bundner
Purchasing Contact: Ron Pressnell
Sales Market: International
Purchasing Market: National
Employees: 120
Products Produced:
336214 Trailers, utility enclosed & open

Products Purchased:
Steel
Aluminum
Wood

Web Site: www.homesteadertrailer.com
Corporate Headquarters: Local

TNT Apparel, Inc.
1199 Cedar Fork Road
Tazewell, TN 37879
Phone: 423-626-4500
Fax: 423-626-4525
Year Established: 2007
Principal Officer: Tony Lester, Owner
Sales Contact: Tony Lester
Purchasing Contact: Tony Lester
Sales Market: International
Purchasing Market: Regional
Employees: 32
Products Produced:
315190 Sportswear

Products Purchased:
Fabric
Thread

Web Site: None
Corporate Headquarters: Local

C-3
CLAIBORNE

Valley Mine Service, Inc.
110 Powell Valley School Lane
Tazewell, TN 37879
Phone: 423-869-3155
Fax: 423-869-5018
Year Established: 1983
Principal Officer: Danny Gibson, Owner
Sales Contact: Eddie Hoskins
Purchasing Contact: Eddie Hoskins
Sales Market: National
Purchasing Market: Regional
Employees: 30
Products Produced:

333131  Mining equipment, underground, parts

Products Purchased:

Steel
Power transmission products

Web Site: www.valleymineservice.com
Corporate Headquarters: Speedwell, TN

Volunteer Knit Apparel, Inc.
403 Old Knoxville Hwy.
New Tazewell, TN 37825
Phone: 423-626-8000
Fax: 423-626-2729
Year Established: 1986
Principal Officer: Gary West, President
Sales Contact: Gary West
Purchasing Contact: Nora Wolfenbarger
Sales Market: International
Purchasing Market: Regional
Employees: 180
Products Produced:

315190  Sportswear

Products Purchased:

Fabric
Thread

Web Site: www.volknit.com
Corporate Headquarters: Local
All Machine Parts, Inc.
60 Mount Pleasant Circle
Greeneville, TN 37743
Phone: 423-638-8822
Fax: 423-638-8810
Year Established: 2004
Principal Officer: Bill Pope, Owner
Sales Contact: Bill Pope
Purchasing Contact: Bill Pope
Sales Market: National
Purchasing Market: Regional
Employees: 4
Products Produced:

  331513  Power draw bars
         Metal working

Products Purchased:

  Steel

Web Site: www.ampinc.embarqspace.com
Corporate Headquarters: Local

American Greetings
101 American Road, Hwy 11-E N.
Afton, TN 37616
Phone: 423-639-7878
Fax: 423-636-2065
Year Established: 1966
Principal Officer: Scott Crawford, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: International
Purchasing Market: Regional
Employees: 542
Products Produced:

  322220  Gift wrap

Products Purchased:

  Paper
  Boxes

Web Site: www.americangreetings.com
Corporate Headquarters: Cleveland, OH

American Calendar Company
101 Elm Street
Afton, TN 37616
Phone: 423-798-1070
Fax: 423-798-1079
Year Established: 1876
Principal Officer: John H. Kilday, III, President
Sales Contact: David Johnson
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: National
Employees: 35
Products Produced:

  323111  Printing, calendars

Products Purchased:

  Paper
  Printing ink

Web Site: www.calendarco.com
Corporate Headquarters: Local

Angus-Palm Industries
115 Terry Leonard Drive
Greeneville, TN 37745
Phone: 423-798-2420
Fax: 423-798-2423
Year Established: 1999
Principal Officer: Brad Ranly, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Sharon Duncan
Sales Market: National
Purchasing Market: National
Employees: 350
Products Produced:

  333111  ROP's & Operator cabs

Products Purchased:

  Steel, cold-rolled, strip & bars

Web Site: www.angus-palm.com
Corporate Headquarters: Watertown, SD
Artistic Printers
2475 Snapps Ferry Road
Greeneville, TN 37745
Phone: 423-639-4316
Fax: 423-639-4162
Year Established: 1969
Principal Officer: Lisa & Terry Webb, Owner
Sales Contact: Lisa Webb
Purchasing Contact: Terry Webb
Sales Market: Regional
Purchasing Market: Regional
Employees: 6
Products Produced:
323111  Printing, commercial

Products Purchased:
Paper
Printing Ink

Web Site: None
Corporate Headquarters: Local

Bossard, North American
1550 Industrial Road
Greeneville, TN 37745
Phone: 423-639-6661
Fax: 423-639-6662
Year Established: 2005
Principal Officer: Daniel Tyler, Plant Manager
Sales Contact: 423-639-6660
Purchasing Contact: Web Site
Sales Market: International
Purchasing Market: International
Employees: Classified
Products Produced:
332722  Fasteners

Products Purchased:
Steel

Web Site: www.bossard.com
Corporate Headquarters: Cedar Falls, IA
Global: Switzerland

Blair Composites, LLC
790 W. Andrew Johnson Hwy.
Greeneville, TN 37745
Phone: 423-638-5847
Fax: 423-638-6895
Year Established: 1994
Principal Officer: Mike Carlton, President
Sales Contact: Mike Carlton
Purchasing Contact: Mike Carlton
Sales Market: National
Purchasing Market: Regional
Employees: 30
Products Produced:
326199  Fiberglass, molded

Products Purchased:
Fiberglass

Web Site: www.blaircompositesllc.com
Corporate Headquarters: Altoona, PA

BTL Industries
1607 Industrial Road
Greeneville, TN 37744
Phone: 423-638-6171
Fax: 423-636-6493
Year Established: 1989
Principal Officer: Mike Letts, Plant Manager
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 102
Products Produced:
334416  Transformers & components

Products Purchased:
Steel, spooled

Web Site: www.ermco-eci.com
Corporate Headquarters: Local
C-E Minerals
107 Coile Street
Greeneville, TN 37744
Phone: 423-639-6891
Fax: 423-639-5591
Year Established: 1960
Principal Officer: Lynn Morgan, Plant Manager
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: National
Employees: 86
Products Produced:
325180 Silica, fused
Products Purchased:
Sand, industrial
Web Site: www.ceminerals.com
Corporate Headquarters: Paris, France

CVN Vooner Paper Machinery
475 T. Elmer Cox Drive
Greeneville, TN 37744
Phone: 423-638-2211
Fax: 423-638-8805
Year Established: 1983
Principal Officer: Charles H. Wunner, President
Sales Contact: Sales Reps
Purchasing Contact: Randy Broce
Sales Market: International
Purchasing Market: National
Employees: 16
Products Produced:
334513 Dewatering equip. for paper machines
Products Purchased:
Steel, stainless
Web Site: www.cvnooner.com
Corporate Headquarters: Charlotte, NC

Crown Tonka Walk-Ins
140 T. Elmer Cox Dr. Mount Pleasant Ind. Park
Greeneville, TN 37743
Phone: 423-638-8565
Fax: 423-638-2583
Year Established: 1992
Principal Officer: Larry Gothard, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: National
Purchasing Market: National
Employees: 130
Products Produced:
333415 Walk-In coolers
Products Purchased:
Steel, hot-rolled & stainless
Copper
Aluminum
Web Site: www.crowntonka.com
Corporate Headquarters: Plymouth, MN

Delsasco
1945 Scott Farm Road
Afton, TN 37616
Phone: 423-639-6191
Fax: 423-639-1160
Year Established: 1977
Principal Officer: Randy Shipley, Plant Supervisor
Sales Contact: Jack Monoker X245
Purchasing Contact: Marc Edelstein
Sales Market: International
Purchasing Market: International
Employees: 94
Products Produced:
332993 Bombs, practice ordnance
Products Purchased:
Iron castings
Steel
Paints & allied products
Web Site: www.delsasco.com
Corporate Headquarters: Brooklyn, NY
GREENE

Donaldson Company
115 Rockwell Drive
Greeneville, TN 37745
Phone: 423-639-4154
Fax: 423-639-3909
Year Established: 1973
Principal Officer: Tom Carlson, Plant Manager
Everett Haynie, Opers. Mgr.
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: International
Purchasing Market: International
Employees: 170
Products Produced:

336390 Air Filtration Systems for trucks, farm & construction equipment

Products Purchased:

Steel, stainless

Web Site: www.donaldson.com
Corporate Headquarters: Bloomington, MN

East Tennessee Forest Products
945 Pottertown Road
Midway, TN 37809
Phone: 423-422-7134
Fax: 423-422-9313
Year Established: 1987
Principal Officer: Elliott Stott, President
Sales Contact: Elliott Stott
Purchasing Contact: Elliott Stott
Sales Market: Regional
Purchasing Market: Regional
Employees: 25
Products Produced:

321920 Crates, industrial
321918 Flooring, wood

Products Purchased:

Lumber/nails

Web Site: None
Corporate Headquarters: Local

DTR Tennessee, Inc.
199 Pottertown Road
Midway, TN 37809
Phone: 423-422-4454
Fax: 423-422-4654
Year Established: 1996
Principal Officer: Randy Rumbley, Vice-President
Sales Contact: Randy Rumbley
Purchasing Contact: Webster Booze
Sales Market: National
Purchasing Market: International
Employees: 630
Products Produced:

326291 Rubber hoses & anti-vibration rubber products for auto Ind.

Products Purchased:

Steel, stamped
Rubber compound

Web Site: www.dtrtn.com
Corporate Headquarters: Komaki, Japan

East TN Manufacturing Services, Inc.
2455 Snapps Ferry Road
Greeneville, TN 37745
Phone: 423-639-5759
Fax: 423-639-8791
Year Established: 1989
Principal Officer: Tim Vanhorn, President
Sales Contact: Tim Vanhorn
Purchasing Contact: Tim Vanhorn
Sales Market: National
Purchasing Market: National
Employees: 18
Products Produced:

332710 Machine shop

Products Purchased:

Steel
Aluminum

Web Site: www.etmserv.xtn.net
Corporate Headquarters: Local
GREENE

Endot Industries
400 Bohannon Avenue
Greeneville, TN 37745
Phone: 423-639-8241
Fax: 423-639-3722
Year Established: 1994
Principal Officer: Larry Hardin, V.P. Opers.
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: National
Purchasing Market: National
Employees: 36
Products Produced:

326122 Pipe, polyethylene, water & gas

Products Purchased:

Plastic products

Web Site: www.endot.com
Corporate Headquarters: Rockaway, NJ

Greeneville Plate Services
701 E. Church Street
Greeneville, TN 37745
Phone: 423-638-5722
Fax: 423-639-2540
Year Established: 2010
Principal Officer: Jim Heller, Owner
Tim Tarlton, Manager
Sales Contact: Tim Dinwiddie
Purchasing Contact: Tim Dinwiddie
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:

333244 Printing plate manufacturing

Products Purchased:

Rubber
Fabric

Web Site: www.greenevilleplateservices.com
Corporate Headquarters: Local

Greeneville Machine & Iron Works
600 West Irish Street
Greeneville, TN 37744
Phone: 423-639-4178
Fax: 423-639-6773
Year Established: 1963
Principal Officer: Willis D. Bowman, President
Sales Contact: Lisa Anderson
Purchasing Contact: Barbara Bowman
Sales Market: Regional
Purchasing Market: National
Employees: 11
Products Produced:

332710 Machine shop

Products Purchased:

Steel

Web Site: None
Corporate Headquarters: Local

Greeneville Wood & Pallet Company
105 McMillan Road
Mosheim, TN 37818
Phone: 423-422-6477
Fax: 423-422-8617
Year Established: 1976
Principal Officer: Vere Lambert, Owner
Sales Contact: Vere Lambert
Purchasing Contact: Vere Lambert
Sales Market: National
Purchasing Market: National
Employees: 25
Products Produced:

321920 Pallets & crates, wood

Products Purchased:

Lumber

Web Site: www.greenevillewoodandpallet.com
Corporate Headquarters: Local
Huf North America
395 T. Elmer Cox Drive
Greeneville, TN 37743
Phone: 423-787-8500
Fax: 423-787-8537
Year Established: 1995
Principal Officer: Michael Lehmann, Plant Manager
Sales Contact: Michael Lehmann
Purchasing Contact: Michael Lehmann
Sales Market: International
Purchasing Market: International
Employees: 150
Products Produced:
332510 Automotive door handles & lock sets

Products Purchased:
Steel
Plastic components

Web Site: www.huf-group.com
Corporate Headquarters: Velbert, Germany

J & J Tool & Die Company
120 Fairgrounds Circle
Greeneville, TN 37745
Phone: 423-639-1061
Fax: 423-639-8064
Year Established: 1974
Principal Officer: James L. Joseph, President
Sales Contact: James L. Joseph
Purchasing Contact: James L. Joseph
Sales Market: Local
Purchasing Market: National
Employees: 10
Products Produced:
332710 Machine shop

Products Purchased:
Steel

Web Site: None
Corporate Headquarters: Local

Innovative Design Industries
155 Marley Drive
Greeneville, TN 37743
Phone: 423-783-0118
Fax: 423-783-0123
Year Established: 2003
Principal Officer: Courtney Hutcherson, President
Sales Contact: Courtney Hutcherson
Purchasing Contact: Courtney Hutcherson
Sales Market: National
Purchasing Market: Regional
Employees: 15
Products Produced:
321918 Wood designed products

Products Purchased:
MDF board

Web Site: www.innovativedesignind.com
Corporate Headquarters: Local

Jarden Zinc Products Company
2500 Old Stage Road
Greeneville, TN 37744
Phone: 423-639-8111
Fax: 423-639-4699
Year Established: 1992
Principal Officer: Tom Wennogle, President
Sales Contact: Grady Chafin
Purchasing Contact: Steve Kinser
Sales Market: International
Purchasing Market: National
Employees: 200
Products Produced:
331523 Zinc castings, rolling, slitting & fabrication

Products Purchased:
Zinc ingots

Web Site: www.jardenzinc.com
Corporate Headquarters: Rye, NY
GREENE

John Deere Power Products, Inc.
1630 Hal Henard Road
Greeneville, TN 37743
Phone: 423-787-6100
Fax: 423-636-1772
Year Established: 1988
Principal Officer: Jeff Hollett, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: International
Purchasing Market: International
Employees: 431
Products Produced:
333112 Lawn & garden equipment

Products Purchased:
Engines
Metal stampings

Web Site: www.deere.com
Corporate Headquarters: Moline, IL

Jost International Corporation
5080 W. Andrew Johnson Hwy
Greeneville, TN 37743
Phone: 423-638-9471
Fax: 423-638-5407
Year Established: 1999
Principal Officer: Jens Polte, Vice-President Operations
Sales Contact: Corp. Office
Purchasing Contact: Norlene Mathes
Sales Market: International
Purchasing Market: International
Employees: 115
Products Produced:
336390 Couplings, 5th wheel for truck tractors

Products Purchased:
Steel castings, forgings & stampings

Web Site: www.jostinternational.com
Corporate Headquarters: Grand Haven, MI

Johnson City Chemical Company
208 Asheville Highway
Greeneville, TN 37743
Phone: 423-638-5939
Fax: 423-639-4021
Year Established: 1982
Principal Officer: Bennett Spratlin, Owner
Sales Contact: Nikki Etherton
Purchasing Contact: Nikki Etherton
Sales Market: Regional
Purchasing Market: National
Employees: 12
Products Produced:
325314 Fertilizers, mixing only

Products Purchased:
Urea
Muriate
Diammonium phosphate

Web Site: None
Corporate Headquarters: Johnson City, TN

La Quesada Mexicana, LLC
121 Hankins Street
Greeneville, TN 37745
Phone: 423-638-8189
Fax: 423-638-4128
Year Established: 2004
Principal Officer: Blake Johnson, Vice-President
Sales Contact: Blake Johnson
Purchasing Contact: Blake Johnson
Sales Market: National
Purchasing Market: Local
Employees: 15
Products Produced:
311513 Mexican cheese

Products Purchased:
Milk

Web Site: None
Corporate Headquarters: Local

D-7
GREENE

LMR Plastics
1609 Industrial Road
Greeneville, TN 37745
Phone: 423-639-9141
Fax: 423-639-3145
Year Established: 1973
Principal Officer: Bob Leonard, President
Sales Contact: Tom Blair
Purchasing Contact: Patrick Dickey
Sales Market: National
Purchasing Market: National
Employees: 117
Products Produced:
333511 Plastic injection molded parts

Products Purchased:

Plastics materials & resins

Web Site: www.lmrplastics.com
Corporate Headquarters: Local

Meco Unaka Corporation
1500 Industrial Road
Greeneville, TN 37745
Phone: 423-639-1171
Fax: 423-638-9411
Year Established: 1959
Principal Officer: Mark Profitt, President
Sales Contact: Jim Fife
Purchasing Contact: Tom Thomas
Sales Market: International
Purchasing Market: National
Employees: 118
Products Produced:
335221 Barbecue grills

Products Purchased:

Steel, cold-rolled, sheet, strip & bars

Web Site: www.meco.net
Corporate Headquarters: Local

M&M Specialties
906 W. Irish Street
Greeneville, TN 37743
Phone: 423-638-1410
Fax: 423-638-2711
Year Established: 1994
Principal Officer: Hans Peters, Owner
Sales Contact: Hans Peters
Purchasing Contact: Denise Bunton
Sales Market: National
Purchasing Market: National
Employees: 12
Products Produced:
332721 Metal products, precision turned

Products Purchased:

Metal materials
Plastics
Tooling

Web Site: www.precisionturning.com
Corporate Headquarters: Local

Miller Industries
711 Campbell Drive
Greeneville, TN 37745
Phone: 423-798-6160
Fax: 423-798-0822
Year Established: 1997
Principal Officer: Jake Bowers, General Manager
Sales Contact: Jake Bowers
Purchasing Contact: Debbie Ricker
Sales Market: International
Purchasing Market: National
Employees: 82
Products Produced:
336999 Vehicle towing & recovery equipment

Products Purchased:

Steel

Web Site: www.millerind.com
Corporate Headquarters: Ooltewah, TN
Minco, Inc.
510 Midway Circle
Midway, TN 37809
Phone: 423-422-6051
Fax: 423-422-4802
Year Established: 1977
Principal Officer: Bruce Lockhart, General Manager
Sales Contact: Bruce Lockhart
Purchasing Contact: Bruce Lockhart
Sales Market: International
Purchasing Market: Regional
Employees: 120
Products Produced:

325180  Silica, fused

Products Purchased:

Sand, silica

Web Site: www.mincoitc.com
Corporate Headquarters: Costa Mesa, CA

MPI International, LLC
2460 Snapps Ferry Road
Greeneville, TN 37745
Phone: 423-639-0051
Fax: 423-639-2154
Year Established: 2004
Principal Officer: Scott Dinger, General Manager
Sales Contact: Sales@mpi-int.com
Purchasing Contact: Corp. Office
Sales Market: National
Purchasing Market: National
Employees: 49
Products Produced:

336370  Fine blanking components

Products Purchased:

Steel
Metals

Web Site: None
Corporate Headquarters: Southfield, MI

Monk Industries, Inc.
315 W. Depot Street
Greeneville, TN 37743
Phone: 423-639-7124
Fax: 423-638-7351
Year Established: 1994
Principal Officer: Kermit Monk, Owner
Sales Contact: Kermit Monk
Purchasing Contact: Frances Monk
Sales Market: International
Purchasing Market: National
Employees: 10
Products Produced:

332722  Tent pins metal for US Government

Products Purchased:

Steel
Paint

Web Site: www.monkindustries.com
Corporate Headquarters: Local

NuMark, Inc.
1101 Myers Street
Greeneville, TN 37743
Phone: 423-639-0216
Fax: 423-639-0045
Year Established: 1980
Principal Officer: Jerry Neas, President
Sales Contact: Phil Fleenor
Purchasing Contact: Diana Dodson
Sales Market: International
Purchasing Market: National
Employees: 100
Products Produced:

334418  Electrical wiring harness assemblies

Products Purchased:

Wire products, misc. fabricated
Current-carrying wiring devices

Web Site: www.numarkinc.com
Corporate Headquarters: Local
Oldcastle Building Envelope
920 Pottertown Road
Midway, TN 37809
Phone: 423-422-9900
Fax: 423-422-9926
Year Established: 2000
Principal Officer: Brandon Darby, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: International
Purchasing Market: National
Employees: 120
Products Produced:
331318 Aluminum extrusions
architectural, roof, window & wall systems

Products Purchased:
Aluminum

Web Site: www.oldcastlebe.com
Corporate Headquarters: Plano, Texas

Packaging Services, Inc.
120 T. Elmer Cox Drive
Greeneville, TN 37744
Phone: 423-787-7711
Fax: 423-787-7771
Year Established: 1994
Principal Officer: Doug McKee, Owner
Sales Contact: Scott Sallah
Purchasing Contact: Doug McKee
Sales Market: National
Purchasing Market: Regional
Employees: 111
Products Produced:
322211 Boxes, corrugated & solid fiber

Products Purchased:
Corrugated sheets

Web Site: www.psipack.com
Corporate Headquarters: Local

Parker Hannifin Corporation/Motor Div.
2745 Snapps Ferry Road
Greeneville, TN 37744
Phone: 423-639-8151
Fax: 423-787-2404
Year Established: 1972
Principal Officer: Ryan Schroeder, Gen. Mgr.
Matt Weir, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: International
Purchasing Market: National
Employees: 450
Products Produced:
336330 Hydraulic Motors
Steering gears, manual

Products Purchased:
Steel, hot-rolled & stainless
Hydraulics

Web Site: www.parker.com
Corporate Headquarters: Mayfield Heights, OH

Pioneer Machine, Inc.
1523 Old Asheville Hwy.
Greeneville, TN 37743
Phone: 423-639-1755
Fax: 423-639-0712
Year Established: 1982
Principal Officer: Larry Smith, Operations Manager
Sales Contact: Larry Smith
Purchasing Contact: Larry Smith
Sales Market: Regional
Purchasing Market: Regional
Employees: 10
Products Produced:
332710 Machine shop, welding,
lathe & mill work

Products Purchased:
Steel
Cutting tools

Web Site: www.pioneermachine.com
Corporate Headquarters: Local
**Green**

**Precision Machine and Welding**

175 Holder Road  
Afton, TN 37616  
Phone: 423-638-9000  
Fax: 423-638-9033  
Year Established: 1986  
Principal Officer: Bob Cutshall, Owner  
Sales Contact: Bob Cutshall  
Purchasing Contact: Bob Cutshall  
Sales Market: National  
Purchasing Market: National  
Employees: 25  
Products Produced:  
332710 Machine shop, precision machining & welding

Products Purchased:  
Steel, hot-rolled, stainless  
Steel, cold-rolled, strip & bars

Web Site: www.precissionmw.com  
Corporate Headquarters: Local

**Print Art**

1621 Industrial Road  
Greeneville, TN 37745  
Phone: 423-639-4300  
Fax: 423-639-0043  
Year Established: 2009  
Principal Officer: Gordon Baker, Ops. Mgr.  
Sales Contact: Corp. Sales  
Purchasing Contact: Corp. Office  
Sales Market: International  
Purchasing Market: International  
Employees: Classified  
Products Produced:  
339950 Sample boards

Products Purchased:  
Glue  
Labels  
Boxes  
Fiber & wood board

Web Site: www.printart-adc.com  
Corporate Headquarters: McKinney, TX

**Premium Waters, Inc.**

1616 Industrial Road  
Greeneville, TN 37745  
Phone: 423-787-0236  
Fax: 423-787-0790  
Year Established: 2002  
Principal Officer: Don Myers, Plant Manager  
Sales Contact: Scott Harty - 770-449-6791  
Purchasing Contact: Don Myers  
Sales Market: National  
Purchasing Market: National  
Employees: 111  
Products Produced:  
312112 Water, bottled

Products Purchased:  
Resin  
Labels

Web Site: www.premiumwaters.com  
Corporate Headquarters: Minneapolis, MN

**Profile Products, LLC**

#60 Davy Crockett Park Rd.  
Limestone, TN 37681  
Phone: 423-257-2051  
Fax: 423-257-4821  
Year Established: 1999  
Principal Officer: Gary L. Bowers, Vice-President Manufacturing  
Sales Contact: Corp. Buffalo Grove, IL  
Purchasing Contact: Corp. Buffalo Grove, IL  
Sales Market: National  
Purchasing Market: National  
Employees: 30  
Products Produced:  
325311 Mulch, hydro-spray

Products Purchased:  
Used newspapers & telephone books

Web Site: www.profileproducts.com  
Corporate Headquarters: Buffalo Grove, IL

D-11
**Quality Machine Products Co., Inc.**

108 Mimosa Drive  
Greeneville, TN 37745  
Phone: 423-639-9771  
Fax: 423-639-1719  
Year Established: 1962  
Principal Officer: Jeff Bullock, President  
Sales Contact: Jeff Bullock  
Purchasing Contact: Jeff Bullock  
Sales Market: National  
Purchasing Market: National  
Employees: 8  
Products Produced:  
332710  Machine shop  

Products Purchased:  
Steel, cold-rolled, sheet, strip & bars  
Aluminum, sheet, plate & foil  
Cutting Tools  

Web Site: None  
Corporate Headquarters: Local

**Right Angle Enterprises**

111 Mimosa Drive  
Greeneville, TN 37745  
Phone: 423-639-0790  
Fax: 423-638-2153  
Year Established: 1991  
Principal Officer: Paul McAfee, Owner  
Sales Contact: Paul McAfee  
Purchasing Contact: Paul McAfee  
Sales Market: National  
Purchasing Market: Regional  
Employees: Classified  
Products Produced:  
332710  Machine shop  

Products Purchased:  
Steel  
Cutting Tools  

Web Site: None  
Corporate Headquarters: Local

**Ready Mix USA**

1532 Industrial Road  
Greeneville, TN 37744  
Phone: 423-639-2041  
Fax: 423-638-8931  
Year Established: 1970  
Principal Officer: Jimmy Cope, Plant Manager  
Sales Contact: Ginny Hill  
Purchasing Contact: Buddy Vance  
Sales Market: Local  
Purchasing Market: Regional  
Employees: Classified  
Products Produced:  
327320  Concrete, ready-mix  

Products Purchased:  
Sand & gravel, construction  
Limestone, crushed & broken  
Cement, hydraulic  
Fly ash  

Web Site: www.readymixusa.com  
Corporate Headquarters: Birmingham, AL

**RPC Specialty Coatings, Inc.**

310 T. Elmer Cox Road  
Greeneville, TN 37743  
Phone: 423-787-0057  
Fax: 423-787-0271  
Year Established: 1995  
Principal Officer: Ron Jones, Owner  
Sales Contact: Ron Jones  
Purchasing Contact: Ron Jones  
Sales Market: Local  
Purchasing Market: National  
Employees: 25  
Products Produced:  
332812  Powder coating  

Products Purchased:  
Paint powder  

Web Site: www.rpccoatings.com  
Corporate Headquarters: Local
**Scepter of Greeneville**

1230 Pottertown Road  
Midway, TN 37809  
Phone: 423-422-4731  
Fax: 423-422-7857  
Year Established: 2010  
Principal Officer: Nate Sutherlen, Plant Manager  
Sales Contact: Nate Sutherlen  
Purchasing Contact: Nate Sutherlen  
Sales Market: Regional  
Purchasing Market: Local  
Employees: 50  
Products Produced:  
- 331314 Aluminum ingot  
Products Purchased:  
- Recycled aluminum  

Web Site: www.scepterinc.com  
Corporate Headquarters: Waverly, TN

**Summers-Taylor Materials Company**

1190 Lonesome Pine Trail  
Greeneville, TN 37743  
Phone: 423-639-7240  
Fax: 423-639-7268  
Year Established: 1932  
Principal Officer: Ted Bryant, Manager  
Sales Contact: Corp. Office  
Purchasing Contact: Corp. Office  
Sales Market: Regional  
Purchasing Market: Regional  
Employees: 80  
Products Produced:  
- 324121 Asphalt paving mixture & blocks  
Products Purchased:  
- Limestone, crushed & broken  
- Sand & gravel, construction  
- Liquid Asphalt

Web Site: www.summerstaylor.com  
Corporate Headquarters: Elizabethton, TN

**Southern Tool**

607 East McKee Street  
Greeneville, TN 37743  
Phone: 423-638-2616  
Fax: 423-638-2611  
Year Established: 1987  
Principal Officer: John S. Rhea, Co-Owner  
Sales Contact: John S. Rhea  
Purchasing Contact: John S. Rhea  
Sales Market: Regional  
Purchasing Market: National  
Employees: 3  
Products Produced:  
- 333514 Tools & die, special  
Products Purchased:  
- Steel, hot Rolled, stainless

Web Site: None  
Corporate Headquarters: Local

**Superior Business Associates, Inc.**

810 West Irish Street  
Greeneville, TN 37743  
Phone: 423-787-6000  
Fax: 423-787-6010  
Year Established: 1971  
Principal Officer: Stan Ritter, Owner  
Sales Contact: Stan Ritter  
Purchasing Contact: Stan Ritter  
Sales Market: National  
Purchasing Market: National  
Employees: 50  
Products Produced:  
- 323111 Printing commercial, manifold business forms  
Products Purchased:  
- Paper  
- Carbon Paper  
- Printing ink

Web Site: www.superiorbiz.com  
Corporate Headquarters: Local
GREENE

Tennessee Supply Company
1534 Industrial Road
Greeneville, TN 37745
Phone: 423-638-4311
Fax: 423-638-8171
Year Established: 1942
Principal Officer: William F. Clendenon, Owner
Sales Contact: William Clendenon
Purchasing Contact: William Clendenon
Sales Market: National
Purchasing Market: Regional
Employees: 4
Products Produced:
322230 Calendar wrappers
Products Purchased:
Paper
Thread
Boxes, set up paperboard
Printing Ink

Web Site: None
Corporate Headquarters: Local

UCM Zirconia, Inc.
109 Coile Street
Greeneville, TN 37743
Phone: 423-787-0333
Fax: 423-787-0775
Year Established: 1995
Principal Officer: Tim Newton, COO
Sales Contact: Angie Gaby
Purchasing Contact: Herb Hastings
Sales Market: International
Purchasing Market: International
Employees: 64
Products Produced:
331491 Fused zirconium oxide
Products Purchased:
Zirconium

Web Site: www.imerys.com
Corporate Headquarters: Paris, France

United Business Forms
8482 W. Allens Bridge Road
Greeneville, TN 37743
Phone: 423-639-5551
Fax: 423-639-7217
Year Established: 1971
Principal Officer: Jamie Davis, President
Sales Contact: Jamie Davis
Purchasing Contact: Jamie Davis
Sales Market: National
Purchasing Market: National
Employees: 67
Products Produced:
323111 Printing, commercial, business forms
Products Purchased:
Paper
Printing Ink
Carbon paper
Inked Ribbons

Web Site: None
Corporate Headquarters: Auburn Heights, MI

D-14
GREENE

US Nitrogen, Opening 2014
471 Potertown Road
Midway, TN 37809
Phone: 423-787-2022
Fax: 423-787-2024
Year Established: 2012
Principal Officer: Justin Freeark, Plant Manager
Sales Contact: Justin Freeark
Purchasing Contact: Justin Freeark
Sales Market: National
Purchasing Market: National
Employees: 80
Products Produced:
325920 Ammonium nitrate, liquid

Products Purchased:
Chemicals to produce nitric acid & ammonia

Web Site: www.usnitrogen.com
Corporate Headquarters: Cleveland, OH

Valk Industries, Inc.
50 Valk Lane
Greeneville, TN 37743
Phone: 423-638-1284
Fax: 423-638-6779
Year Established: 1974
Principal Officer: Anthony & Mark Valk, Owners
Sales Contact: Dale Waddle
Purchasing Contact: Jerry Ayres
Sales Market: National
Purchasing Market: Regional
Employees: 85
Products Produced:
322219 Paper tubes & cores
325211 Thermoforming & thermoforming pkg.
332710 Machine Shop, custom & CNC

Products Purchased:
Blister cards
PVC film
Boxes, folding paperboard
Paper

Web Site: www.valkindustries.com
Corporate Headquarters: Local

USA Machine, Inc.
525 North Main Street
Greeneville, TN 37743
Phone: 423-639-6224
Fax: 423-639-6224
Year Established: 1993
Principal Officer: Glenn Cope, President
Sales Contact: Glenn Cope
Purchasing Contact: David Andrew
Sales Market: Regional
Purchasing Market: Regional
Employees: 7
Products Produced:
332710 Machine shop

Products Purchased:
Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Fasteners

Web Site: None
Corporate Headquarters: Local

Warrensburg Machine Shop
14255 Warrensburg Road
Midway, TN 37809
Phone: 423-235-4641
Fax: 423-235-4725
Year Established: 1978
Principal Officer: Robert Smelcer, Owner
Sales Contact: Robert Smelcer
Purchasing Contact: Robert Smelcer
Sales Market: Local
Purchasing Market: Regional
Employees: 5
Products Produced:
332710 Machine shop

Products Purchased:
Steel
Cutting Tools

Web Site: None
Corporate Headquarters: Local
HAMBLEN COUNTY INDUSTRIES
Acme Printing Company
1100 E. Main Street
Morristown, TN 37814
Phone: 423-581-8528
Fax: 423-581-8534
Year Established: 1967
Principal Officer: Ken DuBose, Plant Manager
Sales Contact: Kevin DuBose
Purchasing Contact: Kevin DuBose
Sales Market: Regional
Purchasing Market: Regional
Employees: 16
Products Produced:

323111 Printing, commercial, single page forms

Products Purchased:

Printing Ink
Paper

Web Site: www.acmeprintinginc.com
Corporate Headquarters: Local

Albea Cosmetics America, Inc.
1350 Technology Way
Morristown, TN 37813
Phone: 423-318-6464
Fax: 423-318-6465
Year Established: 1975
Principal Officer: Horst Herlitze, Plant Manager
Sales Contact: N.Y. Office
Purchasing Contact: Sharon Welder
Sales Market: International
Purchasing Market: International
Employees: 68
Products Produced:

325620 Mascara brushes

Products Purchased:

Wire
Nylon

Web Site: www.albea-group.com
Corporate Headquarters: France

Adams Wood Products, Inc.
5436 Jeffery Lane
Morristown, TN 37814
Phone: 423-587-2942
Fax: 423-586-2188
Year Established: 1975
Principal Officer: Larry Swenson, President
Sales Contact: Doug Myers
Purchasing Contact: Larry Swenson
Sales Market: International
Purchasing Market: Regional
Employees: 39
Products Produced:

321912 Wooden table legs & bases for chair & table kits

Products Purchased:

Wood, hard & soft

Web Site: www.adamswoodproducts.com
Corporate Headquarters: Local

Alcoa Howmet
5650 Commerce Blvd.
Morristown, TN 37814
Phone: 423-587-4910
Fax: 423-581-1828
Year Established: 1986
Principal Officer: Tom Foray, Plant Manager
Sales Contact: Lisa Chambers
Purchasing Contact: Lisa McClain
Sales Market: National
Purchasing Market: National
Employees: 560
Products Produced:

331314 Ceramic cores for investment casting

Products Purchased:

Alumina

Web Site: www.alcoa.com/howmet
Corporate Headquarters: New York City
**American Plastic Profiles, Inc.**

2121 S. Economy Road  
Morristown, TN 37815  
Phone: 423-586-3718  
Fax: 423-586-9313  
Year Established: 1986  
Principal Officer: Larry Wallen, President  
J. C. Morgan, Vice-President  
Sales Contact: Ken Lammons  
Purchasing Contact: Larry Wallen  
Sales Market: National  
Purchasing Market: Regional  
Employees: 25  
Products Produced:

326121 Plastic custom extrusions

Products Purchased:

Poly plastic

Web Site: www.americanplasticprofiles.com  
Corporate Headquarters: Local

**Bluewater Thermal Solutions**

5550 Jeffrey Lane  
Morristown, TN 37813  
Phone: 423-586-3200  
Fax: 423-587-1934  
Year Established: 1978  
Principal Officer: Mike Preston, General Manager  
Sales Contact: John Giannelli  
Purchasing Contact: Denise Bailey  
Sales Market: National  
Purchasing Market: National  
Employees: 55  
Products Produced:

332811 Metal heat treating

Products Purchased:

Heat treating applications products

Web Site: www.bluewaterthermal.com  
Corporate Headquarters: Greenville, SC

**Besturnings, Inc.**

201 E. Economy Road  
Morristown, TN 37814  
Phone: 423-581-6874  
Fax: 423-587-5571  
Year Established: 1984  
Principal Officer: Arnold Bunch, President  
Sales Contact: Scott Bunch  
Purchasing Contact: Kenneth Bryant  
Sales Market: National  
Purchasing Market: Regional  
Employees: 29  
Products Produced:

321912 Wood turnings & dimension parts

Products Purchased:

Kiln dried products

Web Site: None  
Corporate Headquarters: Local

**Carpenter Company**

5306 East Morris Blvd.  
Morristown, TN 37813  
Phone: 423-581-8681  
Fax: 423-586-2466  
Year Established: 1964  
Principal Officer: Steve Strange, Plant Manager  
Sales Contact: Steve Strange  
Purchasing Contact: Bill Calfee  
Sales Market: Local  
Purchasing Market: Regional  
Employees: 30  
Products Produced:

326150 Urethane fabricated foam

Products Purchased:

Chemicals

Web Site: www.carpenter.com  
Corporate Headquarters: Richard, VA
Cherokee Metal Products
1002 Buffalo Trail
Morristown, TN 37814
Phone: 423-581-3446
Fax: 423-586-0483
Year Established: 1969
Principal Officer: Wayne Masengill, President
Sales Contact: Wayne Masengill
Purchasing Contact: Larry Wilder
Sales Market: National
Purchasing Market: Regional
Employees: 5
Products Produced:
332119 Metal stampings for housing market
Products Purchased:
Steel, galvanized
Web Site: www.masengills.com
Corporate Headquarters: Local

Colgate Palmolive Company
200 Centennial Court
Morristown, TN 37813
Phone: 423-586-5011
Fax: 423-522-3013
Year Established: 2006
Principal Officer: Fernando Gyofry, Plant Manager
Sales Contact: Corp. NY
Purchasing Contact: Corp. NY
Sales Market: International
Purchasing Market: International
Employees: 200
Products Produced:
325611 Toothpaste
Products Purchased:
Hydrated Silica
Glycerin
Flavoring
Chemicals
Web Site: www.colgate.com
Corporate Headquarters: New York City

Colortech, Inc.
5712 Commerce Blvd.
Morristown, TN 37814
Phone: 423-587-0837
Fax: 423-587-0841
Year Established: 1986
Principal Officer: Alex Rom-Roginski, President
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 140
Products Produced:
325991 Color pellets for plastics
Products Purchased:
Pigments, inorganic
Plastic materials & resins
Web Site: www.colortech.com
Corporate Headquarters: Straelen, Germany

Concrete Materials, Inc.
1527 W. First North Street
Morristown, TN 37816
Phone: 423-586-9252
Fax: 423-586-9252
Year Established: 1947
Principal Officer: Carl B. Storms, President
Sales Contact: Carl B. Storms
Purchasing Contact: Wayne McCamey
Sales Market: Local
Purchasing Market: Regional
Employees: 17
Products Produced:
327320 Concrete, ready-mix & concrete related supplies
Products Purchased:
Sand & gravel, construction
Limestone, crushed & broken
Chemical preparations
Web Site: www.concretematerialsinc.com
Corporate Headquarters: Local
Custom Printing, Inc.
555 South Cumberland Street
Morristown, TN 37813
Phone: 423-586-1601
Fax: 423-586-0500
Year Established: 1984
Principal Officer: Vonley Trent, President/Owner
Sales Contact: Vonley Trent
Purchasing Contact: Vonley Trent
Sales Market: Local
Purchasing Market: Regional
Employees: 6
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink

Web Site: www.customprintinginc.weebly.com
Corporate Headquarters: Local

Double H Tennessee, LLC
5300 E. Morris Blvd.
Morristown, TN 37813
Phone: 423-587-0618
Fax: 423-587-0619
Year Established: 2008
Principal Officer: Daniel Harp, Vice-President
Sales Contact: Corp. Office
Purchasing Contact: Michael Meyer
Sales Market: International
Purchasing Market: International
Employees: 32
Products Produced:
326199 Plastic core

Products Purchased:
Plastic

Web Site: www.doublehplastics.com
Corporate Headquarters: Warminster, PA

Daniel Paul Chairs, LLC
2052 W. Economy Road
Morristown, TN 37813
Phone: 423-586-9977
Fax: 423-586-9927
Year Established: 2002
Principal Officer: Peter Barile, President
Sales Contact: Richard Thompson
Purchasing Contact: David Lang
Sales Market: International
Purchasing Market: National
Employees: 25
Products Produced:
337127 Seating for the hospitality industry

Products Purchased:
Textiles
Furniture components

Web Site: www.danielpaulchairs.com
Corporate Headquarters: Local

E.S. Inc.
6004 Erie Court
Morristown, TN 37814
Phone: 423-581-1976
Fax: 423-581-6939
Year Established: 1995
Principal Officer: L.D. LaPlue, Jr., President
Sales Contact: Larry LaPlue
Purchasing Contact: Kim LaPlue
Sales Market: Regional
Purchasing Market: National
Employees: 10
Products Produced:
333923 Cranes & hoists overhead

Products Purchased:
Steel
Electrical controls

Web Site: www.hoistingsolutions.com
Corporate Headquarters: Local

E-4
Esselte of Morristown, Inc.
6006 Superior Court
Morristown, TN 37814
Phone: 423-587-4510
Fax: 423-587-9514
Year Established: 1995
Principal Officer: James Matthews, Operations Leader
Sales Contact: Corp. NY
Purchasing Contact: 423-587-4510 x202
Sales Market: International
Purchasing Market: International
Employees: 110
Products Produced:

322230 Envelopes

Products Purchased:

Paper

Web Site: www.esselte.com
Corporate Headquarters: Melville, NY

Flowers Baking Company of Morristown
1725 W. First North Street
Morristown, TN 37814
Phone: 423-586-2471
Fax: 423-586-3728
Year Established: 1980
Principal Officer: Jess Maggard, President
Sales Contact: Bill Rouse
Purchasing Contact: Billy Elkins
Sales Market: Regional
Purchasing Market: National
Employees: 134
Products Produced:

318812 Bakery products

Products Purchased:

Cane sugar
Flour & other grain mill products

Web Site: www.flowersfoods.com
Corporate Headquarters: Thomasville, GA

FabriTech Manufacturing, LLC
375 Hamblen Avenue
Morristown, TN 37813
Phone: 423-318-7121
Fax: 423-318-7053
Year Established: 1996
Principal Officer: Mark Wilson, Owner
Sales Contact: Mark Wilson
Purchasing Contact: Mark Wilson
Sales Market: National
Purchasing Market: National
Employees: 4
Products Produced:

332710 Machine shop, laser cutting, precision computer controlled

Products Purchased:

Computer peripheral equipment
Machine tools, metal cutting types
Machine tool accessories

Web Site: www.lasershop.com
Corporate Headquarters: Local

Forenta, Inc.
2300 W. Andrew Johnson Highway
Morristown, TN 37814
Phone: 423-586-5370
Fax: 423-586-3470
Year Established: 1961
Principal Officer: Leland E. White, President
Sales Contact: Leland E. White
Purchasing Contact: Rusty Smith
Sales Market: International
Purchasing Market: National
Employees: 72
Products Produced:

333318 Dry cleaning & laundry, commercial equipment

Products Purchased:

Steel, hot-rolled, stainless
Steel wire & related products
Steel springs
Aluminum, primary

Web Site: www.forentausa.com
Corporate Headquarters: Local
**HAMBLEN**

**Foust Metal Works, Inc.**
2051 W. Economy Road  
Morristown, TN 37815  
Phone: 423-586-9653  
Fax: 423-317-9567  
Year Established: 1957  
Principal Officer: Russell Foust, President  
Sales Contact: Russell Foust  
Purchasing Contact: Russell Foust  
Sales Market: Regional  
Purchasing Market: National  
Employees: 35  
Products Produced:  
332322 Dust control systems & ventilation  
Products Purchased:  
Sheet metal work  
Blowers & fans  
Web Site: www.foustmetal.com  
Corporate Headquarters: Local

**Frosty's Park Equipment**
2061 Sulphur Springs Road  
Morristown, TN 37813  
Phone: 423-586-1280  
Fax: 423-587-5182  
Year Established: 1982  
Principal Officer: Frosty Kimbrough, Owner  
Sales Contact: Frosty Kimbrough  
Purchasing Contact: Frosty Kimbrough  
Sales Market: National  
Purchasing Market: Regional  
Employees: 3  
Products Produced:  
332999 Picnic tables, bleachers, grills  
Products Purchased:  
Steel, hot-rolled  
Web Site: www.parkequipment.com  
Corporate Headquarters: Local

**General Electric Company**
5320 East Morris Blvd.  
Morristown, TN 37813  
Phone: 423-581-0307  
Fax: None  
Year Established: 1973  
Principal Officer: Bill Smith, Plant Manager  
Sales Contact: Bill Smith  
Purchasing Contact: Ed Donnell  
Sales Market: International  
Purchasing Market: National  
Employees: 170  
Products Produced:  
335931 Load centers & electric safety switches  
Products Purchased:  
Steel, cold-rolled, sheet, strip & Bars  
Molding compounds  
Copper strip  
Web Site: www.geindustrial.com  
Corporate Headquarters: Atlanta, GA

**Hardwoods of Morristown, Inc.**
1010 Cherokee Drive  
Morristown, TN 37814  
Phone: 423-317-9417  
Fax: 423-317-7345  
Year Established: 2001  
Principal Officer: Tim Elliott, Owner  
Sales Contact: Tim Elliott  
Purchasing Contact: Tim Elliott  
Sales Market: National  
Purchasing Market: International  
Employees: 65  
Products Produced:  
321918 Flooring, hardwood  
Stair treads  
Products Purchased:  
Lumber  
Web Site: None  
Corporate Headquarters: Local
HAMBLEN

Hamer Printing & Die Cutting
101 Rader Street
Morristown, TN 37814
Phone: 423-586-7632
Fax: 423-586-1883
Year Established: 1962
Principal Officer: G. Wayne Pigmon, President
Sales Contact: Sonya Pigmon Shipley
Purchasing Contact: Sonya Pigmon Shipley
Sales Market: Regional
Purchasing Market: National
Employees: 13
Products Produced:
321918  Furniture panels, die-cut
323111  Printing, commercial

Products Purchased:
Paper
Printing Ink
Die-cut paper & board

Web Site: www.hayterprinting.com
Corporate Headquarters: Local

International Paper
5032 S. Davey Crockett Parkway
Morristown, TN 37813
Phone: 523-318-1200
Fax: 423-587-9364
Year Established: 1967
Principal Officer: Mike Thompson, General Manager
Sales Contact: Jeff Ewing
Purchasing Contact: Jackie Owens
Sales Market: International
Purchasing Market: Regional
Employees: 130
Products Produced:
322211  Packaging, corrugated

Products Purchased:
Boxes, corrugated & solid fiber
Paper
Adhesives & sealants

Web Site: www.internationalpaper.com
Corporate Headquarters: Memphis, TN

Helm Corporation
1403 Technology Way
Morristown, TN 37813
Phone: 423-581-1703
Fax: 423-581-6644
Year Established: 1976
Principal Officer: Norman Helm, President
Sales Contact: Norman Helm
Purchasing Contact: Norman Helm
Sales Market: Regional
Purchasing Market: Regional
Employees: 50
Products Produced:
333514  Tools & die

Products Purchased:
Steel, hot-rolled, stainless

Web Site: www.helmtoolanddie.com
Corporate Headquarters: Local

Jones Fiber Products, Inc.
134 Pope Road
Morristown, TN 37813
Phone: 423-586-4200
Fax: 423-581-8139
Year Established: 1970
Principal Officer: Jim Thomas, Plant Manager
Sales Contact: Corp. Memphis
Purchasing Contact: Jim Thomas
Sales Market: International
Purchasing Market: National
Employees: 54
Products Produced:
314999  Cotton batting, fire resistant

Products Purchased:
Fibers manmade, organic non-cellulosic
Fibers, manmade, cellulosic

Web Site: www.jonesfiber.com
Corporate Headquarters: Memphis, TN
JTEKT Automotive Tennessee-Morristown, Inc
5932 Commerce Blvd.
Morristown, TN 37814
Phone: 423-585-0999
Fax: 423-585-2502
Year Established: 1989
Principal Officer: Mike Davidson, President
Sales Contact: Plymouth, MI
Purchasing Contact: Greenville, SC
Sales Market: International
Purchasing Market: International
Employees: 715
Products Produced:
336330 Power steering pumps

Products Purchased:
Steel
Aluminum

Web Site: www.jtekt.co.jp/e
Corporate Headquarters: NA - Plymouth, MI
Global: Nagoya, Japan

Koch Foods Company
123 South Fairmont
Morristown, TN 37815
Phone: 423-586-5722
Fax: 423-586-5710
Year Established: 1948
Principal Officer: David Wilds, President
Sales Contact: Mark Wymer
Purchasing Contact: Tina Hurley
Sales Market: International
Purchasing Market: Regional
Employees: 1100
Products Produced:
311615 Poultry

Products Purchased:
Boxes, folding paperboard
Bags, plastic laminated & coated
Chickens

Web Site: www.kochfoods.com
Corporate Headquarters: Chicago, IL

Kawasaki Tennessee, Inc.
1111 Sakura Drive
Morristown, TN 37814
Phone: 423-586-9987
Fax: 423-586-5218
Year Established: 2003
Principal Officer: Takeo Kawasaki, President
Sales Contact: David Durfey
Purchasing Contact: Susan Toby
Sales Market: National
Purchasing Market: Local
Employees: 98
Products Produced:
336350 Motor vehicle power train parts

Products Purchased:
Aluminum

Web Site: None
Corporate Headquarters: Japan

Lakeway Container
5715 Superior Drive
Morristown, TN 37814
Phone: 423-581-2164
Fax: 423-586-7044
Year Established: 1975
Principal Officer: A. E. Jolly, President
Sales Contact: Raymond Campbell
Purchasing Contact: Boyd Haun
Sales Market: Regional
Purchasing Market: Regional
Employees: 99
Products Produced:
322211 Boxes, corrugated & solid fiber

Products Purchased:
Corrugated Sheets
Paper
Adhesives & sealants

Web Site: www.lakewaycontainer.com
Corporate Headquarters: Local
Lear Corporation
325 Industrial Avenue
Morristown, TN 37813
Phone: 423-585-2200
Fax: 423-585-2235
Year Established: 1968
Principal Officer: Dave Staples, Plant Manager
Sales Contact: Corp. Office
Purchasing Contact: Danny Burchfield
Sales Market: International
Purchasing Market: International
Employees: 403
Products Produced:
336360 Automotive seat frames

Products Purchased:
Steel

Web Site: www.lear.com
Corporate Headquarters: Southfield, MI

MacDermid Printing Solutions
5700 Commerce Blvd.
Morristown, TN 37814
Phone: 423-586-4411
Fax: 423-317-9374
Year Established: 1981
Principal Officer: Walt Laskow, Plant Manager
Sales Contact: Steve Kenney
Purchasing Contact: Ken Howcroft
Sales Market: International
Purchasing Market: National
Employees: 75
Products Produced:
333244 Printing plates, flexographic

Products Purchased:
Chemicals
Rubber products
Adhesives & sealants

Web Site: www.printing.macdermid.com
Corporate Headquarters: Denver, CO

Lions Volunteer Blind Industries, Inc.
758 W. Morris Blvd.
Morristown, TN 37815
Phone: 423-586-3922
Fax: 423-586-1479
Year Established: 1951
Principal Officer: Don Britton, Executive Director
Sales Contact: Eric Carpenter
Purchasing Contact: Betsy Loveday
Sales Market: International
Purchasing Market: National
Employees: 200
Products Produced:
315210 Military textiles
322299 Paper hand wipes
337910 Bedding products, commercial

Products Purchased:
Batting, cotton/polyester
Fabric
Thread
Inner Springs

Web Site: www.volblind.org
Corporate Headquarters: Local

Mahle Engine Components USA, Inc.
One Mahle Drive
Morristown, TN 37815
Phone: 423-581-6603
Fax: 423-587-5170
Year Established: 1977
Principal Officer: Jim Sexton, Operations Manager
Sales Contact: Scott Ferriman, Corp. Office
Purchasing Contact: Mark Wright
Sales Market: International
Purchasing Market: National
Employees: 1000
Products Produced:
336310 Aluminum pistons for combustion engines

Products Purchased:
Copper
Aluminum ingot
Silicone

Web Site: www.mahle.com
Corporate Headquarters: NA Farmington Hills, MI
Global: Stuttgart, Germany
HAMBLEN

Mason Machinings, Inc.
1015 Jaybird Road
Morristown, TN 37814
Phone: 423-586-2555
Fax: 423-581-6616
Year Established: 1964
Principal Officer: Beverly Fishburn, President
Sales Contact: Rick Fishburn
Purchasing Contact: Rick Fishburn
Sales Market: International
Purchasing Market: National
Employees: 32
Products Produced:
332710 Machine shop, precision machining

Products Purchased:
Steel
Aluminum

Web Site: www.masonmachinings.net
Corporate Headquarters: Local

Meritor, Inc.
One Rockwell Drive
Morristown, TN 37813
Phone: 423-587-2290
Fax: 423-585-3218
Year Established: 1979
Principal Officer: Michael Mandzak, Site Manager
Sales Contact: Deborah Aarons
Purchasing Contact: Deborah Aarons
Sales Market: International
Purchasing Market: National
Employees: 229
Products Produced:
333612 Gears, precision forged for truck axles

Products Purchased:
Steel, hot-rolled

Web Site: www.meritor.com
Corporate Headquarters: Troy, MI

MCR Industries, Inc.
247 Rockwell Drive
Morristown, TN 37813
Phone: 423-317-8505
Fax: 423-317-8506
Year Established: 1998
Principal Officer: Richard Whaley, Chief Manager
Sales Contact: Richard Whaley
Purchasing Contact: Richard Whaley
Sales Market: Local
Purchasing Market: Local
Employees: 9
Products Produced:
333612 Gears, precision metal cutting (for Meritor)

Products Purchased:
Saws, metal

Web Site: None
Corporate Headquarters: Local

Misenheimer Saw & Tool, Inc.
3052 Maple Valley Road
Morristown, TN 37813
Phone: 423-587-4300
Fax: 423-581-0647
Year Established: 1981
Principal Officer: Kevin Misenheimer, CEO
Sales Contact: Scott Brotherton
Purchasing Contact: Darren Collins
Sales Market: National
Purchasing Market: National
Employees: 60
Products Produced:
332216 Hand saws & blades, woodworking

Products Purchased:
Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars

Web Site: www.misenheimer.com
Corporate Headquarters: Local
Morris Wood Tool Company, Inc.
4990 E. Andrew Johnson Hwy.
Morristown, TN 37814
Phone: 423-586-0110
Fax: 423-581-2989
Year Established: 1970
Principal Officer: Richard L. Goan, Gen. Mgr.
Sales Contact: Mickey Greenlee
Purchasing Contact: Delilah Fugate
Sales Market: National
Purchasing Market: National
Employees: 10
Products Produced:
332216 Hand & edge tools, woodworking
Products Purchased:
Steel
Web Site: www.morriswoodtool.com
Corporate Headquarters: Local

Morristown Block & Concrete Products, Inc
5607 E. Andrew Johnson Hwy.
Russellville, TN 37860
Phone: 423-581-7870
Fax: 423-581-7875
Year Established: 1975
Principal Officer: Robert Ivens, President
Sales Contact: Robert Ivens
Purchasing Contact: Lois Painter
Sales Market: Local
Purchasing Market: Regional
Employees: 10
Products Produced:
327331 Concrete blocks
Products Purchased:
Cement, hydraulic
Concrete, ready mixed
Sand, industrial
Limestone, crushed & broken
Web Site: None
Corporate Headquarters: Local

NCR Corporation
5512 E. Morris Blvd.
Morristown, TN 37813
Phone: 423-581-1620
Fax: 423-581-9478
Year Established: 1968
Principal Officer: Todd Lilley, Director of Operations
Sales Contact: Todd Lilley
Purchasing Contact: Debra Aarons
Sales Market: International
Purchasing Market: International
Employees: 360
Products Produced:
322230 Paper rolls for business machines
Products Purchased:
Paper
Fiber cans drums & similar products
Web Site: www.ncr.com
Corporate Headquarters: Duluth, GA

Otics USA, Inc.
5555 Interstate View Drive
Morristown, TN 37813
Phone: 423-581-9933
Fax: 423-581-0171
Year Established: 2001
Principal Officer: Takashi Harada, President
Sales Contact: Kenny Owens
Purchasing Contact: Marsha Isom
Sales Market: International
Purchasing Market: International
Employees: 190
Products Produced:
336211 Automotive engine parts
Products Purchased:
Steel
Web Site: www.oticsusa.com
Corporate Headquarters: Nishio, Japan
<table>
<thead>
<tr>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Year Established</th>
<th>Principal Officer</th>
<th>Sales Contact</th>
<th>Purchasing Contact</th>
<th>Sales Market</th>
<th>Purchasing Market</th>
<th>Employees</th>
<th>Products Produced</th>
<th>Products Purchased</th>
<th>Web Site</th>
<th>Corporate Headquarters</th>
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<tbody>
<tr>
<td>Panther Steel Company</td>
<td>2051 Buffalo Trail Road, Morristown, TN 37814</td>
<td>423-586-7654</td>
<td>423-586-7811</td>
<td>1956</td>
<td>Bryan Dickerson, Owner</td>
<td>Bryan Dickerson</td>
<td>Gregg Russell</td>
<td>Regional</td>
<td>National</td>
<td>6</td>
<td>332312 Steel, structural &amp; ornamental iron fabrication</td>
<td>Iron sheet</td>
<td></td>
<td>Morristown, TN</td>
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<tr>
<td>Precision Boilers, Inc.</td>
<td>5727 Superior Drive, Morristown, TN 37814</td>
<td>423-587-9390</td>
<td>423-581-7749</td>
<td>1942</td>
<td>George Gialenios, President</td>
<td>Rob Hennessy</td>
<td>Donna Blevins</td>
<td>International</td>
<td>National</td>
<td>107</td>
<td>332410 Boilers, steam &amp; hot water</td>
<td>Steel, cold-rolled, sheet, strip &amp; bars</td>
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<td>Morristown, TN</td>
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</table>
Precision Flooring Products, Inc.
1735 W. First North Street
Morristown, TN 37814
Phone: 423-581-3871
Fax: 423-585-0368
Year Established: 1994
Principal Officer: David Wallace, President
Sales Contact: John Damrell
Purchasing Contact: Tim Garrett
Sales Market: National
Purchasing Market: National
Employees: 120
Products Produced:
321918 Molding, prefinished for wood floors

Products Purchased:
Lumber, hardwood

Web Site: www.preflooring.com
Corporate Headquarters: Local

Raimondi, Inc.
111 Spencer Hale Road
Morristown, TN 37813
Phone: 423-586-8069
Fax: 423-586-3735
Year Established: 1960
Principal Officer: Vito Raimondi, President
Sales Contact: Sales@thecaramelapple.com
Purchasing Contact: Frank Raimondi
Sales Market: National
Purchasing Market: National
Employees: 5
Products Produced:
311340 Caramel apples

Products Purchased:
Apples
Nuts
Candy products

Web Site: www.thecaramelapple.com
Corporate Headquarters: Local

Precision Ladders, LLC
4188 E. Andrew Johnson Hwy.
Morristown, TN 37814
Phone: 423-586-2265
Fax: 423-586-2091
Year Established: 1942
Principal Officer: Steven M. Richey, Owner/President
Sales Contact: Sales Dept.
Purchasing Contact: Debbie Gross
Sales Market: International
Purchasing Market: National
Employees: 40
Products Produced:
332323 Ladders, steel & aluminum; aluminum fabricating
Folding stairs

Products Purchased:
Steel
Aluminum

Web Site: www.precisionladders.com
Corporate Headquarters: Local

Ram Tool Company, Inc.
6013 Ontario Circle
Morristown, TN 37814
Phone: 423-587-1923
Fax: 423-581-8152
Year Established: 1987
Principal Officer: Jerry Dobrianski, President
Sales Contact: Jerry Dobrianski
Purchasing Contact: Becky Brown
Sales Market: International
Purchasing Market: Local
Employees: 18
Products Produced:
332710 Machine shop, precision machining

Products Purchased:
Steel
Aluminum
Metals, ferrous & non-ferrous

Web Site: None
Corporate Headquarters: Local

E-13
HAMBLEN

Ratcliff Manufacturing Company
5937 W. Commerce Blvd.
Morristown, TN 37814
Phone: 423-586-7513
Fax: 423-586-6437
Year Established: 1950
Principal Officer: D.O. Ratcliff, President
Sales Contact: Wayne Ratcliff
Purchasing Contact: Wayne Ratcliff
Sales Market: International
Purchasing Market: National
Employees: 20
Products Produced:
315990 Medical slippers

Products Purchased:
Socks
Chemicals

Web Site: www.ratcliffmfg.com
Corporate Headquarters: Local

Renold Jeffrey
2307 Maden Drive
Morristown, TN 37813
Phone: 423-586-1951
Fax: 423-581-2399
Year Established: 1985
Principal Officer: George Graham, Director
Sales Contact: George Graham
Purchasing Contact: Larry Roberts
Sales Market: International
Purchasing Market: International
Employees: 250
Products Produced:
331210 Chains, steel engineered

Products Purchased:
Iron, gray & ductile
Steel, hot-rolled

Web Site: www.renoldjeffrey.com
Corporate Headquarters: Manchester, England

Ready Mix, USA
663 S. Sugar Hollow Road
Morristown, TN 37814
Phone: 423-587-9005
Fax: 423-586-0844
Year Established: 2001
Principal Officer: Joel Baxley, Plant Manager
Sales Contact: Jimmy Hill
Purchasing Contact: Buddy Vance
Sales Market: Local
Purchasing Market: Local
Employees: 17
Products Produced:
327320 Concrete, ready-mix

Products Purchased:
Sand, gravel, & stone
Fly ash

Web Site: www.readymixusa.com
Corporate Headquarters: Birmingham, AL

Rich Products Corporation
5701 Commerce Blvd.
Morristown, TN 37814
Phone: 423-587-4406
Fax: 423-581-3059
Year Established: 1992
Principal Officer: Derwood E. Brady, G.M.
Sales Contact: Derwood E. Brady
Purchasing Contact: Derwood E. Brady
Sales Market: International
Purchasing Market: National
Employees: 438
Products Produced:
311813 Frozen cakes & muffins

Products Purchased:
Cake mixes

Web Site: www.rich.com
Corporate Headquarters: Buffalo, NY
HAMBLEN

RPN, Inc.
908 Cherokee Drive
Morristown, TN 37814
Phone: 423-586-8663
Fax: 423-586-8669
Year Established: 1978
Principal Officer: Bob Wood, Owner
Sales Contact: Bob Wood
Purchasing Contact: Bob Wood
Sales Market: National
Purchasing Market: National
Employees: 28
Products Produced:
332710 Machine shop
Products Purchased:
Metal stampings

Web Site: None
Corporate Headquarters: Local

San-El Seiko America, Inc.
5978 Commerce Blvd.
Morristown, TN 37814
Phone: 423-585-4373
Fax: 423-585-5514
Year Established: 1986
Principal Officer: Toshiki Matsunami, President
Sales Contact: Aya Carmichael
Purchasing Contact: Toshiko Matsunami
Sales Market: International
Purchasing Market: International
Employees: 45
Products Produced:
336330 Power steering pumps
Products Purchased:
Steel
Aluminum

Web Site: None
Corporate Headquarters: Minokamo, Japan

Segis USA, Inc.
3431 W. Andrew Johnson Hwy.
Morristown, TN 37814
Phone: 423-317-0162
Fax: 423-722-4922
Year Established: 2006
Principal Officer: Dario Tainer, President
Sales Contact: Marion Carter
Purchasing Contact: Ginny Wheatley
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:
337121 Furniture, metal, plastic & wood, fully upholstered
Products Purchased:
Metal
Plastic
Wood
Fabric

Web Site: www.segis-usa.com
Corporate Headquarters: Poggibonsi, Italy

Sonoco Flexible Packaging
5701 Superior Drive
Morristown, TN 37814
Phone: 423-585-5850
Fax: 423-581-9981
Year Established: 1992
Principal Officer: Steve Beck, Plant Manager
Sales Contact: Corp. Office - SC
Purchasing Contact: Pat Parks
Sales Market: International
Purchasing Market: International
Employees: 140
Products Produced:
326112 Packaging, flexible
Products Purchased:
Aluminum foil
Poly film

Web Site: www.sonoco.com
Corporate Headquarters: Hartsville, SC
Stewart Lumber Company
414 New Line Road
Morristown, TN 37814
Phone: 423-586-3531
Fax: 423-587-2210
Year Established: 1967
Principal Officer: Clay Stewart, President
Sales Contact: Edgar Gray
Purchasing Contact: Edgar Gray
Sales Market: International
Purchasing Market: Local
Employees: 50
Products Produced:

321113 Sawmill

Products Purchased:

Logs

Web Site: None
Corporate Headquarters: Local

Team Technologies, Inc.
5949 Commerce Blvd.
Morristown, TN 37814
Phone: 423-587-2199
Fax: 423-587-0642
Year Established: 1988
Principal Officer: Steve Hendrickson, President/Co-Owner
Sales Contact: Gene Damico
Purchasing Contact: Mark Hendrickson
Sales Market: International
Purchasing Market: National
Employees: 500
Products Produced:

339994 Tooth Brushes

Products Purchased:

Plastic resins
Chemicals, industrial organic
Flavoring

Web Site: www.teamtechinc.net
Corporate Headquarters: Local

Stock Yards Supply Company, Inc.
1117 West Main Street
Morristown, TN 37814
Phone: 423-586-5580
Fax: 423-586-5580
Year Established: 1937
Principal Officer: Kermit & David King, Owners
Sales Contact: Kermit King
Purchasing Contact: Kermit King
Sales Market: National
Purchasing Market: Regional
Employees: 3
Products Produced:

323111 Printing, stock yard forms

Products Purchased:

Paper & carbon

Web Site: None
Corporate Headquarters: Local

Trelleborg Coated Systems US, Inc.
5680 Commerce Blvd.
Morristown, TN 37814
Phone: 423-586-4447
Fax: 423-581-0126
Year Established: 1981
Principal Officer: Keith Dye, Plant Manager
Sales Contact: 800-344-0714, Customer Service
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 80
Products Produced:

326291 Printing blankets

Products Purchased:

Polymers
Fabric
Adhesives

Web Site: www.trelleborg.com/en/Printing-Solutions
Corporate Headquarters: Trelleborg, Sweden
**Tuff Torq Corporation**
5943 Commerce Blvd.
Morristown, TN 37814
Phone: 423-585-2000
Fax: 423-585-2003
Year Established: 1989
Principal Officer: Shigenori Sakikawa, President
Sales Contact: Frank Freeman
Purchasing Contact: Robert Carroll
Sales Market: International
Purchasing Market: National
Employees: 284
Products Produced:

- 336350 Transmissions & transaxles

Products Purchased:

- Speed changers drives & gears
- Steel, hot-rolled, stainless
- Fluid power pumps & motors

Web Site: www.tufftorq.com
Corporate Headquarters: Alpharetta, GA

**University Loft Company**
5649 E. Morris Blvd.
Morristown, TN 37813
Phone: 423-318-2224
Fax: 423-318-8314
Year Established: 1998
Principal Officer: Ronald Bunch, Opers. Manager
Sales Contact: Corp. Office
Purchasing Contact: Tom Miles
Sales Market: International
Purchasing Market: International
Employees: 80
Products Produced:

- 337121 Furniture, upholstered

Products Purchased:

- Fabric
- Wood

Web Site: www.universityloft.com
Corporate Headquarters: Greenfield, IN

**Universal Forest Products**
530 W. Morris Blvd.
Morristown, TN 37815
Phone: 423-587-3811
Fax: 423-581-0861
Year Established: 1995
Principal Officer: John Devito, G.M.
Sales Contact: Mike Scroggin
Purchasing Contact: Mark Boss
Sales Market: Regional
Purchasing Market: Regional
Employees: 85
Products Produced:

- 321214 Trusses, wood for modular/mobile homes

Products Purchased:

- Lumber

Web Site: www.ufpi.com
Corporate Headquarters: Grand Rapids, MI

**Valtimet, Inc.**
5501 S. Air Park Blvd.
Morristown, TN 37813
Phone: 423-587-1888
Fax: 423-585-4215
Year Established: 2004
Principal Officer: Ron Dresen, Vice-President
Sales Contact: Wendy McGowan
Purchasing Contact: Rick Chapman
Sales Market: International
Purchasing Market: International
Employees: 86
Products Produced:

- 331210 Tubes welded, titanium & stainless steel

Products Purchased:

- Titanium
- Steel, stainless

Web Site: www.valtimet.com
Corporate Headquarters: Boulogue, France
Vifan USA, Inc.
One Vifan Drive
Morristown, TN 37814
Phone: 423-581-6990
Fax: 423-581-9998
Year Established: 1996
Principal Officer: Greg Gillis, Vice-President
Technology
Sales Contact: Todd O'Reilly
Purchasing Contact: Pete Schoenhoff
Sales Market: International
Purchasing Market: International
Employees: 180
Products Produced:
326113 Film, polypropylene

Products Purchased:
Polypropylene

Web Site: www.vifan.com
Corporate Headquarters: Local

Woodcraft, Inc.
105 S. Austin Road
Morristown, TN 37813
Phone: 423-581-5413
Fax: 423-581-2857
Year Established: 1969
Principal Officer: Tim Elliott, President/Owner
Sales Contact: Tim Elliott
Purchasing Contact: Tim Elliott
Sales Market: Regional
Purchasing Market: National
Employees: 85
Products Produced:
321912 Panels laminated, wood squares & edge glued

Products Purchased:
Abrasive products
Lumber
Glue

Web Site: www.woodcraftinc.net
Corporate Headquarters: Local

WhisperRoom, Inc.
116 S. Sugar Hollow Road
Morristown, TN 37813
Phone: 423-585-5827
Fax: 423-585-5831
Year Established: 1990
Principal Officer: Ben & Sharon White, Owners
Sales Contact: Sharon White
Purchasing Contact: Josh Fletcher
Sales Market: International
Purchasing Market: National
Employees: 12
Products Produced:
326150 Sound booths, portable

Products Purchased:
Sound barriers foam & vinyl
Plywood & hardboard

Web Site: www.whisperroom.com
Corporate Headquarters: Local
HANCOCK COUNTY INDUSTRIES
HANCOCK

Hackney Contract Furniture
1132 Campbell Drive
Sneedville, TN 37869
Phone: 423-733-2218
Fax: 423-733-2273
Year Established: 2012
Principal Officer: Norm Clark, Plant Manager
Sales Contact: Norm Clark
Purchasing Contact: Norm Clark
Sales Market: National
Purchasing Market: Local
Employees: 40
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>337127</td>
<td>Furniture for the hospitality industry</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Description</th>
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<tbody>
<tr>
<td>Lumber</td>
</tr>
<tr>
<td>Hardware, furniture</td>
</tr>
<tr>
<td>Stains &amp; finishes</td>
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</tbody>
</table>

Web Site: www.hackneycontractfurniture.com
Corporate Headquarters: Johnson City, TN

Kiefer Manufacturing, Tennessee Division
2276 Back Valley Road
Sneedville, TN 37869
Phone: 423-733-0000
Fax: 423-733-0073
Year Established: 2002
Principal Officer: Robert Maloney, Plant Manager
Sales Contact: Ken Kraug, 641-762-3201 x23
Purchasing Contact: O'Neil Greene
Sales Market: International
Purchasing Market: National
Employees: 47
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
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<tbody>
<tr>
<td>336214</td>
<td>Trailers, horse, livestock &amp; utility</td>
</tr>
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</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Aluminum</td>
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<tr>
<td>Steel</td>
</tr>
<tr>
<td>Rubberized materials</td>
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Web Site: www.kiefermfg.com
Corporate Headquarters: Kanawha, IA
HAWKINS COUNTY INDUSTRIES
AGC Glass (Greenland Plant)
600 AFG Road
Church Hill, TN 37642
Phone: 423-357-6121
Fax: 423-357-2476
Year Established: 1967
Principal Officer: Don Frawley, Plant Manager
Sales Contact: sales@us.agc.automotive.com
Purchasing Contact: Robert Miller
Sales Market: International
Purchasing Market: International
Employees: 370
Products Produced:
327211 Glass for architectural & automotive markets

Products Purchased:
Sand, Industrial
Limestone, crushed & broken
Potash
Soda
Borate minerals

Web Site: www.us.agc.com
Corporate Headquarters: Alpharetta, GA
Global: Tokyo Japan, Asahi Glass

Armstrong Machine Works, Inc.
726 Tuggle Hill Road
Rogersville, TN 37857
Phone: 423-272-3784
Fax: 423-272-8539
Year Established: 1978
Principal Officer: Orville Armstrong, President/Owner
Sales Contact: Orville Armstrong
Purchasing Contact: Orville Armstrong
Sales Market: Regional
Purchasing Market: National
Employees: 5
Products Produced:
332710 Machine shop, custom

Products Purchased:
Steel, cold-rolled, sheet, strip & bars

Web Site: None
Corporate Headquarters: Local

B&N Precision Tool & Die, Inc.
957 Holliston Mills Road
Church Hill, TN 37642
Phone: 423-357-4846
Fax: 423-357-1148
Year Established: 1988
Principal Officer: Mario Bogni, Owner
Sales Contact: Mario Bogni
Purchasing Contact: Mario Bogni
Sales Market: National
Purchasing Market: National
Employees: 6
Products Produced:
333514 Tools & die

Products Purchased:
Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars

Web Site: None
Corporate Headquarters: Local

BAE Systems
4509 W. Stone Drive
Kingsport, TN 37660
Phone: 423-578-6000
Fax: 423-578-8054
Year Established: 1999
Principal Officer: Jerry Hammonds, V.P. & G.M.
Sales Contact: Wendell Jones
Purchasing Contact: Gary Taylor
Sales Market: International
Purchasing Market: National
Employees: 585
Products Produced:
325920 Explosives, US
325920 Government & commercial

Products Purchased:
Chemical industrial, organic & inorganic

Web Site: www.baesystems.com
Corporate Headquarters: London, England
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Year Established</th>
<th>Principal Officer</th>
<th>Sales Contact</th>
<th>Purchasing Contact</th>
<th>Sales Market</th>
<th>Purchasing Market</th>
<th>Employees</th>
<th>Products Produced</th>
<th>Products Purchased</th>
<th>Corporate Headquarters</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baldor Dodge Reliance</td>
<td>100 Baldor Drive, Rogersville, TN 37857</td>
<td>423-272-2686</td>
<td>423-272-1313</td>
<td>1971</td>
<td>David Gilbert, Plant Manager</td>
<td>Corp. Office</td>
<td>Corp. Office</td>
<td>International</td>
<td>International</td>
<td>207</td>
<td>332991 Ball bearings</td>
<td>Steel castings</td>
<td>Fort Smith, AR</td>
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<tr>
<td>Bel-Fab Company, Inc.</td>
<td>2737 Hwy. 66 South, Rogersville, TN 37857</td>
<td>423-235-4163</td>
<td>423-235-6076</td>
<td>1984</td>
<td>Patrick Bellows, President</td>
<td>Corp. Office</td>
<td>Patrick Bellows</td>
<td>National</td>
<td>National</td>
<td>4</td>
<td>Conveyors &amp; parts handling systems</td>
<td>Steel, hot-rolled, stainless Conveyor components</td>
<td>Local</td>
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</tbody>
</table>
Cloud Nine Enterprises, Inc.  
135 Moreland Road  
Mooresburg, TN  37811  
Phone:  423-272-9293  
Fax:  865-993-3505  
Year Established:  1986  
Principal Officer: Dale Moles, Owner  
Sales Contact: Concrete - Holly Fert;  
Outside Sales - Jessica Scott  
Purchasing Contact: Angie Moles  
Sales Market: Regional  
Purchasing Market: Local  
Employees:  40  
Products Produced:  
327320  Concrete, ready-mix  
325314  Fertilize/lime  

Products Purchased:  
Cement, hydraulic  
Potash, soda & borate minerals  
Nitrogen products  

Web Site:  www.cloud9enterprises.org  
Corporate Headquarters: Local

Contour Glass  
125 Industrial Drive  
Surgoinsville, TN  37873  
Phone:  423-345-2000  
Fax:  423-345-2346  
Year Established:  1985  
Principal Officer: Marc Massa, CEO/President  
David Tomlinson, Plant Manager  
Sales Contact: Chad Nixon/Tom Parnell  
Purchasing Contact: Keith Seals  
Sales Market: International  
Purchasing Market: National  
Employees:  95  
Products Produced:  
327215  Glass fabrication  

Products Purchased:  
Glass & glass products  
Boxes  
Paper  

Web Site:  www.contourglass.com  
Corporate Headquarters: Indianapolis, IN

Cooper Standard Automotive  
377 Phipps Bend Road  
Surgoinsville, TN  37873  
Phone:  423-345-2383  
Fax:  423-345-4045  
Year Established:  1990  
Principal Officer: Samuel Wohlford, Plant Manager  
Sales Contact: Corp. Office, MI  
Purchasing Contact: Corp. Office, MI  
Sales Market: International  
Purchasing Market: International  
Employees:  325  
Products Produced:  
336330  Power steering & emissions  

Products Purchased:  
Steel pipe & tubes  

Web Site:  www.cooperstandard.com  
Corporate Headquarters: Novi, MI

Dalton Stamp & Die  
930 Phipps Bend Road  
Surgoinsville, TN  37873  
Phone:  423-345-4477  
Fax:  423-345-4287  
Year Established:  1994  
Principal Officer: Mike Andrews, President  
Sales Contact: Regina Simpson  
Purchasing Contact: Regina Simpson  
Sales Market: International  
Purchasing Market: International  
Employees:  6  
Products Produced:  
339940  Rubber hand stamps  

Products Purchased:  
Rubber, fabricated products  

Web Site:  www.daltonstamp.com  
Corporate Headquarters: Local
HAWKINS

E.D.M.S., Inc.
661 Millers Bluff Road
Surgoinsville, TN 37873
Phone: 423-345-5086
Fax: 423-345-5064
Year Established: 1995
Principal Officer: Frank Cole, President
Sales Contact: Alberto Rivia
Purchasing Contact: Sanford Hileman
Sales Market: International
Purchasing Market: International
Employees: 9
Products Produced:

333994 Induction heat treat machinery & Quench presses

Products Purchased:
Steel materials
Electric motors

Web Site: www.edms-incorporated.com
Corporate Headquarters: Local

Futuristic, Inc.
Hwy 11W, Futuristic Road
Bean Station, TN 37708
Phone: 423-235-6271
Fax: 423-272-9290
Year Established: 1968
Principal Officer: Mike Crider, Plant Manager
Sales Contact: Sonya Crider
Purchasing Contact: Mike Crider
Sales Market: National
Purchasing Market: National
Employees: 40
Products Produced:

337121 Furniture, motion, upholstered

Products Purchased:
Fabric
Foam
Lumber

Web Site: Web site in progress
Corporate Headquarters: Local

EPC. Inc.
140 Industrial Drive
Surgoinsville, TN 37873
Phone: 423-345-2351
Fax: 423-345-3772
Year Established: 1994
Principal Officer: Robert Hickman, Gen. Mgr.
Dale Byington, Plant Manager
Sales Contact: Phyllis Moore
Purchasing Contact: Steve Knipp
Sales Market: International
Purchasing Market: National
Employees: 50
Products Produced:

333511 Plastic injection molding

Products Purchased:
Plastic material & resins
Boxes

Web Site: www.epcmfg.com
Corporate Headquarters: Grinnell, IA

HDK Industries, Inc.
100 Industrial Drive
Rogersville, TN 37857
Phone: 423-272-7119
Fax: 423-272-4532
Year Established: 1986
Principal Officer: David Lunceford, President
Dale Byington, Plant Manager
Sales Contact: Shirley R. Waller
Purchasing Contact: David Lunceford
Sales Market: National
Purchasing Market: National
Employees: 90
Products Produced:

313230 Fabrics, nonwoven

Products Purchased:
Fibers manmade, organic, non-cellulosic
Adhesives & sealants

Web Site: None
Corporate Headquarters: Local
## HAWKINS

### Hilton's Mandolins
426 Hwy. 11W  
Rogersville, TN 37857  
Phone: 423-754-5079  
Fax: None  
Year Established: 2011  
Principal Officer: Duel Hilton, Owner  
Sales Contact: Duel Hilton  
Purchasing Contact: Duel Hilton  
Sales Market: Local  
Purchasing Market: Local  
Employees: 1  
Products Produced: 
- 339992 Musical Instruments, mandolins  

Products Purchased: 
- Hardwood  
- Softwood  

Web Site: None  
Corporate Headquarters: Local

### Hutchinson Sealing Systems, Inc.
309 Press Road  
Church Hill, TN 37642  
Phone: 423-357-6991  
Fax: 423-357-8684  
Year Established: 1989  
Principal Officer: Mike Kirby, Plant Manager  
Sales Contact: Corp. MI  
Purchasing Contact: Pam Burke  
Sales Market: International  
Purchasing Market: International  
Employees: 305  
Products Produced: 
- 325520 Automotive rubber sealants  

Products Purchased: 
- Chemical preparations  

Web Site: www.hutchinsonworldwide.com  
Corporate Headquarters: Auburn Hills, MI  
Global: France

### Holliston, LLC
905 Holliston Mills Road  
Kingsport, TN 37662  
Phone: 423-357-6141  
Fax: 423-357-8840  
Year Established: 1998  
Principal Officer: Steve Lister, CFO  
Sales Contact: Gary Sweeney  
Purchasing Contact: Russ McAlister  
Sales Market: International  
Purchasing Market: National  
Employees: 150  
Products Produced: 
- 313320 Cloth, cotton coated

Products Purchased: 
- Fibers. Cotton

Web Site: www.holliston.com  
Corporate Headquarters: Local

### Kingsport Book, Inc.
121 Press Road  
Church Hill, TN 37642  
Phone: 423-357-3433  
Fax: 423-357-3296  
Year Established: 2008  
Principal Officer: Rick Jennings, CFO  
Sales Contact: Steve Kindle  
Purchasing Contact: Fred Cooper  
Sales Market: International  
Purchasing Market: International  
Employees: 40  
Products Produced: 
- 323117 Book binding

Products Purchased: 
- Fabric  
- Leather

Web Site: www.kingsportbook.com  
Corporate Headquarters: Local
HAWKINS

Lynx Machine and Tool
410 Phipps Bend Road
Surgoinsville, TN 37873
Phone: 423-345-5020
Fax: 423-345-5040
Year Established: 1993
Principal Officer: John Bailiff, Owner
Sales Contact: John Bailiff
Purchasing Contact: John Bailiff
Sales Market: National
Purchasing Market: National
Employees: 15
Products Produced:
332710  Machine shop, custom

Products Purchased:
Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars

Web Site: None
Corporate Headquarters: Local

Mundet, Inc.
170 Geiger Rd., Phipps Bend Ind. Park
Surgoinsville, TN 37873
Phone: 423-601-7200
Fax: 423-601-7238
Year Established: 1999
Principal Officer: Frederick J. Golod, V.P. & CEO
Sales Contact: Phillip James/Reba Meek
Purchasing Contact: Gloria Sheck/Terry Futrell
Sales Market: International
Purchasing Market: International
Employees: 200
Products Produced:
323111  Printing labels

Products Purchased:
Ink
Foil
Paper

Web Site: www.mundet.com
Corporate Headquarters: Richard, VA

MIS, Inc.
119 Industrial Drive
Surgoinsville, TN 37873
Phone: 423-345-2303
Fax: 423-345-2343
Year Established: 1986
Principal Officer: Gary & Mary Kilpatrick, Owners
Sales Contact: Gary Kilpatrick
Purchasing Contact: Mary Kilpatrick
Sales Market: International
Purchasing Market: National
Employees: 10
Products Produced:
332813  Metal finishing

Products Purchased:
Abrasive products

Web Site: www.misincinfo.com
Corporate Headquarters: Local

Pinkston Pallet Shop
112 Big Springs Road
Rogersville, TN 37857
Phone: 423-272-2886
Fax: 423-272-8769
Year Established: 1960
Principal Officer: Cleo Pinkston, Owner
Sales Contact: Bill Southern
Purchasing Contact: Bill Southern
Sales Market: Regional
Purchasing Market: Regional
Employees: 4
Products Produced:
321920  Pallets, new wooden

Products Purchased:
Lumber, heat treated
Nails

Web Site: None
Corporate Headquarters: Local
HAWKINS

PMT Industries
2105 Schmiede Street
Surgoinsville, TN 37873
Phone: 423-345-4500
Fax: 423-345-4507
Year Established: 1997
Principal Officer: Tony Bishop, President/CEO
Sales Contact: Tony Bishop
Purchasing Contact: Tony Bishop
Sales Market: International
Purchasing Market: National
Employees: 230
Products Produced:
  332111  Steel forgings

Products Purchased:
  Steel, hot-rolled, stainless
  Steel, cold-rolled, sheet, strip & bars

Web Site: www.pmtforge.com
Corporate Headquarters: Local

Quality Plastic Products
961 Holliston Mills Road
Church Hill, TN 37642
Phone: 423-357-7712
Fax: 423-357-2220
Year Established: 1994
Principal Officer: Mario Bogni, Owner
Sales Contact: Mario Bogni
Purchasing Contact: Mario Bogni
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:
  333511  Plastic injection molding

Products Purchased:
  Plastic resins

Web Site: None
Corporate Headquarters: Local

Quality Storage Barns
5644 Hwy. 11-W
Rogersville, TN 37857
Phone: 423-272-6465
Fax: 423-272-6493
Year Established: 1993
Principal Officer: Amanda Pearson, Owner
Sales Contact: Amanda Pearson
Purchasing Contact: Amanda Pearson
Sales Market: National
Purchasing Market: National
Employees: 10
Products Produced:
  321992  Wood storage buildings
  332311  Metal storage buildings

Products Purchased:
  Building materials

Web Site: www.qualitystoragebarns.com
Corporate Headquarters: Local

Rogersville Concrete
339 Colonial Road
Rogersville, TN 37857
Phone: 423-272-2621
Fax: 423-272-2622
Year Established: 1950
Principal Officer: David Spears, Vice-President
Sales Contact: Elvis Massengill
Purchasing Contact: David Spears
Sales Market: Local
Purchasing Market: Local
Employees: 10
Products Produced:
  327320  Concrete, ready-mix

Products Purchased:
  Cement, hydraulic
  Sand, industrial
  Limestone, crushed & broken

Web Site: None
Corporate Headquarters: Local
S & S Doors
224 Hwy. 70N
Rogersville, TN 37857
Phone: 423-921-8422
Fax: 423-921-9622
Year Established: 2004
Principal Officer: Brennen Nichols, Owner
Sales Contact: Angela Nichols
Purchasing Contact: Brennen Nichols
Sales Market: Local
Purchasing Market: National
Employees: 3
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>321911</td>
<td>Wood door frames</td>
</tr>
<tr>
<td>332321</td>
<td>Door frames, metal</td>
</tr>
</tbody>
</table>

Products Purchased:

- Hardware, door
- Glass, flat

Web Site: None
Corporate Headquarters: Local

Sekisui TA Industries, Inc.
75 Industrial Park Drive
Rogersville, TN 37857
Phone: 423-272-5898
Fax: 423-272-6155
Year Established: 1994
Principal Officer: Randy Keener, Plant Manager
Sales Contact: Corp. Office CA
Purchasing Contact: Keith Hood
Sales Market: International
Purchasing Market: National
Employees: 60
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>322220</td>
<td>Tape, pressure sensitive</td>
</tr>
</tbody>
</table>

Products Purchased:

- Adhesives & sealants
- Plastic firm & sheet

Web Site: www.sekisui-ta.com
Corporate Headquarters: Buena Park, CA
Global: Japan

Sam Dong, Inc.
300 Industrial Park Drive
Rogersville, TN 37857
Phone: 423-921-7373
Fax: 423-921-7446
Year Established: 2007
Principal Officer: SunGI Park, Plant Manager
Sales Contact: Brayden Min
Purchasing Contact: Martha Turner
Sales Market: International
Purchasing Market: International
Employees: 260
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>331420</td>
<td>Wire products, magnetic</td>
</tr>
</tbody>
</table>

Products Purchased:

- Copper

Web Site: www.samdongamerica.com
Corporate Headquarters: Eumseong, South Korea

Smokey Mountain Storage Barns, LLC
8549 Highway 11W
Rogersville, TN 37857
Phone: 423-921-8080
Fax: 423-921-8080
Year Established: 1993
Principal Officer: Scott Short, Owner
Sales Contact: Scott Short
Purchasing Contact: Scott Short
Sales Market: Regional
Purchasing Market: National
Employees: 11
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>321992</td>
<td>Wood storage barns</td>
</tr>
<tr>
<td>332311</td>
<td>Metal storage barns</td>
</tr>
</tbody>
</table>

Products Purchased:

- Lumber
- Hardware, bulding
- Sheet metal

Web Site: www.smokeymountainstoragebarns.com
Corporate Headquarters: Local
HAWKINS

TABCO, Inc.
- Phipps Bend Road, PO Box 117
- Surgoinsville, TN 37873
- Phone: 423-345-2299
- Fax: 423-345-2203
- Year Established: 1994
- Principal Officer: Phil Ardire, Owner
- Sales Contact: Phil Ardire
- Purchasing Contact: Phil Ardire
- Sales Market: National
- Purchasing Market: National
- Employees: 40
- Products Produced:
  - 332812 Powder coatings
    - industrial
- Products Purchased:
  - Powder
- Web Site: None
- Corporate Headquarters: Local

Techni-Glass
- 916 Phipps Bend Road
- Surgoinsville, TN 37873
- Phone: 423-345-4527
- Fax: 423-345-5005
- Year Established: 1997
- Principal Officer: Pat Murphy, President
- Sales Contact: Pat Murphy
- Purchasing Contact: Pat Murphy
- Sales Market: National
- Purchasing Market: National
- Employees: 66
- Products Produced:
  - 327215 Glass fabrication
- Products Purchased:
  - Glass & glass products
- Web Site: www.techni-glassinc.com
- Corporate Headquarters: Local

TRW Automotive
- 7500 Hwy. 11W
- Rogersville, TN 37857
- Phone: 423-272-2171
- Fax: 423-272-1572
- Year Established: 1973
- Principal Officer: Melvin Rachal, Plant Manager
- Sales Contact: Corp. Office, MI
- Purchasing Contact: Corp. Office, MI
- Sales Market: International
- Purchasing Market: International
- Employees: 380
- Products Produced:
  - 336350 Rack & pinion steering gears
- Products Purchased:
  - Steel
  - Aluminum
- Web Site: www.trw.com
- Corporate Headquarters: Livonia, MI

Ware Manufacturing
- 921 Phipps Bend Road
- Surgoinsville, TN 37873
- Phone: 423-345-4716
- Fax: 423-345-5178
- Year Established: 1994
- Principal Officer: Douglas Ware, Manager
- Sales Contact: Corp. Office, AZ
- Purchasing Contact: Corp. Office, AZ
- Sales Market: National
- Purchasing Market: National
- Employees: 100
- Products Produced:
  - 332618 Wire cages
- Products Purchased:
  - Steel wire
- Web Site: www.waremfginc.com
- Corporate Headquarters: Phoenix, AZ
Algoma Hardwoods
506 Municipal Drive
Jefferson City, TN 37760
Phone: 865-471-6300
Fax: 865-471-5396
Year Established: 1994
Principal Officer: Gary Fryman, Operations Mgr.
Sales Contact: Corp. Office
Purchasing Contact: Corp. Office
Sales Market: National
Purchasing Market: National
Employees: 130
Products Produced:

321911 Wood doors, commercial

Products Purchased:

Wood products
Chemicals, industrial

Web Site: www.algomahardwoods.com
Corporate Headquarters: Algoma, WI

Bush Brothers
3304 Chestnut Hill Road
Dandridge, TN 37725
Phone: 865-509-2361
Fax: 865-509-2339
Year Established: 1908
Principal Officer: Ronnie Scott, Plant Manager
Sales Contact: Corp. Office, Knoxville, TN
Purchasing Contact: Corp., Knoxville, TN
Sales Market: International
Purchasing Market: National
Employees: 300
Products Produced:

311422 Canned beans & other vegetables

Products Purchased:

Metal cans
Vegetables
Boxes

Web Site: www.bushbeans.com
Corporate Headquarters: Knoxville, TN

Ball Corporation
3218 Chestnut Hill Road
Dandridge, TN 37725
Phone: 865-509-7544
Fax: 865-509-6166
Year Established: 1949
Principal Officer: Mike Boyle, Plant Manager
Sales Contact: Corp. Office, CO
Purchasing Contact: Jan Gregg
Sales Market: International
Purchasing Market: National
Employees: 147
Products Produced:

332431 Food containers, metal

Products Purchased:

Tin plates

Web Site: www.ball.com
Corporate Headquarters: Broomfield, CO

English Mountain Spring Water Company
3161 Hwy. 411
Dandridge, TN 37725
Phone: 865-509-7007
Fax: 865-509-7008
Year Established: 1995
Principal Officer: John L. Burleson, President
Sales Contact: Christy Cates
Purchasing Contact: Christy Cates
Sales Market: International
Purchasing Market: Local
Employees: 12
Products Produced:

312112 Water, bottled

Products Purchased:

Plastic bottles
Filters
Boxes

Web Site: www/englishmountainh2o.com
Corporate Headquarters: Local
JEFFERSON

Hearthstone, Inc.
1630 E. Hwy. 25/70
Dandridge, TN 37725
Phone: 865-397-9425
Fax: 865-397-9262
Year Established: 1971
Principal Officer: Randy K. Giles, CEO/Owner
Sales Contact: Chris Wood
Purchasing Contact: Randy Giles
Sales Market: National
Purchasing Market: Local
Employees: 30
Products Produced:
321992 Log/Timber frame homes

Products Purchased:
Hardwood
Foam products
Structural wood

Web Site: www.hearthstonehomes.com
Corporate Headquarters: Local

Nashua Corporation
1915 Rittenhouse Road, Bld. #1
Jefferson City, TN 37760
Phone: 865-475-9027
Fax: 865-475-6973
Year Established: 1996
Principal Officer: Tim Livingston, Plant Manager
Sales Contact: Mike Travis
Purchasing Contact: Chuck Eldridge
Sales Market: International
Purchasing Market: National
Employees: 160
Products Produced:
323111 Printing labels, tickets, & cash register receipts

Products Purchased:
Paper
Printing ink

Web Site: www.cenveo.com
Corporate Headquarters: Stamford, CT

Matsuo Industries USA, Inc.
408 Municipal Drive
Jefferson City, TN 37760
Phone: 865-475-9085
Fax: 865-475-9087
Year Established: 1994
Principal Officer: Ed Hutson, Product Manager
Sales Contact: 865-475-9085 X106
Purchasing Contact: Lowell Andrew
Sales Market: International
Purchasing Market: International
Employees: 160
Products Produced:
335931 Automobile electric switches & parts

Products Purchased:
Steel, hot-rolled, stainless
Brass & copper

Web Site: www.matsuousa.com
Corporate Headquarters: Matsuo, Japan

Overman USA
1000 Industrial Park Road
Dandridge, TN 37725
Phone: 865-397-1173
Fax: 865-397-1564
Year Established: 2008
Principal Officer: Lars Johanson, President
Sales Contact: Sherri Anderson-Chambers
Purchasing Contact: Trevor Hodgson
Sales Market: International
Purchasing Market: International
Employees: 150
Products Produced:
337121 Furniture, bedroom & upholstered

Products Purchased:
Fabric
Wood

Web Site: www.kloteinternational.com
Corporate Headquarters: Local
JEFFERSON

**Quikrete Company**

269 Rock Town Road  
Jefferson City, TN 37760  
Phone: 865-475-4775  
Fax: 865-475-2845  
Year Established: 1973  
Principal Officer: Max Collins, Manager  
Sales Contact: Linda Christinsen  
Purchasing Contact: Max Collins  
Sales Market: International  
Purchasing Market: Local  
Employees: 33  
Products Produced:

327999 Packaged concrete

Products Purchased:

Cement

Web Site: www.quikrete.com  
Corporate Headquarters: Atlanta, GA

**Sample Makers, Inc.**

1916 Slate Road  
Jefferson City, TN 37760  
Phone: 865-475-7575  
Fax: 865-475-6137  
Year Established: 1977  
Principal Officer: Robert Stryer, President  
Sales Contact: Robert Stryer  
Purchasing Contact: Sherri Brooks  
Sales Market: International  
Purchasing Market: National  
Employees: 60  
Products Produced:

322299 Market samples

Products Purchased:

Card & paper stock  
Printing ink  
Glue

Web Site: www.samplesmakers.com  
Corporate Headquarters: Local

**Rugel Church Furniture, Inc.**

827 E. Broadway Blvd.  
Jefferson City, TN 37760  
Phone: 865-475-3030  
Fax: 865-475-3212  
Year Established: 1929  
Principal Officer: Pat Rugel, Owner  
Rick Dietz, General Manager  
Sales Contact: Cathy Dietz  
Purchasing Contact: Rick Dietz  
Sales Market: National  
Purchasing Market: Regional  
Employees: 20  
Products Produced:

337127 Church furniture

Products Purchased:

Kiln dried lumber  
Fabric  
Foam

Web Site: www.rugelpews.com  
Corporate Headquarters: Local

**TRUMH**

2215 Walnut Street  
White Pine, TN 37890  
Phone: 865-674-7000  
Fax: 865-674-6339  
Year Established: 1995  
Principal Officer: Chris Kelly, Plant Manager  
Sales Contact: Chris Kelly  
Purchasing Contact: Blake Ryman  
Sales Market: National  
Purchasing Market: National  
Employees: 218  
Products Produced:

321991 Mobile homes

Products Purchased:

Lumber  
Steel  
Nails

Web Site: www.trumph.com  
Corporate Headquarters: Maryville, TN
JOHNSON COUNTY INDUSTRIES
American Precision Machine
143 Lacy Road
Butler, TN 37640
Phone: 423-768-3029
Fax: 423-768-3039
Year Established: 2002
Principal Officer: Greg Visser, Owner/President
Sales Contact: Greg Visser
Purchasing Contact: Greg Visser
Sales Market: National
Purchasing Market: National
Employees: 7
Products Produced:
332710 Machine shop
Products Purchased:
Steel
Web Site: None
Corporate Headquarters: Local

Custom Crate & Pallet Company
244 Industrial Park Road
Mountain City, TN 37683
Phone: 423-727-0203
Fax: 423-727-0506
Year Established: 1997
Principal Officer: Chris Bunn, Owner
Sales Contact: Steve Bunn
Purchasing Contact: Steve Bunn
Sales Market: International
Purchasing Market: International
Employees: 35
Products Produced:
321920 Pallets, wood
Products Purchased:
Lumber
Hardware
Web Site: None
Corporate Headquarters: Local

Chandler Concrete Company
315 Prison Camp Road
Mountain City, TN 37683
Phone: 423-727-7885
Fax: 423-727-7885
Year Established: 2002
Principal Officer: Ted Green, General Manager
Sales Contact: Joe Temple
Purchasing Contact: Corp. NC
Sales Market: Local
Purchasing Market: Regional
Employees: 4
Products Produced:
327320 Concrete ready-mix
Products Purchased:
Cement
Sand & gravel
Web Site: www.chandlerconcrete.com
Corporate Headquarters: Burlington, NC

Lee Plastics and Wood
2705 Hwy. 421 North
Mountain City, TN 37683
Phone: 423-727-9544
Fax: 423-727-5995
Year Established: 2005
Principal Officer: Katie B. Lee, Owner
Sales Contact: Katie Lee
Purchasing Contact: Katie Lee
Sales Market: National
Purchasing Market: Regional
Employees: 2
Products Produced:
332710 Machine shop, plastic fabrication
Products Purchased:
Plastic
Cutting tools
Web Site: None
Corporate Headquarters: Local
Maymead Materials
731 Prison Camp Road
Mountain City, TN 37683
Phone: 423-727-6079
Fax: 423-727-2025
Year Established: 1930
Principal Officer: Darrell Worley, Site Manager
Sales Contact: Darrell Worley
Purchasing Contact: Corp. 423-727-2000
Sales Market: Local
Purchasing Market: Local
Employees: 6
Products Produced:

324121 Asphalt paving mixture & blocks

Products Purchased:

Asphalt liquid

Web Site: www.maymead.com
Corporate Headquarters: Local

NN Ball & Roller, Inc.
378 Industrial Park
Mountain City, TN 37683
Phone: 423-727-4831
Fax: 423-727-5740
Year Established: 1996
Principal Officer: Larry Landers, Plant Manager
Sales Contact: Corp. Office Johnson City, TN
Purchasing Contact: Karen Colson
Sales Market: International
Purchasing Market: International
Employees: 55
Products Produced:

332991 Ball bearings

Products Purchased:

Steel, stainless
Steel wire & related products
Lubricants

Web Site: www.nnbr.com
Corporate Headquarters: Johnson City, TN

Parkdale Mills
3916 Hwy. 421 South
Mountain City, TN 37683
Phone: 423-727-5270
Fax: 423-727-7228
Year Established: 1990
Principal Officer: Lee Landreth, Plant Manager
Sales Contact: Corp. Office, NC
Purchasing Contact: Corp. Office, NC
Sales Market: International
Purchasing Market: National
Employees: 120
Products Produced:

313110 Yarn, cotton ring spun

Products Purchased:

Cotton

Web Site: www.parkdale.com
Corporate Headquarters: Gastonia, NC

Nightline, Inc.
300 Industrial Drive
Mountain City, TN 37683
Phone: 423-727-5900
Fax: 423-727-6948
Year Established: 2001
Principal Officer: Lee Grasheim, Owner
Russell Smith, Manager
Sales Contact: Lee Grasheim
Purchasing Contact: Linda Coffey
Sales Market: International
Purchasing Market: National
Employees: 27
Products Produced:

333314 Night vision systems

Products Purchased:

Plastic
Glass

Web Site: www.nightline-inc.com
Corporate Headquarters: Local
Phoenix Medical Products
1535 Cold Springs Road
Mountain City, TN 37683
Phone: 423-727-8011
Fax: 423-727-5538
Year Established: 1999
Principal Officer: Dennis H. Foley, CEO
Sales Contact: Chris Blake
Purchasing Contact: Kathy Hill
Sales Market: International
Purchasing Market: National
Employees: 100
Products Produced:

339112 Medical devices

Products Purchased:

Plastic pellets

Web Site: www.phoenixmedicalinc.com
Corporate Headquarters: Local

Shoun Lumber Company
147 George Shoun Lane
Butler, TN 37640
Phone: 423-768-2013
Fax: 423-768-2949
Year Established: 1906
Principal Officer: Larry Shoun, Owner
Sales Contact: Tony Deloach
Purchasing Contact: Katie Shoun
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:

321918 Molding, door
337110 Wood kitchen cabinets
321113 Logs for cabins

Products Purchased:

Lumber

Web Site: None
Corporate Headquarters: Local

Rainbow Paper, Inc.
640 McQueen Street
Butler, TN 37640
Phone: 423-768-3788
Fax: 423-768-2280
Year Established: 1978
Principal Officer: Jeremy Boulanger, Manager
Sales Contact: Jeremy Boulanger
Purchasing Contact: Phil Houser
Sales Market: National
Purchasing Market: Regional
Employees: 7
Products Produced:

322220 Bags, paper
Gift wrap

Products Purchased:

Recycled paper

Web Site: www.rainbowpaperinc.com
Corporate Headquarters: Local
SULLIVAN COUNTY INDUSTRIES
A Place for Everything Closets
512 Rock Springs Road
Kingsport, TN 37664
Phone: 423-239-4054
Fax: 423-239-8039
Year Established: 1996
Principal Officer: Larry Michels, Founder/President
Sales Contact: Jeff Michels
Purchasing Contact: Larry Michels
Sales Market: Regional
Purchasing Market: Regional
Employees: 9
Products Produced:
- 337215 Custom wood closets & home storage
- 332722 GHOSTUD™ wall anchor

Products Purchased:
- Wood, coated (Melamine)
- Formica
- Glue
- PVC Banding
- Fasteners & other hardware
- Stamp Metal

Web Site: www.aaa-anodizing.com
Corporate Headquarters: Local

Able Printing
235 E. Charlemont Avenue
Kingsport, TN 37660
Phone: 423-246-7764
Fax: 423-246-9764
Year Established: 1976
Principal Officer: John Crawford, Vice-President
Sales Contact: Lisa Arnold
Purchasing Contact: Lisa Arnold
Sales Market: National
Purchasing Market: Regional
Employees: 8
Products Produced:
- 323111 Printing, commercial

Products Purchased:
- Paper
- Printing ink
- Chemicals

Web Site: www.aaa-anodizing.com
Corporate Headquarters: Local

AAA Anodizing & Metal Finishing, Inc.
687 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-3406
Fax: 423-538-3414
Year Established: 2003
Principal Officer: Alyce Williford, President
Sales Contact: Ken Williford
Purchasing Contact: Ken Williford
Sales Market: National
Purchasing Market: National
Employees: 7
Products Produced:
- 332813 Aluminum finishing & anodizing

Products Purchased:
- Aluminum

Web Site: www.aaa-anodizing.com
Corporate Headquarters: Local

Action Athletics
889 W. Center Street
Kingsport, TN 37660
Phone: 423-246-8326
Fax: 423-247-9101
Year Established: 1972
Principal Officer: Tracy Rafalowski, President
Sales Contact: Tracy Rafalowski
Purchasing Contact: Tracy Rafalowski
Sales Market: Local
Purchasing Market: National
Employees: 9
Products Produced:
- 323113 Screen Printing
- 314999 Embroidery

Products Purchased:
- T-Shirts
- Caps

Web Site: www.actionathletics.net
Corporate Headquarters: Local
SULLIVAN

ADPMA
401 Century Court
Piney Flats, TN 37686
Phone: 423-391-8834
Fax: 423-391-0919
Year Established: 2001
Principal Officer: Kurt Keller, Operations Manager
Sales Contact: Kurt Keller
Purchasing Contact: Kurt Keller
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:

336413 Aircraft mechanical parts & equipment

Products Purchased:

Steel

Web Site: www.adpma.com
Corporate Headquarters: College Park, GA

Air Products & Chemicals, Inc.
425 Moreland Drive
Kingsport, TN 37660
Phone: 423-246-1168
Fax: 423-247-8788
Year Established: 1934
Principal Officer: Larry Adkins, Plant Manager
Sales Contact: Corp. Office, PA
Purchasing Contact: Corp. Office, PA
Sales Market: International
Purchasing Market: International
Employees: 15
Products Produced:

325120 Gasses bulk, industrial & medical

Products Purchased:

Oxygen
Nitrogen

Web Site: www.airproducts.com
Corporate Headquarters: Allentown, PA

Aeronautilcal Accessories
441 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5151
Fax: 423-538-8469
Year Established: 1999
Principal Officer: Steve Williams, President
Sales Contact: Jennifer Lunceford
Purchasing Contact: Martie Lawson
Sales Market: International
Purchasing Market: International
Employees: 200
Products Produced:

336413 Helicopter, interior & exterior parts

Products Purchased:

Aluminum
Paint
Plastic

Web Site: www.bellhelicopter.com
Corporate Headquarters: Fort Worth, TX

Aurora Hardwoods
340 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-4260
Fax: 423-538-4392
Year Established: 2006
Principal Officer: Bruce Fenn, Plant Manager
Sales Contact: Corp Office, Indiana
Purchasing Contact: Corp. Office, Indiana
Sales Market: International
Purchasing Market: International
Employees: 106
Products Produced:

339995 Caskets, wood

Products Purchased:

Wood

Web Site: www.auroracasket.com
Corporate Headquarters: Aurora, IN
Bachman Valve Corporation
1050 Volunteer Parkway
Bristol, TN 37620
Phone: 423-764-6521
Fax: 423-764-0445
Year Established: 1950
Principal Officer: Dean Moore, President
Sales Contact: Rebecca Fleming
Purchasing Contact: Dean Moore
Sales Market: International
Purchasing Market: National
Employees: 7
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>332912</td>
<td>Pneumatic valves</td>
</tr>
<tr>
<td>333995</td>
<td>Fluid power cylinders &amp; actuators</td>
</tr>
</tbody>
</table>

Products Purchased:

- Acrylic plastic
- Steel
- Aluminum

Web Site: www.bachmanvalve.com
Corporate Headquarters: Local

Bellafina Chocolates
1225 N. Eastman Road, St. 105, PO Box 269
Kingsport, TN 37664
Phone: 423-292-2271
Fax: None
Year Established: 2010
Principal Officer: Brenda Barnicki, Owner
Sales Contact: Brenda Barnicki
Purchasing Contact: Brenda Barnicki
Sales Market: National
Purchasing Market: National
Employees: 1
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>311351</td>
<td>Candy, chocolate</td>
</tr>
</tbody>
</table>

Products Purchased:

- Sugar
- Cocoa butter

Web Site: www.bellafinachocolates.com
Corporate Headquarters: Local

Bell Helicopter
450 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5111
Fax: 423-538-8469
Year Established: 1977
Principal Officer: Steve Williams, Plant Manager
Sales Contact: Jennifer Lunceford
Purchasing Contact: Cindy Berndt
Sales Market: International
Purchasing Market: International
Employees: 300
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>336413</td>
<td>Aircraft parts, paint, customizing overhaul</td>
</tr>
</tbody>
</table>

Products Purchased:

- Aircraft parts & paint

Web Site: www.bellhelicopter.com
Corporate Headquarters: Fort Worth, TX

Bristol Custom Solutions
1625 Bluff City Hwy.
Bristol, TN 37620
Phone: 423-652-2400
Fax: 423-652-2693
Year Established: 1989
Principal Officer: Brandon Cantrell, General Manager
Sales Contact: Paul Burnette
Purchasing Contact: Vicki Ford
Sales Market: International
Purchasing Market: National
Employees: 52
Products Produced:

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>314910</td>
<td>Bags, custom textile</td>
</tr>
</tbody>
</table>

Products Purchased:

- Fabric, duck & nylon
- Vinyl

Web Site: www.bristolcustomsolutions.com
Corporate Headquarters: Bristol, TN
SULLIVAN

Bristol Metals, LLC
390 Bristol Metals Road
Bristol, TN 37620
Phone: 423-989-4700
Fax: 423-989-4742
Year Established: 1946
Principal Officer: J. Kyle Pennington, President
Sales Contact: Kris Epperson
Purchasing Contact: Barry Newberry
Sales Market: International
Purchasing Market: International
Employees: 310
Products Produced:
331210 Pipe, stainless steel, alloy & titanium

Products Purchased:
Steel, hot-rolled, stainless

Web Site: www.bristolmetals.com
Corporate Headquarters: Spartanburg, SC

Bryant Label Company, Inc.
2240 Hwy. 75
Blountville, TN 37617
Phone: 423-323-5440
Fax: 423-323-6671
Year Established: 1980
Principal Officer: James Bryant, Owner
Sales Contact: Tim Dye
Purchasing Contact: Nathan Bryant
Sales Market: National
Purchasing Market: Regional
Employees: 12
Products Produced:
323111 Printing, commercial

Products Purchased:
Ink
Adhesives & sealants

Web Site: www.bryantlabel.com
Corporate Headquarters: Local

Bristol Products
700 Shelby Street
Bristol, TN 37620
Phone: 423-968-4140
Fax: 423-968-2084
Year Established: 1966
Principal Officer: Christopher Horner, Owner
Sales Contact: Christopher Horner
Purchasing Contact: Christopher Horner
Sales Market: National
Purchasing Market: National
Employees: 20
Products Produced:
315210 Athletic team uniforms & socks

Products Purchased:
Fabric, polyester & nylon
Sewing supplies

Web Site: www.bristolproducts.com
Corporate Headquarters: Local

Coldstar, International
677 Mountain View Drive
Piney Flats, TN 37686
Phone: 423-538-5551
Fax: 423-538-3030
Year Established: 2003
Principal Officer: Cynthia Francis, President
Sales Contact: Sam Francis
Purchasing Contact: Justin Francis
Sales Market: International
Purchasing Market: National
Employees: 25
Products Produced:
339999 Therapy products, hot & cold packs

Products Purchased:
Laminated film
Chemicals

Web Site: www.coldstarinternational.com
Corporate Headquarters: Local
Coronet Paper of Tennessee
108 Regional Park Drive
Kingsport, TN 37660
Phone: 423-349-4112
Fax: 423-349-6869
Year Established: 1998
Principal Officer: Murray Kossman, Owner
Sales Contact: Murray Kossman
Purchasing Contact: Murray Kossman
Sales Market: International
Purchasing Market: National
Employees: 2
Products Produced:

322230 Paper converter

Products Purchased:

Used paper rolls

Web Site: www.coronetpaper.com
Corporate Headquarters: Miami, FL

Creative Manufacturing
101 Adams Lane
Bristol, TN 37620
Phone: 423-274-0505
Fax: 423-274-0506
Year Established: 1998
Principal Officer: Bonnie Rope, Owner
Sales Contact: Bonnie Rope
Purchasing Contact: Bonnie Rope
Sales Market: International
Purchasing Market: National
Employees: 12
Products Produced:

336390 Industrial wheels

Products Purchased:

Steel & steel tubing

Web Site: None
Corporate Headquarters: Local

Corrugated Container Corp.
128 Corrugated Lane
Piney Flats, TN 37686
Phone: 423-538-8191
Fax: 423-538-8002
Year Established: 1985
Principal Officer: Dick Seymore, G.M.
Sales Contact: Sales Dept.
Purchasing Contact: Christina Walden
Sales Market: Regional
Purchasing Market: Regional
Employees: 50
Products Produced:

322211 Boxes, corrugated & solid fiber

Products Purchased:

Corrugated sheets
Adhesives & sealants

Web Site: www.cccbox.com
Corporate Headquarters: Roanoke, VA

Daramic, LLC
596 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-7111
Fax: 423-538-6689
Year Established: 1971
Principal Officer: Roger Eggleston, Site Manager
Sales Contact: Steve McDonald
Purchasing Contact: Gary Leonard
Sales Market: International
Purchasing Market: International
Employees: 128
Products Produced:

326299 Battery separators

Products Purchased:

Rubber, natural
Silica
Sulfur

Web Site: www.daramic.com
Corporate Headquarters: Charlotte, NC
SULLIVAN

DEC Technologies, Inc.
136 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-0919
Fax: 423-538-0838
Year Established: 1994
Principal Officer: Russ Carlson, Division Manager
Sales Contact: Russ Carlson
Purchasing Contact: Dennis Scalf
Sales Market: International
Purchasing Market: International
Employees: 11
Products Produced:

334511 Aerospace hardware & accessories

Products Purchased:

Steel, stainless
Plastic

Web Site: www.heico.com
Corporate Headquarters: Hollywood, FL

DLH Industries
2233 Weaver Pike
Bristol, TN 37620
Phone: 423-573-9660
Fax: 423-573-9663
Year Established: 2011
Principal Officer: Brian Harris, Plant Manager
Sales Contact: Corp. Canton OH
Purchasing Contact: Corp. Canton, OH
Sales Market: International
Purchasing Market: International
Employees: 45
Products Produced:

326220 Windshield washer hoses

Products Purchased:

Rubber
Plastic

Web Site: www.dlh-inc.com
Corporate Headquarters: Canton, OH

Diversified Power International, LLC
414 Century Court
Piney Flats, TN 37686
Phone: 423-538-9002
Fax: 423-538-9202
Year Established: 1997
Principal Officer: Tony Trigiani, President
Sales Contact: Mark Rees
Purchasing Contact: Pat Fries
Sales Market: International
Purchasing Market: International
Employees: 40
Products Produced:

335999 Battery chargers, small

Products Purchased:

Circuit boards
Metal cabinetry
Power cords
Copper
Steel

Web Site: www.dpipower.com
Corporate Headquarters: Local

Domtar Paper Company, LLC
100 Clinchfield Street
Kingsport, TN 37660
Phone: 423-247-7111
Fax: 423-392-2719
Year Established: 2007
Principal Officer: Charlie Floyd, Plant Manager
Sales Contact: Corp. Canada
Purchasing Contact: Sidney Hammonds
Sales Market: International
Purchasing Market: International
Employees: 330
Products Produced:

322121 Uncoated free sheets

Products Purchased:

Pulp sheet
Recycled paper

Web Site: www.domtar.com
Corporate Headquarters: Montreal, Canada
**Donihe Graphics, Inc.**

766 Brookside Drive  
Kingsport, TN 37660  
Phone: 423-246-2800  
Fax: 423-246-7297  
Year Established: 1977  
Principal Officer: James Davis, Division Manager  
Sales Contact: James Davis  
Purchasing Contact: Terry Stevens  
Sales Market: International  
Purchasing Market: International  
Employees: 35  
Products Produced:  
323111 Printing, commercial brochures  

Products Purchased:  
- Paper & film  
- Printing ink  

Web Site: www.donihe.com  
Corporate Headquarters: Huntington, WV

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**Eastman Chemical Company**

200 S. Wilcox Drive  
Kingsport, TN 37662  
Phone: 423-229-2000  
Fax: 423-229-1008  
Year Established: 1920  
Principal Officer: James P. Rogers, CEO  
Sales Contact: Sales Dept.  
Purchasing Contact: Purchasing Dept.  
Sales Market: International  
Purchasing Market: International  
Employees: 6800  
Products Produced:  
325199 Chemicals  
325220 Fibers & plastic materials  

Products Purchased:  
- Chemicals, industrial, organic & inorganic  

Web Site: www.eastman.com  
Corporate Headquarters: Local

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**Dr. Reddy's Laboratories**

201 Industrial Drive  
Bristol, TN 37620  
Phone: 423-652-3100  
Fax: 423-652-3262  
Year Established: 2010  
Principal Officer: Dr. K. Anji Reddy, Chairman  
Sales Contact: Corp.  
Purchasing Contact: Corp.  
Sales Market: International  
Purchasing Market: International  
Employees: 16  
Products Produced:  
325412 Antibiotics  

Products Purchased:  
- Glass containers  
- Plastic bottles  

Web Site: www.drreddys.com  
Corporate Headquarters: Hyderabad, India

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**Easy Seat, Inc.**

1910 Brookside Lane  
Kingsport, TN 37660  
Phone: 423-392-4788  
Fax: 423-392-4525  
Year Established: 1985  
Principal Officer: Vanessa McClain, Owner  
Sales Contact: Associated Sales International  
Purchasing Contact: Purchasing Dept. Brenda  
Sales Market: National  
Purchasing Market: National  
Employees: 6  
Products Produced:  
326150 Coolers, soft sided  

Products Purchased:  
- Form products, plastic  

Web Site: www.easyseatus.com  
Corporate Headquarters: Local
SULLIVAN

Electragraphics, Inc.
406 Shelby Street
Kingsport, TN 37660
Phone: 423-245-1199
Fax: 423-245-6478
Year Established: 1991
Principal Officer: Johnny Burton, Owner
Sales Contact: Johnny Burton
Purchasing Contact: Johnny Burton
Sales Market: National
Purchasing Market: National
Employees: 6
Products Produced:

323117 Printing, educational books, literature & materials

Products Purchased:

Paper
Printing ink

Web Site: None
Corporate Headquarters: Local

English Cabinet Shop
5236 Memorial Blvd.
Kingsport, TN 37664
Phone: 423-323-3342
Fax: 423-323-1668
Year Established: 1983
Principal Officer: Charles R. English, Owner
Sales Contact: Charles R. English
Purchasing Contact: Charles R. English
Sales Market: Regional
Purchasing Market: Regional
Employees: 18
Products Produced:

337127 Cabinets, commercial, wood & plastic laminate

Products Purchased:

Wood
Plastic
Hardware

Web Site: None
Corporate Headquarters: Local

ESC Manufacturing: Div. Engineering Sales Corp.
243 Neal Drive
Blountville, TN 37617
Phone: 423-323-8432
Fax: 423-323-2881
Year Established: 1939
Principal Officer: Lee Galliher, President
Sales Contact: Carl L. Galliher, Jr.
Purchasing Contact: Lee Galliher
Sales Market: Regional
Purchasing Market: Regional
Employees: 7
Products Produced:

332321 Metal door frames & windows
321911 Wood door frames & windows

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Steel, magnetic laminations
Electronic coils & transformers
PVC
Brass

Web Site: www.engsalescorp.com
Corporate Headquarters: Local

Electro Motor, LLC
411 Century Court
Piney Flats, TN 37686
Phone: 423-538-5303
Fax: 423-538-4198
Year Established: 2002
Principal Officer: Dennis Mancl, Plant Manager
Sales Contact: Scott Mancl
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: International
Employees: 60
Products Produced:

335312 Electric motors

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Steel, magnetic laminations
Electronic coils & transformers
PVC
Brass

Web Site: www.electromtr.com
Corporate Headquarters: Local

Web Site: www.engsalescorp.com
Corporate Headquarters: Local

J-8
### Exide Technologies
364 Exide Drive  
Bristol, TN 37620  
Phone: 423-968-1010  
Fax: 423-793-5606  
Year Established: 1994  
Principal Officer: Jim York, Plant Manager  
Sales Contact: Corp.  
Purchasing Contact: Corp.  
Sales Market: International  
Purchasing Market: International  
Employees: 120  
Products Produced:  
- 335911 Batteries, orbital

Products Purchased:  
- Plastics  
- Lead

Web Site: www.exide.com  
Corporate Headquarters: Milton, GA

### Fleenor Tool & Die
1828 Ryder Drive  
Kingsport, TN 37664  
Phone: 423-246-2157  
Fax: 423-246-2159  
Year Established: 1971  
Principal Officer: Don Fleenor, President  
Sales Contact: Don Fleenor  
Purchasing Contact: Don Fleenor  
Sales Market: National  
Purchasing Market: National  
Employees: 15  
Products Produced:  
- 331511 Molds, injection & custom tooling fixtures

Products Purchased:  
- Steel, hot-rolled, stainless  
- Aluminum die castings  
- Machine tools, metal cutting types

Web Site: None  
Corporate Headquarters: Local

### Fabricraft, Inc.
21 Third Street  
Bristol, TN 37620  
Phone: 423-968-7747  
Fax: 423-968-4866  
Year Established: 1988  
Principal Officer: Chuck Morrell, President  
Sales Contact: Johnny Singleton  
Purchasing Contact: Chuck Morrell  
Sales Market: International  
Purchasing Market: International  
Employees: 25  
Products Produced:  
- 332312 Steel fabrication, structural

Products Purchased:  
- Steel, hot-rolled, stainless  
- Paint  
- Bolts, nuts, etc.

Web Site: None  
Corporate Headquarters: Local

### General Shale
909 Mountain View Drive  
Piney Flats, TN 37686  
Phone: 423-538-0951  
Fax: 423-538-3373  
Year Established: 2000  
Principal Officer: Bryan Brian Hoilman, Plant Manager  
Sales Contact: Bill Alvin  
Purchasing Contact: Phil Taylor  
Sales Market: National  
Purchasing Market: Regional  
Employees: 55  
Products Produced:  
- 327331 Concrete blocks

Products Purchased:  
- Cement, hydraulic

Web Site: www.generalshale.com  
Corporate Headquarters: Johnson City, TN  
Global: Vienna, Austria
Gibson Heat Treat, Inc.
2037 Brookside Lane
Kingsport, TN 37660
Phone: 423-246-5542
Fax: 423-246-8629
Year Established: 1988
Principal Officer: John & Gary Gibson, Owners
Sales Contact: Gary Gibson
Purchasing Contact: Gary Gibson
Sales Market: Regional
Purchasing Market: Regional
Employees: 4
Products Produced:
332811 Metal, heat treating

Products Purchased:
Quenching oil

Web Site: None
Corporate Headquarters: Local

Intellectual Property Executives
122 Pickens Road
Kingsport, TN 37663
Phone: 423-440-3816
Fax: 276-466-0223
Year Established: 2011
Principal Officer: Eric Latham, CEO
Sales Contact: David Cutter
Purchasing Contact: Eric Latham
Sales Market: International
Purchasing Market: International
Employees: 25
Products Produced:
325412 Prescription drugs, OTC & branded

Products Purchased:
Pharmaceuticals

Web Site: www.ipeamerica.com
Corporate Headquarters: Local

Henard Metal Fabricators, Inc.
241 E. Carters Valley Road
Kingsport, TN 37660
Phone: 423-246-1129
Fax: 423-246-1542
Year Established: 1975
Principal Officer: Morris Henard, President/Owner
Sales Contact: Morris Henard
Purchasing Contact: Morris Henard
Sales Market: Regional
Purchasing Market: National
Employees: 25
Products Produced:
332312 Steel fabrication, structural & misc.

Products Purchased:
Steel, hot-rolled, stainless
Bolts, nuts, etc.

Web Site: www.henard.com
Corporate Headquarters: Local

Johnson Hilliard, Inc.
1100 E. Industry Drive
Kingsport, TN 37660
Phone: 423-247-4176
Fax: 423-247-4179
Year Established: 1938
Principal Officer: R. O. Ripley, President
Sales Contact: Ben Ripley
Purchasing Contact: Ben Ripley
Sales Market: Regional
Purchasing Market: National
Employees: 49
Products Produced:
332322 Metal fabricators

Products Purchased:
Cooper
Steel
Aluminum

Web Site: www.johnsonhilliard.com
Corporate Headquarters: Local
SULLIVAN

Kinkead, Inc.
2120 Weaver Pike
Bristol, TN 37620
Phone: 423-968-1832
Fax: 423-968-9029
Year Established: 1961
Principal Officer: David Kinkead, President
Sales Contact: Chris Kinkead
Purchasing Contact: David Kinkead
Sales Market: Regional
Purchasing Market: Regional
Employees: 12
Products Produced:
332312 Steel fabrication, structural

Products Purchased:
Steel, hot-rolled, stainless
Steel, cold-rolled, sheet, strip & bars
Paints
Bolts, nuts etc.

Web Site: None
Corporate Headquarters: Local

Kysor Panel Systems
521 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-0900
Fax: 423-538-0909
Year Established: 1996
Principal Officer: Rick Newberry, Plant Manager
Sales Contact: Corp. Texas
Purchasing Contact: Corp. Texas
Sales Market: International
Purchasing Market: International
Employees: 175
Products Produced:
333415 Walk-in coolers

Products Purchased:
Sheet metal
Foam
Refrigerant

Web Site: www.kysorpanel.com
Corporate Headquarters: Fort Worth, TX

Kintronic Laboratories
144 Pleasant Grove Road
Bluff City, TN 37618
Phone: 423-878-3141
Fax: 423-878-4224
Year Established: 1949
Principal Officer: Tom King, President
Sales Contact: Larry Arnold
Purchasing Contact: Angela Rogers
Sales Market: International
Purchasing Market: International
Employees: 35
Products Produced:
334220 Radio communication equipment

Products Purchased:
Electronic capacitors
Coaxial cable & connectors
Meters

Web Site: www.kintronic.com
Corporate Headquarters: Local

L.C. King Manufacturing Company, Inc.
24th Seventh Street
Bristol, TN 37620
Phone: 423-764-5188
Fax: 423-764-6809
Year Established: 1913
Principal Officer: Jack King, President
Sales Contact: Jack King
Purchasing Contact: Jack King
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:
315220 Men's work clothing
315240 Women's work clothing

Products Purchased:
Fabric
Sewing supplies
Sewing equipment

Web Site: www.pointerbrand.com
Corporate Headquarters: Local
SULLIVAN

Leclerc Foods TN, LLC
10444 Wallace Alley Street
Kingsport, TN 37663
Phone: 423-212-2240
Fax: 423-212-0470
Year Established: 2008
Principal Officer: Richard Gibian, Plant Manager
Sales Contact: Corp.
Purchasing Contact: Corp.
Sales Market: International
Purchasing Market: International
Employees: 60
Products Produced:

311340 Granola bars
311821 Cookies & crackers

Products Purchased:

Baking ingredients

Web Site: www.leclercfoods.com
Corporate Headquarters: Quebec, Canada

Lyon Roofing, Inc.
485 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5169
Fax: 423-538-3825
Year Established: 2003
Principal Officer: Bert Lyon, Owner
Sales Contact: Sales Dept.
Purchasing Contact: Harold Stanley
Sales Market: Regional
Purchasing Market: Regional
Employees: 42
Products Produced:

332322 Metal roofing

Products Purchased:

Galvanized metal

Web Site: www.wesellmetalroofing.com
Corporate Headquarters: Local

Lester Company
100 Adams Lane
Bristol, TN 37620
Phone: 423-764-1233
Fax: 423-764-1412
Year Established: 1996
Principal Officer: Jim Lester, President
Sales Contact: Jim Lester
Purchasing Contact: Jim Lester
Sales Market: Regional
Purchasing Market: Regional
Employees: 8
Products Produced:

332710 Machine shop

Products Purchased:

Steel, hot-rolled, stainless
Aluminum
Brass
Plastic

Web Site: None
Corporate Headquarters: Local

Master Model Craft, Inc.
431 Industrial Drive
Bristol, TN 37620
Phone: 423-764-1441
Fax: 423-764-1471
Year Established: 1969
Principal Officer: Jay Richardson, Plant Manager
Sales Contact: Jay Richardson
Purchasing Contact: Dana Sexton
Sales Market: National
Purchasing Market: National
Employees: 21
Products Produced:

332710 Machine shop

Products Purchased:

Steel, hot-rolled, stainless
Aluminum
Cooper
Electric components
Pneumatic controls

Web Site: www.mmci.com
Corporate Headquarters: Local

J-12
**Master Tool & Die, Inc.**  
117 Regional Park Drive  
Kingsport, TN 37660  
Phone: 423-349-4949  
Fax: 423-349-6716  
Year Established: 1988  
Principal Officer: Wayne Renfro, Owner  
Sales Contact: Rocky Renfro  
Purchasing Contact: Rocky Renfro  
Sales Market: International  
Purchasing Market: Regional  
Employees: 15  
Products Produced:  
332710 Machine shop

Products Purchased:  
Plastic

Web Site: www.mastertandd.com  
Corporate Headquarters: Local

**Modern Forge of Tennessee**  
501 Rock Lane Road  
Piney Flats, TN 37686  
Phone: 423-538-8185  
Fax: 423-538-8110  
Year Established: 1977  
Principal Officer: Mark Schwartz, General Manager  
Sales Contact: Corp. IL  
Purchasing Contact: Teressa Fleenor  
Sales Market: International  
Purchasing Market: National  
Employees: 220  
Products Produced:  
332112 Iron & steel forgings

Products Purchased:  
Steel bars

Web Site: www.modernforge.com  
Corporate Headquarters: Chicago, IL

**Modern Designs**  
1229 Volunteer Parkway  
Bristol, TN 37620  
Phone: 423-652-0835  
Fax: 423-652-0837  
Year Established: 1981  
Principal Officer: Kurt Kummer, Owner  
Sales Contact: Kurt Kummer  
Purchasing Contact: Kurt Kummer  
Sales Market: National  
Purchasing Market: National  
Employees: 5  
Products Produced:  
323113 Screen printing

Products Purchased:  
T-Shirts  
Aprons  
Bags

Web Site: www.moderndesigns.net  
Corporate Headquarters: Local

**Narcote, LLC**  
800 Mountain View Drive  
Piney Flats, TN 37686  
Phone: 423-538-1300  
Fax: 423-538-1313  
Year Established: 1997  
Principal Officer: Gary Green, President  
Sales Contact: Gary Green  
Purchasing Contact: Heather Margotta  
Sales Market: National  
Purchasing Market: International  
Employees: 21  
Products Produced:  
313320 Fabric, laminated

Products Purchased:  
Cloth  
Adhesives

Web Site: www.narcote.com  
Corporate Headquarters: Local
Peerless Woodworking Corporation
3005 Hwy. 11E
Bluff City, TN 37618
Phone: 423-538-7167
Fax: 423-538-0477
Year Established: 1940
Principal Officer: Donald M. Jacobson, President
Sales Contact: Greg Farkas
Purchasing Contact: Chuck Menke
Sales Market: National
Purchasing Market: National
Employees: 38
Products Produced:

337127 Institutional cabinetry
337212 Architectural woodwork

Products Purchased:
Wood products, reconstituted
Plastic laminate
Lumber
Plywood & wood veneer

Web Site: www.peerlesswoodworking.com
Corporate Headquarters: Local

Performance Machining, Inc.
404 Century Court
Piney Flats, TN 37686
Phone: 423-538-7600
Fax: 423-538-6186
Year Established: 2006
Principal Officer: Carl Dickenson, Jr., President
Sales Contact: Dawn Dickenson
Purchasing Contact: Dawn Dickenson
Sales Market: National
Purchasing Market: National
Employees: 6
Products Produced:

332710 Machine shop

Products Purchased:
Steel sheeting
Rubber
Plastic

Web Site: www.pmwaterjet.com
Corporate Headquarters: Local

Pierce Metals, Inc.
1224 Fifth Street
Bristol, TN 37620
Phone: 423-764-4910
Fax: 423-764-7341
Year Established: 1998
Principal Officer: Gary Pierce, Owner
Sales Contact: Sales Dept.
Purchasing Contact: Gary Pierce
Sales Market: Regional
Purchasing Market: National
Employees: 21
Products Produced:

332322 Ducts

Products Purchased:
Steel
Aluminum

Web Site: None
Corporate Headquarters: Local

Polymer Industrial Products
688 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-5105
Fax: 423-538-3262
Year Established: 1965
Principal Officer: James O. Ireland, President
Sales Contact: Keith Carter
Purchasing Contact: Wayne Cox
Sales Market: International
Purchasing Market: National
Employees: 48
Products Produced:

326211 Tire bladders

Products Purchased:
Rubber, synthetic
Nylon resin

Web Site: www.pipcousa.com
Corporate Headquarters: Indiana, PA
SULLIVAN

Portola Packaging of TN
408 Tilthammer Drive
Kingsport, TN 37660
Phone: 423-246-3732
Fax: 423-246-4430
Year Established: 1976
Principal Officer: William Lennox, G.M.
Sales Contact: 865-458-8860, Bowen Sales
Purchasing Contact: Rachelle Beaubien
Sales Market: International
Purchasing Market: International
Employees: 105
Products Produced:

326199 Plastic bottle closures

Products Purchased:

Polyethylene, low density

Web Site: www.portpack.com
Corporate Headquarters: Naperville, IL

Quickway Printing
624 Boone Street
Kingsport, TN 37660
Phone: 423-247-5134
Fax: 423-246-1275
Year Established: 1967
Principal Officer: Shawn Asbury, Owner
Sales Contact: Shawn Asbury
Purchasing Contact: Shawn Asbury
Sales Market: National
Purchasing Market: Local
Employees: 5
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: www.quickwayprinting.com
Corporate Headquarters: Local

Pulp
1706 W. State Street
Bristol, TN 37620
Phone: 423-764-5751
Fax: 866-511-5453
Year Established: 1972
Principal Officer: Steve Blankenbeckler, President
Sales Contact: Tim Miller
Purchasing Contact: Steve Blankenbeckler
Sales Market: Regional
Purchasing Market: Regional
Employees: 20
Products Produced:

323111 Printing, commercial
brochures & magazines

Products Purchased:

Paper
Printing ink

Web Site: www.getpulp.com
Corporate Headquarters: Local

Ratliff Manufacturing Company
1416 Shelby Street
Bristol, TN 37620
Phone: 423-764-2271
Fax: None
Year Established: 1952
Principal Officer: Ken & Mike Ratliff, Owners
Sales Contact: Ken Ratliff
Purchasing Contact: Ken Ratliff
Sales Market: National
Purchasing Market: National
Employees: 1
Products Produced:

311340 Candy cane baskets,
peppermint & spearmint

Products Purchased:

Sugar
Flavoring
Food coloring

Web Site: www.ratliffcandy.com
Corporate Headquarters: Local
**SULLIVAN**

### Ready Mix USA

- **Address:** 1543 S, Wilcox Drive, Kingsport, TN 37660
- **Phone:** 423-246-7701
- **Fax:** 423-246-4841
- **Year Established:** 1972
- **Principal Officer:** Brian Vance, Plant Manager
- **Sales Contact:** Jimmy Hill
- **Sales Market:** Local
- **Employees:** 14
- **Products Produced:**
  - 327320 Concrete, ready-mix

- **Products Purchased:**
  - Sand, gravel & stone
  - Cement

- **Web Site:** www.readymixusa.com
- **Corporate Headquarters:** Birmingham, AL

### Robinette Company (The)

- **Address:** 621 Mountain View Road, Piney Flats, TN 37686
- **Phone:** 423-968-7800
- **Fax:** 423-538-1522
- **Year Established:** 1999
- **Principal Officer:** Joseph Robinette, President
- **Sales Contact:** H.D. Satterwhite
- **Sales Market:** International
- **Employees:** 116
- **Products Produced:**
  - 322220 Packaging, paper

- **Products Purchased:**
  - Paper, coated & laminated

- **Web Site:** www.therobinetteco.com
- **Corporate Headquarters:** Bristol, TN

### RMRH Enterprises, DBA East Tennessee Distillery

- **Address:** 220 Piney Flats Road, Piney Flats, TN 37686
- **Phone:** 423-391-0383
- **Year Established:** 2011
- **Principal Officer:** Neil Roberson, President
- **Sales Contact:** Bryon Reece
- **Purchasing Contact:** Gary Melvin
- **Sales Market:** National
- **Employees:** 3
- **Products Produced:**
  - 312140 White whiskey

- **Products Purchased:**
  - Grains
  - Corn sugar

- **Web Site:** None
- **Corporate Headquarters:** Local

### Robinette Company (The)-Corporate Headquarters

- **Address:** 250 Blackley Road, Bristol, TN 37620
- **Phone:** 423-968-7800
- **Fax:** 423-968-7982
- **Year Established:** 1987
- **Principal Officer:** Joseph Robinette, President
- **Sales Contact:** H.D. Satterwhite
- **Sales Market:** International
- **Employees:** 325
- **Products Produced:**
  - 326111 Packaging, plastic flexible zipper

- **Products Purchased:**
  - Plastic

- **Web Site:** www.therobinetteco.com
- **Corporate Headquarters:** Local

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J-16
Ross Prestressed Concrete, Inc.
1870 Hwy. 11W
Bristol, TN 37620
Phone: 423-323-1777
Fax: 423-323-9461
Year Established: 1976
Principal Officer: Claude Simpson, President/Owner
Sales Contact: Rick Merrit
Purchase Contact: David Miller
Sales Market: Regional
Purchasing Market: Regional
Employees: 35
Products Produced:

327390 Beams, precast concrete

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Cement, hydraulic
Sand & gravel
Limestone, crushed & broken

Web Site: www.rossprestress.com
Corporate Headquarters: Local

Rubber Technology, Inc.
700 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-6907
Fax: 423-538-7175
Year Established: 1989
Principal Officer: A.E. Anderson, President
Sales Contact: Steve Koches, Corp. PA
Purchase Contact: Rick Hughes
Sales Market: National
Purchasing Market: National
Employees: 12
Products Produced:

326299 Roll recovery rubber
urethane molding

Products Purchased:

Rubber
Urethane
Chemicals

Web Site: None
Corporate Headquarters: Greensburg, PA

Seaman Corporation; Industrial Fabric Div.
225 N. Industrial Drive
Bristol, TN 37620
Phone: 423-989-5200
Fax: 423-989-8215
Year Established: 1976
Principal Officer: David Hensley, Plant Manager
Sales Contact: 1-330-262-1111 Corp. Office
Purchase Contact: Bridget Wright
Sales Market: International
Purchasing Market: National
Employees: 142
Products Produced:

313320 Fabrics, coated, not rubberized

Products Purchased:

Polymers

Web Site: www.seamancorp.com
Corporate Headquarters: Wooster, OH
### Simerly Concrete Products, Inc.
- **Address:** 308 Glenwood Road, Bristol, TN 37620
- **Phone:** 423-764-3128
- **Fax:** 423-764-1759
- **Year Established:** 1967
- **Principal Officer:** Dean Simerly, Owner
- **Sales Contact:** Susan Harris
- **Purchasing Contact:** Susan Harris
- **Sales Market:** Regional
- **Purchasing Market:** Local
- **Employees:** 9
- **Products Produced:**
  - 327390 Concrete burial vaults
  - Septic tanks

### Southern Investment Casting Company
- **Address:** 214 Birch Street, Blountville, TN 37617
- **Phone:** 423-323-5090
- **Fax:** 423-323-2728
- **Year Established:** 1989
- **Principal Officer:** Katherine Boling, G.M.
- **Sales Contact:** Katherine Boling
- **Purchasing Contact:** Katherine Boling
- **Sales Market:** National
- **Purchasing Market:** National
- **Employees:** 8
- **Products Produced:**
  - 331529 Metal castings

### Southern Bloomer Manufacturing Company
- **Address:** 1215 5th Street, Bristol, TN 37620
- **Phone:** 423-878-6660
- **Fax:** 423-878-8761
- **Year Established:** 1978
- **Principal Officer:** Winifred Sonner, Owner
- **Sales Contact:** Winifred Sonner
- **Purchasing Contact:** Winifred Sonner
- **Sales Market:** International
- **Purchasing Market:** National
- **Employees:** 3
- **Products Produced:**
  - 325612 Gun cleaning patches

### Strong-Robinette Machine Corporation
- **Address:** 252 Blackley Road, Bristol, TN 37620
- **Phone:** 423-968-1425
- **Fax:** 423-968-1744
- **Year Established:** 1985
- **Principal Officer:** J. Alan Robinette, President
- **Sales Contact:** Steven Robinette
- **Purchasing Contact:** John M. Robinette, Jr.
- **Sales Market:** International
- **Purchasing Market:** National
- **Employees:** 9
- **Products Produced:**
  - 333249 Bag making machinery

### Products Purchased:
- Steel
- Electronic components
- Motors
- Relays & controls

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**Web Site:** [www.southernbloomer.com](http://www.southernbloomer.com)
**Corporate Headquarters:** Local

**Web Site:** [www.strong-robinette.com](http://www.strong-robinette.com)
**Corporate Headquarters:** Local
SULLIVAN

Sturdy-Lite, Div. Roadmaster Enterprises, LLC
1900 Industrial Blvd.
Bristol, TN 37620
Phone: 423-968-7021
Fax: 423-968-3820
Year Established: 1979
Principal Officer: Phil Bays, Owner
Sales Contact: Sales@sturdy-lite.com
Purchasing Contact: G. W. Mullins
Sales Market: International
Purchasing Market: International
Employees: 34
Products Produced:
336390 Truck & trailer accessories

Products Purchased:
Aluminum extruded products
Lumber products

Web Site: www.sturdy-lite.com
Corporate Headquarters: Local

Summers-Taylor Materials Company
905 E. Main Street
Kingsport, TN 37660
Phone: 423-543-3181
Fax: 423-543-6189
Year Established: 2011
Principal Officer: John Loven, V.P. Concrete Sales
Sales Contact: John Loven
Purchasing Contact: John Loven
Sales Market: Local
Purchasing Market: Local
Employees: Classified
Products Produced:
327320 Concrete, ready-mix

Products Purchased:
Sand & gravel
Limestone, crushed & broken
Cement, hydraulic

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

Summers-Taylor Materials Company
10351 Airport Parkway
Blountville, TN 37617
Phone: 423-543-3181
Fax: 423-543-6189
Year Established: 2011
Principal Officer: John Loven, V.P. Concrete Sales
Sales Contact: John Loven
Purchasing Contact: John Loven
Sales Market: Local
Purchasing Market: Local
Employees: Classified
Products Produced:
324121 Asphalt paving mixture & blocks

Products Purchased:
Asphalt liquid

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN

Summers-Taylor Materials Company
10250 Airport Parkway
Blountville, TN 37617
Phone: 423-543-3181
Fax: 423-543-6189
Year Established: 2011
Principal Officer: Grant Summers,
Sales Contact: Grant Summers
Purchasing Contact: Grant Summers
Sales Market: Local
Purchasing Market: Local
Employees: Classified
Products Produced:
324121 Asphalt paving mixture & blocks

Products Purchased:
Asphalt liquid

Web Site: www.summerstaylor.com
Corporate Headquarters: Elizabethton, TN
Superior Unlimited
1225 Volunteer Parkway
Bristol, TN 37620
Phone: 423-652-2538
Fax: 423-652-2857
Year Established: 1989
Principal Officer: James Teed, President
Sales Contact: Marlene Corby
Purchasing Contact: Dan Casaday
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:
336360 Industrial seating
Products Purchased:
- Fabrics
- Steel, cold-rolled, sheet, strip & bars
- Plywood
- Plastic foam products
- Sewing supplies
Web Site: www.superiorunlimited.com
Corporate Headquarters: Local

Transit Mix Concrete
1111 E. Industrial Drive
Kingsport, TN 37660
Phone: 423-247-1247
Fax: None
Year Established: 2003
Principal Officer: Chris Lewis, Site Manager
Sales Contact: Eric Burchfield
Purchasing Contact: Mark Storey
Sales Market: Local
Purchasing Market: National
Employees: 6
Products Produced:
327320 Concrete, ready-mix
Products Purchased:
- Sand, gravel, & stone
- Cement, hydraulic
Web Site: www.tmix.com
Corporate Headquarters: Johnson City, TN

Tennessee Investment Casting, Inc.
1552 Hwy. 126
Bristol, TN 37620
Phone: 423-968-4252
Fax: 423-968-7449
Year Established: 1969
Principal Officer: Dwayne Cooke, President
Sales Contact: Jack Hurst
Purchasing Contact: Gina Newman
Sales Market: National
Purchasing Market: National
Employees: 25
Products Produced:
331512 Castings, ferrous & nonferrous
Products Purchased:
- Steel, stainless
- Nickel base alloys
- Iron
- Aluminum
Web Site: www.ticcoinc.com
Corporate Headquarters: Local

Triad Packaging Design & Display
100 Industrial Drive
Bristol, TN 37620
Phone: 423-764-5195
Fax: 423-764-4274
Year Established: 1984
Principal Officer: Lee Shillito, Jr., President/CEO
Sales Contact: Sales Dept.
Purchasing Contact: Purchasing Dept.
Sales Market: Regional
Purchasing Market: National
Employees: 50
Products Produced:
322211 Packaging products, corrugated
Products Purchased:
- Paper & paperboard
Web Site: www.triadpkg.com
Corporate Headquarters: Local
Tri-City Extrusion, Inc.
1610 Arkansas Avenue
Bristol, TN 37620
Phone: 423-764-8931
Fax: 423-764-8340
Year Established: 1987
Principal Officer: Jim Owens, Plant Manager
Sales Contact: Wendy Rumley/Terry Mullins
Purchasing Contact: Angie Hatfield
Sales Market: Regional
Purchasing Market: Regional
Employees: 130
Products Produced:
331313 Aluminum extruded products
Products Purchased:
Aluminum ingots
Web Site: www.tricityextrusion.com
Corporate Headquarters: Local

Variety Printing, Inc.
112 E. Market Street
Kingsport, TN 37660
Phone: 423-246-8371
Fax: 423-246-8371
Year Established: 1972
Principal Officer: Cathy Lounds, Owner
Sales Contact: Cathy Lounds
Purchasing Contact: Cathy Lounds
Sales Market: Regional
Purchasing Market: Regional
Employees: 3
Products Produced:
323111 Printing, commercial
Products Purchased:
Paper
Printing ink
Web Site: None
Corporate Headquarters: Local

Universal Machine & Tool, Inc.
1913 Brookside Lane
Kingsport, TN 37660
Phone: 423-378-5116
Fax: 423-378-5107
Year Established: 1992
Principal Officer: Darrell Gillespie, President
Sales Contact: Darrell Gillespie
Purchasing Contact: Darrell Gillespie
Sales Market: Regional
Purchasing Market: Regional
Employees: 15
Products Produced:
332710 Machine shop
Products Purchased:
Steel, tool & stainless
Web Site: www.universalmachine.com
Corporate Headquarters: Local

Victaulic
85 Vance Tank Road
Bristol, TN 37620
Phone: 423-652-1576
Fax: 423-652-7338
Year Established: 1997
Principal Officer: Bryan Looney, Branch Manager
Sales Contact: Brian Dotson
Purchasing Contact: Priscilla Looney
Sales Market: International
Purchasing Market: National
Employees: 20
Products Produced:
332996 Pipe fittings
Products Purchased:
Metal pipe
Web Site: www.victaulic.com
Corporate Headquarters: Easton, PA
SULLIVAN

Viking Machinery Company, Inc.
218 Scott Street
Kingsport, TN 37664
Phone: 423-288-4332
Fax: 423-288-2785
Year Established: 1978
Principal Officer: Dawn G. Gibson, Co-Owner
Sales Contact: Dawn G. Gibson
Purchasing Contact: Dawn G. Gibson
Sales Market: International
Purchasing Market: Local
Employees: 5
Products Produced:

333911 Pumping system assembly for waste water, mining & dust control

Products Purchased:

Pumping system components

Web Site: None
Corporate Headquarters: Local

White Performance & Machine Company
3353 E. Stone Drive
Kingsport, TN 37660
Phone: 423-288-3881
Fax: 423-288-5892
Year Established: 1979
Principal Officer: Fred White, Owner
Sales Contact: Fred White
Purchasing Contact: Fred White
Sales Market: Regional
Purchasing Market: National
Employees: 9
Products Produced:

333618 Engines, marine
336310 Engines, automotive

Products Purchased:

Steel, hot-rolled, stainless
Aluminum, sheet, plate & foil
Bolts, nuts, etc.

Web Site: www.whiteperformance.com
Corporate Headquarters: Local

Web-Don
216 Industrial Park Road
Piney Flats, TN 37686
Phone: 423-538-1199
Fax: 423-538-1188
Year Established: 1997
Principal Officer: Chuck Ramey, Branch Manager
Sales Contact: Chuck Ramey
Purchasing Contact: Corp. Charlotte, NC
Sales Market: National
Purchasing Market: National
Employees: 7
Products Produced:

337110 Counter tops

Products Purchased:

Quartz
Adhesives
Particle board
Counter tops

Web Site: www.web-don.com
Corporate Headquarters: Charlotte, NC

Wilson’s Economy Tool & Machine, Inc.
644 7th Street
Bristol, TN 37620
Phone: 423-764-2050
Fax: None
Year Established: 1980
Principal Officer: Kelvin Wilson, Owner
Sales Contact: Kelvin Wilson
Purchasing Contact: Kelvin Wilson
Sales Market: Local
Purchasing Market: Local
Employees: 2
Products Produced:

332710 Machine shop

Products Purchased:

Steel, hot-rolled, stainless
Aluminum
Brass

Web Site: None
Corporate Headquarters: Local
SULLIVAN

World Printing Company, Inc.
109 Belmont Drive
Bristol, TN 37620
Phone: 423-764-0424
Fax: 423-764-0095
Year Established: 1974
Principal Officer: Eddie Abelseth, Owner
Sales Contact: Eddie Abelseth
Purchasing Contact: Eddie Abelseth
Sales Market: Regional
Purchasing Market: Regional
Employees: 10
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink
Adhesives & sealants

Web Site: None
Corporate Headquarters: Local

Wright Tool, Inc.
120 Parkview Circle
Piney Flats, TN 37686
Phone: 423-538-5133
Fax: 423-538-7133
Year Established: 1971
Principal Officer: Devoid Wright, President
Sales Contact: Kathy Cullop
Purchasing Contact: Doug Haynes
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:

332710 Machine shop, precision machining

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Steel, hot-rolled, stainless
Aluminum
Plastic film & sheet

Web Site: www.wrighttoolinc.com
Corporate Headquarters: Local
UNICOI COUNTY INDUSTRIES
**Brackins Machine & Tool**

109 Casey Jones Road  
Erwin, TN 37650  
Phone: 423-743-1982  
Fax: 423-743-0040  
Year Established: 1988  
Principal Officer: Eugene Brackins, General Manager  
Sales Contact: Eugene Brackins  
Purchasing Contact: Eugene Brackins  
Sales Market: International  
Purchasing Market: Regional  
Employees: 9  
Products Produced:  
332710 Machine shop & metal fabrication  
Products Purchased:  
Steel, tool  
Web Site: None  
Corporate Headquarters: Local

**Duncan Mechanical**

507 Jonesborough Road  
Erwin, TN 37650  
Phone: 423-743-7712  
Fax: 423-743-2128  
Year Established: 1987  
Principal Officer: Danny Duncan, Sr., President  
Sales Contact: Danny Duncan, Jr.  
Purchasing Contact: Danny Duncan, Jr.  
Sales Market: Regional  
Purchasing Market: Regional  
Employees: 30  
Products Produced:  
332710 Machine shop  
Products Purchased:  
Metal & related products  
Web Site: None  
Corporate Headquarters: Local

**Dreicor, Inc.**

701 Old Hwy Road  
Erwin, TN 37650  
Phone: 423-743-7542  
Fax: 423-743-8605  
Year Established: 1986  
Principal Officer: William L. Runion, President  
Sales Contact: Becky Moore  
Purchasing Contact: Becky Moore  
Sales Market: Regional  
Purchasing Market: National  
Employees: 35  
Products Produced:  
332321 Metal products fabricated for glass industry  
Products Purchased:  
Steel, cold-rolled, sheet, strip & bars  
Steel, hot-rolled, stainless  
Bolts, nuts, etc.  
Web Site: www.dreicor.com  
Corporate Headquarters: Local

**Dura-Line**

1050 Industrial Drive, South  
Erwin, TN 37650  
Phone: 423-743-9116  
Fax: 423-743-8419  
Year Established: 1976  
Principal Officer: Scott Higgins, Plant Manager  
Sales Contact: Corp. Office Knoxville, TN  
Purchasing Contact: Corp. Office, Knoxville, TN  
Sales Market: International  
Purchasing Market: International  
Employees: 33  
Products Produced:  
326122 Pipe, polyethylene  
Products Purchased:  
Polyethylene resin  
Web Site: www.duraline.com  
Corporate Headquarters: Knoxville, TN
UNICOI

Foam Products Corporation
1010 South Industrial Drive
Erwin, TN 37650
Phone: 423-735-4161
Fax: 423-735-4162
Year Established: 1991
Principal Officer: Tim Byrd, Plant Manager
Sales Contact: Corp. Calhoun, GA
Purchasing Contact: Tim Byrd
Sales Market: International
Purchasing Market: International
Employees: 10
Products Produced:

313320 Fabrics coated, rubber back

Products Purchased:

Rubber
Adhesives
Fabric

Web Site: www.foamproducts.com
Corporate Headquarters: Calhoun, GA

Impact Plastics
1070 Industrial Drive
Erwin, TN 37650
Phone: 423-743-3561
Fax: 423-743-5679
Year Established: 1987
Principal Officer: Gerald O’Connor, Jr., President
Sales Contact: Sales@impactplastics.com
Purchasing Contact: Michelle Day
Sales Market: National
Purchasing Market: National
Employees: 85
Products Produced:

326199 Plastic products

Products Purchased:

Plastic resins
Colorants
Boxes

Web Site: www.impact-plastics.com
Corporate Headquarters: Local

IMC, LLC
3237 Unicoi Drive
Unicoi, TN 37692
Phone: 423-743-0641
Fax: 423-743-0645
Year Established: 2002
Principal Officer: Mark Carey, General Manager
Sales Contact: Sales@imcfab.com
Purchasing Contact: Mark Carey
Sales Market: Regional
Purchasing Market: National
Employees: 12
Products Produced:

332813 Electro polishing & metal fabrication

Products Purchased:

Steel, stainless
Aluminum

Web Site: www.imcfab.com
Corporate Headquarters: Calhoun, GA

Morrill Motors, Inc.
229 S. Main Street
Erwin, TN 37650
Phone: 423-743-6000
Fax: 423-743-5661
Year Established: 1954
Principal Officer: J. P. Metcalf, Plant Manager
Sales Contact: www.regalbeloit.com
Purchasing Contact: Tom Schwab
Sales Market: International
Purchasing Market: National
Employees: 254
Products Produced:

335312 Electric motors

Products Purchased:

Wire
Steel
Aluminum castings
Copper castings

Web Site: www.regalbeloit.com
Corporate Headquarters: Beloit, WI
UNICOI

Morrill Plastics
1000 Industrial Drive, South
Erwin, TN 37650
Phone: 423-743-3123
Fax: 423-743-3956
Year Established: 1987
Principal Officer: West Smith, Plant Manager
Sales Contact: Corp. Beloit, WI
Purchasing Contact: Anthony Whitson
Sales Market: International
Purchasing Market: International
Employees: 100
Products Produced:
326199 Plastic products

Products Purchased:
Plastic materials & resins

Web Site: www.regalbeloit.com
Corporate Headquarters: Beloit, WI

NN, Inc.
800 Tennessee Road
Erwin, TN 37650
Phone: 423-743-9151
Fax: 423-743-8870
Year Established: 1980
Principal Officer: Jeff Hodge, General Manager
Sales Contact: Bob Sams
Purchasing Contact: Jeff Hodge
Sales Market: International
Purchasing Market: International
Employees: 195
Products Produced:
332991 Bearing components, precision ball & rollers

Products Purchased:
Steel, cold-rolled, sheet, strip & bars
Steel, hot-rolled, stainless
Lubricating oils & greases

Web Site: www.nnbr.com
Corporate Headquarters: Johnson City, TN

Mountain View Screen Printing
820 Balsam Circle
Erwin, TN 37650
Phone: 423-388-0119
Fax: None
Year Established: 2008
Principal Officer: Ivan Washburn, Owner
Sales Contact: Mountainviewspd83@live.com
Purchasing Contact: Ivan Washburn
Sales Market: Local
Purchasing Market: Regional
Employees: 1
Products Produced:
323113 Screen printing, digital

Products Purchased:
T-Shirts
Signs
Banners

Web Site: None
Corporate Headquarters: Local

Nuclear Fuel Services, Inc.
1205 Banner Hill Road
Erwin, TN 37650
Phone: 423-743-9141
Fax: 423-743-3427
Year Established: 1957
Principal Officer: Joe Henry, President
Sales Contact: James Holks
Purchasing Contact: R. Burckhardt, Jr.
Sales Market: National
Purchasing Market: National
Employees: 827
Products Produced:
325180 Nuclear fuels

Products Purchased:
Industrial gases
Packaging materials
Natural uranium

Web Site: www.nuclearfuelservices.com
Corporate Headquarters: Charlotte, NC
**Preston Tool and Mold, Inc.**

1070B Industrial Drive  
Erwin, TN 37650  
Phone: 423-743-5263  
Fax: 423-743-5679  
Year Established: 1991  
Principal Officer: Mike Kirkland, Vice-President  
Sales Contact: Gerald O'Connor  
Purchasing Contact: Michelle Day  
Sales Market: Regional  
Purchasing Market: National  
Employees: 3  
Products Produced:  

333511 Plastic molds

Products Purchased:  

Steel, cold-rolled, sheet, strip & bars

Web Site: www.impact-plastics.com  
Corporate Headquarters: Local

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**Stegall's Pottery**

200 Nolichuckey Avenue  
Erwin, TN 37650  
Phone: 423-743-3227  
Fax: 423-743-7523  
Year Established: 1980  
Principal Officer: Alan & Nancy Stegall, Owners  
Sales Contact: Nancy Stegall  
Purchasing Contact: Nancy Stegall  
Sales Market: National  
Purchasing Market: National  
Employees: 3  
Products Produced:  

327110 Stoneware pottery

Products Purchased:  

Chemicals  
Clay, pre-mixed

Web Site: In process  
Corporate Headquarters: Local

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**Specialty Tires of America**

1000 Don Mateer Drive  
Unicoi, TN 37692  
Phone: 423-743-9017  
Fax: 423-743-3354  
Year Established: 1996  
Principal Officer: Tom Slone, Plant Manager  
Sales Contact: Corp. Indiana, PA  
Purchasing Contact: Corp. Indiana, PA  
Sales Market: International  
Purchasing Market: International  
Employees: 233  
Products Produced:  

326211 Tires for industrial, agricultural & light trucks

Products Purchased:  

Rubber, natural & synthetic

Web Site: www.stausaonline.com  
Corporate Headquarters: Indiana, PA

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**Studvik Processing Facility, LLC**

151 T.C. Runnion Road  
Erwin, TN 37650  
Phone: 423-735-6300  
Fax: 423-743-0794  
Year Established: 1995  
Principal Officer: Dale Roberts, Director  
Sales Contact: Corp. Atlanta, GA  
Purchasing Contact: Charles Valentine  
Sales Market: International  
Purchasing Market: National  
Employees: 50  
Products Produced:  

562211 Nuclear waste processing, wet

Products Purchased:  

Disposal containers

Web Site: www.studvik.com  
Corporate Headquarters: Atlanta, GA  
Global: Sweden
Tennessee Abrasive, Inc.
1580 Jackson Love Hwy
Erwin, TN 37650
Phone: 423-743-3133
Fax: 423-743-8534
Year Established: 1986
Principal Officer: Kenny Harris, Pres./G.M.
Sales Contact: Kenny Harris
Purchasing Contact: Jennifer Wilson
Sales Market: International
Purchasing Market: National
Employees: 20
Products Produced:

327910 Honing stones

Products Purchased:

Resins

Web Site: www.tennesseeadrivative.com
Corporate Headquarters: Local
WASHINGTON COUNTY
TENNESSEE
INDUSTRIES
WASHINGTON, TN

Aerojet Ordnance Tennessee
1367 Old State Route 34
Jonesborough, TN 37659
Phone: 423-753-1200
Fax: 423-753-8645
Year Established: 1976
Principal Officer: Kelvin S. Smalley, Gen. Mgr.
Sales Contact: Wendell Christian
Purchasing Contact: Kevin Smalley
Sales Market: International
Purchasing Market: National
Employees: 81
Products Produced:
- 331410 Specialty metal products

Products Purchased:
- Metals, refractory
- Tooling & inserts

Web Site: www.aerojet.com
Corporate Headquarters: Sacramento, CA

Allied Metals Company
201 Prince Street
Johnson City, TN 37601
Phone: 423-434-5540
Fax: 423-926-3555
Year Established: 1959
Principal Officer: Phillip Rowan, President
Sales Contact: Bruce Hall
Purchasing Contact: Billy Gregg
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:
- 332322 Sheet metal custom fabrication

Products Purchased:
- Steel, hot-rolled, stainless
- Steel, cold-rolled, sheet, strip & bars
- Aluminum, sheet, plate & foil

Web Site: www.alliedmetalsco.com
Corporate Headquarters: Local

Alemite Corporation
167 Roweland Drive
Johnson City, TN 37601
Phone: 423-928-8203
Fax: 423-928-7640
Year Established: 1984
Principal Officer: Ken Edmonds, Plant Manager
Sales Contact: 866-425-3648
Purchasing Contact: Holly Fletcher
Sales Market: International
Purchasing Market: International
Employees: 150
Products Produced:
- 333911 Grease guns

Products Purchased:
- Steel, hot-rolled, stainless
- Steel, cold-rolled, sheet, strip & bars
- Seals
- Hardware, Misc.

Web Site: www.alemite.com
Corporate Headquarters: Fort Mill, SC

Alo Tennessee, Inc.
101 Alo Blvd.
Telford, TN 37690
Phone: 423-788-7100
Fax: 423-788-7101
Year Established: 2009
Principal Officer: Judson Wicker, Operations Manager
Sales Contact: 800-361-7563
Purchasing Contact: Jeff DaHill
Sales Market: International
Purchasing Market: International
Employees: 145
Products Produced:
- 333111 Loaders, front end

Products Purchased:
- Steel
- Hydraulic cylinders & hoses
- Powder coat paint

Web Site: www.alo.se
Corporate Headquarters: Sweden
## Washington, TN

### American Screen Design
3007 Industrial Drive
Johnson City, TN 37604
Phone: 423-928-2716
Fax: 423-928-2717
Year Established: 1987
Principal Officer: Brian Horton, Plant Manager
Sales Contact: Terry Dellinger/Floyd Harris
Purchasing Contact: Charlotte Cornett
Sales Market: National
Purchasing Market: National
Employees: 10
Products Produced:
- 323113 Screen printing, textile
- 314999 Embroidery

Products Purchased:
- T-shirts, sweatshirts, caps, etc.
- Printing ink
- Thread, embroidery
- Plastic film & sheets

Web Site: [www.hortonsportsplus.com](http://www.hortonsportsplus.com)
Corporate Headquarters: Local

### American Water Heater Company, A.O. Smith
1100 E. Fairview Avenue
Johnson City, TN 37601
Phone: 423-283-8000
Fax: 423-434-1633
Year Established: 1966
Principal Officer: Andy Dempsky, Director of Operations
Sales Contact: 800-999-9515
Purchasing Contact: Steve McBrayer
Sales Market: International
Purchasing Market: International
Employees: 1150
Products Produced:
- 335228 Water heaters, gas & electric

Products Purchased:
- Steel, coil, hot
- Steel, stainless
- Controls
- Powder paint

Web Site: [www.americanwaterheater.com](http://www.americanwaterheater.com)
Corporate Headquarters: Milwaukee, WI

### Angor/Intools.com
2217 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-434-9696
Fax: 423-434-9797
Year Established: 1981
Principal Officer: Andrew Dreger, President
Sales Contact: Trey Bailey
Purchasing Contact: Donna Bailey
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:
- 333922 Conveyors

Products Purchased:
- Steel, cold-rolled, sheet, strip & bars
- Chain
- Fasteners

Web Site: [www.angor-intools.com](http://www.angor-intools.com)
Corporate Headquarters: Canada

### Armor Powder Coating
206 Lafe Cox Drive
Johnson City, TN 37604
Phone: 423-434-0222
Fax: 423-257-3617
Year Established: 1988
Principal Officer: Jeff Bowman, President
Sales Contact: Jeff Bowman
Purchasing Contact: Jeff Bowman
Sales Market: Regional
Purchasing Market: Local
Employees: 12
Products Produced:
- 332812 Powder coat painting

Products Purchased:
- Powder paint

Web Site: [www.armorpowdercoating.com](http://www.armorpowdercoating.com)
Corporate Headquarters: Chuckey, TN
WASHINGTON, TN

Automated Building Systems
309 Lafe Cox Drive
Johnson City, TN 37604
Phone: 423-926-2158
Fax: 423-926-4891
Year Established: 1969
Principal Officer: Bobby Ellison, Plant Manager
Sales Contact: Mike Laws
Purchasing Contact: Tom Vanthournout
Sales Market: Regional
Purchasing Market: Regional
Employees: 50
Products Produced:
321214 Trusses, floor & roof

Products Purchased:
Hardwood, veneer & plywood
Connector plates, steel
Screws
Crowns & closures

Web Site: None
Corporate Headquarters: Local

Baird Machine Company, Inc.
401 Broadway
Johnson City, TN 37601
Phone: 423-928-8972
Fax: 423-434-2355
Year Established: 1987
Principal Officer: Tom Baird, President
Sales Contact: Ron Baird
Purchasing Contact: Tom Baird
Sales Market: Local
Purchasing Market: Regional
Employees: 6
Products Produced:
332710 Machine shop

Products Purchased:
Steel
Plastic materials & resins
Bolts, nuts, etc.
Rivets & washers

Web Site: None
Corporate Headquarters: Local

B.L. Hodge Company
158 McMackin Drive
Limestone, TN 37681
Phone: 423-257-3523
Fax: 423-257-3523
Year Established: 1983
Principal Officer: Mary Hodge, President/Owner
Sales Contact: Dan Hodge
Purchasing Contact: Dan Hodge
Sales Market: Regional
Purchasing Market: Regional
Employees: 6
Products Produced:
332312 Metal, fabricated structural

Products Purchased:
Steel

Web Site: None
Corporate Headquarters: Local

BedInABox, LLC
119 E. King Street
Johnson City, TN 37601
Phone: 423-631-0742
Email: shari@bedinabox.com
Year Established: 2006
Principal Officer: Bill Bradley, Owner
Sales Contact: Matt Burgess
Purchasing Contact: Shari Southerland
Sales Market: International
Purchasing Market: Regional
Employees: 18
Products Produced:
337910 Memory foam mattress

Products Purchased:
Foam

Web Site: www.bedinabox.com
Corporate Headquarters: Local
WASHINGTON, TN

Bolton Block Company
1711 East Main Street
Johnson City, TN 37601
Phone: 423-928-1101
Fax: 423-928-1103
Year Established: 1951
Principal Officer: Richardson Sells, President
Sales Contact: Chip Bolton
Purchasing Contact: Scotty Maupin
Sales Market: Regional
Purchasing Market: Regional
Employees: 11
Products Produced:
327331  Cinder blocks & lentets

Products Purchased:
Cinders

Web Site: www.boltonblock.com
Corporate Headquarters: Local

Bolton Concrete Products Company, Inc.
1724 East Main Street
Johnson City, TN 37601
Phone: 423-926-5175
Fax: 423-926-5177
Year Established: 1953
Principal Officer: Gordon Bolton, President
Sales Contact: Craig Carter
Purchasing Contact: Benny Hughes
Sales Market: Regional
Purchasing Market: National
Employees: 25
Products Produced:
327390  Burial vaults
327390  Septic tanks, precast

Products Purchased:
Cement, hydraulic
Sand, gravel & stone
Plastic lining
Adhesives & sealants
Steel, cold-rolled, sheet, strip & bars

Web Site: www.boltonconcrete.com
Corporate Headquarters: Local

Bradley Machine & Welding
118 Water Street
Johnson City, TN 37601
Phone: 423-926-5042
Fax: 423-926-5042
Year Established: 1976
Principal Officer: Bill Bradley, President
Sales Contact: Katrina Painter
Purchasing Contact: Katrina Painter
Sales Market: Regional
Purchasing Market: Regional
Employees: 4
Products Produced:
332710  Machine shop

Products Purchased:
Steel, hot-rolled, stainless
Aluminum
Laminated plastic, plate & sheet
Brass

Web Site: None
Corporate Headquarters: Local

Branham Corporation (Mersco Div.)
606 Wesinpar Road
Johnson City, TN 37604
Phone: 423-282-2342
Fax: 423-282-8197
Year Established: 1973
Principal Officer: Wayne Sprague, Manager
Sales Contact: Larry Ingram
Purchasing Contact: Larry Ingram
Sales Market: International
Purchasing Market: International
Employees: 25
Products Produced:
339991  Gaskets
336220  Hoses

Products Purchased:
Steel, stainless
Rubber
Plastic

Web Site: www.branhamcorp.com
Corporate Headquarters: Louisville, KY
WASHINGTON, TN

CACO, Inc.
119 Perma R Road
Johnson City, TN 37604
Phone: 423-926-2810
Fax: 423-926-0622
Year Established: 1995
Principal Officer: Gene Skaggs, Controller
Sales Contact: Gene Skaggs
Purchasing Contact: Gene Skaggs
Sales Market: National
Purchasing Market: National
Employees: Classified
Products Produced:
337920 Blinds & shades, window
Products Purchased:
Wood
Plastic
Aluminum
Web Site: www.cacoinc.com
Corporate Headquarters: Local

Cantech Industries, Inc.
2222 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-928-8331
Fax: 423-928-0311
Year Established: 1984
Principal Officer: Mark Patton, Plant Manager
Sales Contact: Ron Jacobs
Purchasing Contact: Deanna Mann
Sales Market: International
Purchasing Market: Regional
Employees: 69
Products Produced:
322220 Tape, pressure sensitive
Products Purchased:
Plastic film & sheets, unsupported
Adhesives & sealants
Polypropylene pellets
Resins
Chemicals
Web Site: www.cttgroup.com/cantech/en/home
Corporate Headquarters: Local

Capteevation
809 S. Roan Street, #6
Johnson City, TN 37601
Phone: 423-854-0008
Fax: 423-854-9525
Year Established: 1997
Principal Officer: Joy Humphrey, Owner
Sales Contact: Joy Humphrey
Purchasing Contact: Joy Humphrey
Sales Market: Tennessee
Purchasing Market: National
Employees: 4
Products Produced:
323113 Screen printing, promotional products
Products Purchased:
Apparel
Promotional items
Web Site: www.capteevation.com
Corporate Headquarters: Local

Classic Printing
229 W. Market Street
Johnson City, TN 37604
Phone: 423-928-9000
Fax: 423-928-3999
Year Established: 1993
Principal Officer: Joe K. Reid, President
Sales Contact: Joe Reid
Purchasing Contact: Kathy Simounet
Sales Market: Regional
Purchasing Market: Regional
Employees: 10
Products Produced:
323111 Printing, commercial
Products Purchased:
Paper
Printing Ink
Web Site: www.standardprintingtn.com
Corporate Headquarters: Local

Web Site: www.cacoinc.com
Corporate Headquarters: Local
WASHINGTON, TN

Crown Laboratories
349 Lafe Cox Drive
Johnson City, TN 37601
Phone: 423-926-4413
Fax: 423-926-0165
Year Established: 2000
Principal Officer: Dr. Don Kilday, CEO
Sales Contact: Beth Hall
Purchasing Contact: Eddie Booth
Sales Market: International
Purchasing Market: International
Employees: 56
Products Produced:

- 32541 Suncream & topical steroids

Products Purchased:
- Bottles
- Cartons
- Chemicals
- Tubes

Web Site: www.crownlaboratories.com
Corporate Headquarters: Local

Decanter Machine, Inc.
3622 Bristol Highway
Johnson City, TN 37601
Phone: 423-282-8671
Fax: 423-282-9330
Year Established: 1979
Principal Officer: Wally Schultz, President
Sales Contact: Allan Correll
Purchasing Contact: Penny Townsend
Sales Market: International
Purchasing Market: International
Employees: 80
Products Produced:

- 333999 Centrifuges

Products Purchased:
- Electric motors
- Gear boxes
- Steel, cold-rolled, sheet, strip & bars
- Metal products, fabricated

Web Site: www.decantermachine.com
Corporate Headquarters: Salt Lake City, Utah
Global: Denmark

D&S Dental, LLC
3111 Hanover Road
Johnson City, TN 37604
Phone: 423-928-1299
Fax: 423-928-1266
Year Established: 2006
Principal Officer: Dale Stoops, V.P. Opers.
Sales Contact: Dale Stoops
Purchasing Contact: Cathy Davis
Sales Market: International
Purchasing Market: National
Employees: 63
Products Produced:

- 339114 Endodontics dental file

Products Purchased:
- Handles
- Metal blanks
- Shipping supplies
- Rubber stops
- Plastic band

Web site: www.dsidental.net
Corporate Headquarters: Local

Dentsply Tulsa Dental Specialties
608 Rolling Hills Drive
Johnson City, TN 37604
Phone: 423-282-1453
Fax: 423-282-1995
Year Established: 1996
Principal Officer: Todd Gunter, Dir. of Operations
Sales Contact: 800-669-0822
Purchasing Contact: Diane Shannon
Sales Market: International
Purchasing Market: International
Employees: 202
Products Produced:

- 339114 Endodontic dental instruments

Products Purchased:
- Steel, stainless
- Titanium wire
- Plastic

Web Site: www.dentsply.com
Corporate Headquarters: Div. Tulsa, OK
Global: York, PA
WASHINGTON, TN

Ear Technology
106 E. Watauga Avenue, PO Box 1017
Johnson City, TN 37605
Phone: 423-928-9060
Fax: 423-928-1424
Year Established: 2006
Principal Officer: Dr. Daniel Schumaier, Owner
Sales Contact: Hilda McCullers
Purchasing Contact: Katy Pindzola
Sales Market: International
Purchasing Market: International
Employees: 20
Products Produced:
335410 Hearing aids

Essyx Exhibits and Displays
1305 Spruce Street
Johnson City, TN 37601
Phone: 423-929-1855
Fax: 423-232-2034
Year Established: 1986
Principal Officer: Kim Guinn, Owner
Sales Contact: Josh Devoti
Purchasing Contact: Josh Devoti
Sales Market: Local
Purchasing Market: Local
Employees: 23
Products Produced:
339950 Trade show exhibits, marketing & displays signs

Products Purchased:
Cardboard
Printing ink
Lumber
Plastic

Web Site: www.eartech.com
Corporate Headquarters: Local

Ellis Computerized Machining, LLC
2247 E. Fairview Avenue
Johnson City, TN 37601
Phone: 423-928-0115
Fax: 423-928-7539
Year Established: 1987
Principal Officer: Chris Thomas & Bart Walker, Owners
Sales Contact: Chris Thomas/Bart Walker
Purchasing Contact: Tony Hensley
Sales Market: Regional
Purchasing Market: National
Employees: 16
Products Produced:
332710 Machine shop, CNC, machining

Excel Polymers
260 Old State Route 34
Jonesborough, TN 37659
Phone: 423-753-2196
Fax: 423-753-3379
Year Established: 1986
Principal Officer: Larry Lowe, Plant Manager
Sales Contact: Larry Lowe
Purchasing Contact: Ruth Gann
Sales Market: International
Purchasing Market: International
Employees: 150
Products Produced:
325212 Rubber compounds

Products Purchased:
Rubber, natural & synthetic
Petroleum products

Web Site: www.eartech.com
Corporate Headquarters: Local

Web Site: www.eartech.com
Corporate Headquarters: Local

Web Site: www.essyx.net
Corporate Headquarters: Local

Web Site: www.excel-polymers.com
Corporate Headquarters: Solon, Ohio
Global: Sweden
Faith Enterprises
2505 Plymouth Road
Johnson City, TN 37601
Phone: 423-929-3177
Fax: 423-929-3164
Year Established: 1989
Principal Officer: Erik & David Johnson, Owners
Sales Contact: Erik Johnson
Purchasing Contact: J.D. Whitson
Sales Market: International
Purchasing Market: International
Employees: 8
Products Produced:

333242 Wafer transfer machinery

Products Purchased:

Plastic film & sheet, unsupported
Relays & industrial controls
Hardware, misc.

Web Site: www.faith-enterprises.com
Corporate Headquarters: Local

Fastsigns
2708 N. Roan Street
Johnson City, TN 37601
Phone: 423-282-4229
Fax: 423-282-9336
Year Established: 1995
Principal Officer: Mike Torda, Owner
Sales Contact: Joe Armstrong
Purchasing Contact: Joe Armstrong
Sales Market: Regional
Purchasing Market: Regional
Employees: 4
Products Produced:

339950 Signs, indoor & outdoor

Products Purchased:

Aluminum, sheet, plate & foil
Wood products
Magnetics
Vinyl banners

Web Site: www.fastsigns.com
Corporate Headquarters: Local

Fastec Industrial, Div. of Wesco Distributors
2219 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-434-2744
Fax: 423-975-2544
Year Established: 1991
Principal Officer: Rose Eaton, Branch Manager
Sales Contact: Rose Eaton
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: National
Employees: 14
Products Produced:

332722 Bolts, nuts, rivets & washers

Products Purchased:

Steel, cold-rolled, sheet, strip & bars

Web Site: www.fastecindustrial.com
Corporate Headquarters: Local

FedEx Office
2116 N. Roan Street, Ste. 1A
Johnson City, TN 37601
Phone: 423-283-9503
Fax: 423-283-9603
Year Established: 2004
Principal Officer: Eric Parker, Center Manager
Sales Contact: Corp.
Purchasing Contact: Corp.
Sales Market: National
Purchasing Market: National
Employees: 7
Products Produced:

323120 Computer typesetting
314999 Banners, flags, etc.

Products Purchased:

Paper
Plastic

Web Site: www.fedex.com/us/office
Corporate Headquarters: Dallas, TX
WASHINGTON, TN

Fiber Innovation Technology (FIT)
398 Innovation Drive
Johnson City, TN 37604
Phone: 423-232-0072
Fax: 423-232-1308
Year Established: 1997
Principal Officer: Bob Slack, Vice-President
Manufacturing
Sales Contact: Mike Hodge
Purchasing Contact: Kimberly Lawson
Sales Market: International
Purchasing Market: International
Employees: 75
Products Produced:
325220 Fibers, synthetic

Products Purchased:
Plastic materials & resins

Web Site: www.fitfibers.com
Corporate Headquarters: China

Grafik Touch
1017 Quality Circle
Johnson City, TN 37615
Phone: 423-283-4140
Fax: 423-283-4335
Year Established: 1980
Principal Officer: Grant H. Rockley, Owner
Sales Contact: Kim Dulaney 423-384-3889
Purchasing Contact: Grant Rockley
Sales Market: Regional
Purchasing Market: National
Employees: 6
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink

Web Site: www.grafiktouch.com
Corporate Headquarters: Local

Goessling USA, Inc.
3308 Wayfield Drive
Johnson City, TN 37601
Phone: 423-915-0469
Fax: 423-915-0839
Year Established: 1990
Principal Officer: Dirk Rybak, Business Manager
Sales Contact: Dirk Rybak
Purchasing Contact: Dirk Rybak
Sales Market: International
Purchasing Market: International
Employees: 6
Products Produced:
333922 Conveyors & conveying equipment

Products Purchased:
Motors & generators
Drive shafts
Conveyors belts

Web Site: www.goesslingusa.com
Corporate Headquarters: Schermbeck, Germany

Hampton Textile Printing, Inc.
2230 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-928-7247
Fax: 423-928-5663
Year Established: 1975
Principal Officer: Tammy Ross, Director of Operations
Sales Contact: Tammy Ross
Purchasing Contact: Tammy Ross
Sales Market: International
Purchasing Market: International
Employees: 50
Products Produced:
313310 Printing on fabric

Products Purchased:
Fabric
Paper
Chemicals
Dyes

Web Site: www.hamptonprints.com
Corporate Headquarters: Local
Harman Ice & Cold Storage Co., Inc.  
724 W. Walnut Street  
Johnson City, TN 37604  
Phone: 423-926-9164  
Fax: 423-926-9165  
Year Established: 1916  
Principal Officer: Harry Harman, President/Owner  
Sales Contact: Harry Harman  
Purchasing Contact: Harry Harman  
Sales Market: International  
Purchasing Market: Local  
Employees: 7  
Products Produced:  
312113 Ice, manufactured & cold storage  
Products Purchased:  
Ice making machines  
Packaging materials  
Web Site: www.harmanice.com  
Corporate Headquarters: Local

Hodges Machine Shop  
838 Austin Springs Road  
Johnson City, TN 37601  
Phone: 423-282-6931  
Fax: None  
Year Established: 1976  
Principal Officer: Buena Shipley, Owner  
Sales Contact: Don Shealy  
Purchasing Contact: Don Shealy  
Sales Market: Local  
Purchasing Market: Regional  
Employees: 3  
Products Produced:  
332710 Machine shop & welding  
Products Purchased:  
Steel, hot-rolled, stainless  
Angles  
Pipe  
Welding rods  
Web Site: None  
Corporate Headquarters: Local

Heraeus Electro-Nite  
2735 E. Oakland Avenue  
Johnson City, TN 37602  
Phone: 423-282-3770  
Fax: 423-282-9074  
Year Established: 1985  
Principal Officer: Paul Tipton, Plant Manager  
Sales Contact: Corp. Office  
Purchasing Contact: Corp. Office  
Sales Market: International  
Purchasing Market: International  
Employees: 70  
Products Produced:  
334516 Steel analysis equipment  
Products Purchased:  
Steel  
Aluminum  
Copper  
Controls  
Web Site: www.heraeus-electro-nite.com  
Corporate Headquarters: Langhorne, PA  
Global: Hanau, Germany

Hometech Industries Group  
2507 Plymouth Road  
Johnson City, TN 37601  
Phone: 423-926-1470  
Fax: 423-926-6438  
Year Established: 1984  
Principal Officer: Ben & Pete Paduch, Owners  
Sales Contact: Shane McCrackin  
Purchasing Contact: Robin Grindstaff  
Sales Market: International  
Purchasing Market: National  
Employees: 30  
Products Produced:  
332999 Whirlpool tubs  
332311 Carport covers  
Portable buildings  
Products Purchased:  
Steel pipe & tubes  
Sheet metal  
Faucets  
Web Site: www.weatherguardtn.com  
www.watertechtn.com  
Corporate Headquarters: Local
WASHINGTON, TN

Industrial Electronics Services, Inc./IES
213 Suncrest Street
Gray, TN 37615
Phone: 423-477-0118
Fax: 423-477-8700
Year Established: 1989
Principal Officer: Larry Mullins, CEO
Sales Contact: LauraT@iesgray.com
Purchasing Contact: Purchasing Dept.
Sales Market: International
Purchasing Market: National
Employees: 100
Products Produced:
334418 Printed circuit boards

Products Purchased:
Electronic parts

Web Site: www.iesgray.com
Corporate Headquarters: Local

Innovate Medical LLC
2210 Buffalo Road
Johnson City, TN 37604
Phone: 423-461-3558
Fax: 423-461-3554
Year Established: 2001
Principal Officer: Susan Johnston, CEO
Sales Contact: Steve Johnston
Purchasing Contact: Leiann Kinder
Sales Market: National
Purchasing Market: International
Employees: 10
Products Produced:
325212 Elastomer products
Tourniquets, latex free

Products Purchased:
Rubber

Web Site: www.innovatemed.com
Corporate Headquarters: Local

Interstate Graphics
3208 Hanover Road
Johnson City, TN 37602
Phone: 423-282-1511
Fax: 423-282-0452
Year Established: 1973
Principal Officer: J. R. Moore, Vice-President
Sales Contact: www.igi4color.com/sales
Purchasing Contact: Andy Kraus ext.21
Sales Market: National
Purchasing Market: International
Employees: 45
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink
Printing trades machinery
Film

Web Site: www.igi4color.com
Corporate Headquarters: Local

JD Squared, Inc.
2244 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-979-0309
Fax: 423-979-2426
Year Established: 1982
Principal Officer: Bob & Kim Hughes, Owners
Sales Contact: Sales@jd2.com
Purchasing Contact: Kim Hughes
Sales Market: International
Purchasing Market: National
Employees: 5
Products Produced:
333517 Tube bending machines

Products Purchased:
Steel
Controls
Plastic

Web Site: www.jd2.com
Corporate Headquarters: Local
WASHINGTON, TN

Johnson City Bedding Company
250 West Market Street
Johnson City, TN 37604
Phone: 423-434-1020
Fax: 423-434-1026
Year Established: 1934
Principal Officer: Robert K. Parker, President
Sales Contact: Mark Campbell
Purchasing Contact: Keith Patton
Sales Market: Regional
Purchasing Market: National
Employees: 40
Products Produced:

337910  Mattresses & box springs

Products Purchased:

Fabric
Innersprings units
Polyurethane foam

Web Site: www.restonicJC.com
Corporate Headquarters: Local

Katz Americas
2205 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-328-1627
Fax: 423-434-2210
Year Established: 1991
Principal Officer: Mike Elbers, COO
Sales Contact: Tammy Corska
Purchasing Contact: Mike Elbers
Sales Market: International
Purchasing Market: International
Employees: 50
Products Produced:

322299  Die-cut beverage coasters

Products Purchased:

Pulp board
Printing ink, soy based

Web Site: www.katzamericas.com
Corporate Headquarters: Johnson City, TN
Global: Germany

Johnson City Chemical Company, Inc.
402 Steel Street
Johnson City, TN 37601
Phone: 423-926-2167
Fax: 423-434-0604
Year Established: 1974
Principal Officer: W. B. Spratlin, President
Sales Contact: Tim Potter
Purchasing Contact: Todd Stone
Sales Market: Local
Purchasing Market: National
Employees: 47
Products Produced:

325314  Fertilizers, mixing only

Products Purchased:

Urea
Muriate potash

Web Site: None
Corporate Headquarters: Local

Kennametal, Inc.
128 Roweland Drive
Johnson City, TN 37601
Phone: 423-928-7251
Fax: 423-434-1254
Year Established: 1966
Principal Officer: Mike Szumlas, Plant Manager
Sales Contact: Corp. Latrobe, PA
Purchasing Contact: Corp. Latrobe, PA
Sales Market: International
Purchasing Market: National
Employees: 250
Products Produced:

333517  Carbide cutting tools

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Bearings, ball & roller

Web Site: www.kennametal.com
Corporate Headquarters: Latrobe, PA
WASHINGTON, TN

Kilby Truss, Inc.
304 Cedar Creek Road
Gray, TN 37615
Phone: 423-477-8811
Fax: 423-477-0377
Year Established: 1971
Principal Officer: Ralph Kilby, Owner
Sales Contact: Ralph Kilby
Purchasing Contact: Ralph Kilby
Sales Market: Local
Purchasing Market: Regional
Employees: 7
Products Produced:
321214 Trusses, floor & roof

Products Purchased:
Lumber
Metal plates

Web Site: None
Corporate Headquarters: Local

Mayes Brothers Tool Manufacturing Company
713 Clairmont Road, POB 1018
Johnson City, TN 37605
Phone: 423-926-6171
Fax: 423-926-1723
Year Established: 1917
Principal Officer: John McKeelhan, Plant Manager
Sales Contact: John McKeelhan
Purchasing Contact: Kurt Young
Sales Market: International
Purchasing Market: International
Employees: 35
Products Produced:
332812 Powder coating, custom manufacturing
333511 Injection molding
332216 Levels, wood, plastic & aluminum

Products Purchased:
Aluminum, sheet, plate & foil
Steel, cold-rolled, sheet, strip & bars
Plastic packaging
Plastic pellets

Web Site: www.greatnecktools.com
Corporate Headquarters: Mineola, NY

Koyo Corporation of USA
146 Cutting Edge Court
Telford, TN 37690
Phone: 423-913-1006
Fax: 423-913-1008
Year Established: 2008
Principal Officer: Mac Corbitt, Plant Manager
Sales Contact: Sales Office, West Lake, OH
Purchasing Contact: Purchasing, Orangeburg, SC
Sales Market: International
Purchasing Market: International
Employees: 106
Products Produced:
332991 Bearings, tapered, roller

Products Purchased:
Steel

Web Site: www.koyousa.com
Corporate Headquarters: West Lake OH
Global: Osaka, Japan

MiniFibers, Inc.
2923 Boones Creek Road
Johnson City, TN 37615
Phone: 423-282-4242
Fax: 423-282-1450
Year Established: 1968
Principal Officer: Kerry Keith, President
Sales Contact: Richard Ryan
Purchasing Contact: Kim McCollum
Sales Market: International
Purchasing Market: International
Employees: 34
Products Produced:
325220 Fibers, non-woven

Products Purchased:
Polyester resins, polyurethane

Web Site: www.minifibers.com
Corporate Headquarters: Mineola, NY
WASHINGTON, TN

Mullican Flooring
655 Woodlyn Road
Johnson City, TN 37601
Phone: 423-283-4695
Fax: 423-915-1213
Year Established: 1985
Principal Officer: Neil Poland, President
Sales Contact: Brian Greenwell
Purchasing Contact: Tony Honeycutt
Sales Market: International
Purchasing Market: International
Employees: 250
Products Produced:
321918  Flooring, solid hardwood & engineered

Products Purchased:
Lumber

Web Site: www.mullicanflooring.com
Corporate Headquarters: Local

Natural Springs Water Group, LLC
128 LP Auer Road
Johnson City, TN 37602
Phone: 423-926-7905
Fax: 423-926-8210
Year Established: 1991
Principal Officer: Tommy Eggleston, Vice-President
John Gustke, Plant Manager
Sales Contact: Chris Coward
Purchasing Contact: John Gustke
Sales Market: National
Purchasing Market: National
Employees: 14
Products Produced:
312112  Water, spring, bottled

Products Purchased:
Plastic bottles
Paper, coated & laminated
Packaging materials

Web Site: www.laure.com
Corporate Headquarters: Local

Nakatetsu Machining Technologies
234 Precision Blvd.
Telford, TN 37690
Phone: 423-913-1600
Fax: 423-913-1601
Year Established: 2007
Principal Officer: Jeff Carter, General Manager
Sales Contact: Jeff Carter
Purchasing Contact: Jeff Carter
Sales Market: National
Purchasing Market: Local
Employees: 67
Products Produced:
332991  Bearings tapered roller

Products Purchased:
General office & maintenance supplies

Web Site: None
Corporate Headquarters: Osaka, Japan

O.G. Kelley & Company, Inc.
724 W. Walnut Street
Johnson City, TN 37604
Phone: 800-458-4591
Fax: 423-926-3874
Year Established: 1928
Principal Officer: James Bready, Owner
Sales Contact: sales@ogkelley.com
Purchasing Contact: James Bready
Sales Market: International
Purchasing Market: National
Employees: 15
Products Produced:
331491  Lead fabrication

Products Purchased:
Machine tools, metal cutting & forming
Steel, cold-rolled, sheet, strip & bars
Steel, stainless
Lead

Web Site: www.ogkelley.com
Corporate Headquarters: Local
WASHINGTON, TN

Omar Awning and Signs
202 Wesley Street
Johnson City, TN 37601
Phone: 423-282-9180
Fax: 423-282-3970
Year Established: 1984
Principal Officer: Susan Snowden, President
Sales Contact: Dave Blevins
Purchasing Contact: Jimmy Bennett
Sales Market: Regional
Purchasing Market: Regional
Employees: 20
Products Produced:

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<thead>
<tr>
<th>Code</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>314910</td>
<td>Canvas awnings</td>
</tr>
<tr>
<td>339950</td>
<td>Signs</td>
</tr>
<tr>
<td>314910</td>
<td>Room enclosures</td>
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</table>

Products Purchased:

- Canvas & related products
- Aluminum
- Steel, cold-rolled, sheet, strip & bars

Web Site: www.omarawning.com
Corporate Headquarters: Local

QEP Company and Harris Wood, LLC
2225 Eddie Williams Road
Johnson City, TN 37601
Phone: 423-979-3700
Fax: 423-434-5764
Year Established: 1979
Principal Officer: Rick Burchfield, Vice-President Manufacturing
Sales Contact: Corp. Boca Raton, FL
Purchasing Contact: Karen Hodge
Sales Market: International
Purchasing Market: International
Employees: 140
Products Produced:

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<tr>
<th>Code</th>
<th>Description</th>
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<tbody>
<tr>
<td>321918</td>
<td>Flooring, solid hardwood &amp; engineered</td>
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</table>

Products Purchased:

- Lumber, hardwood

Web Site: www.qepcorporate.com
Corporate Headquarters: Boca Raton, FL

Perma R Products, Inc.
106 Perma R Road
Johnson City, TN 37604
Phone: 423-929-8007
Fax: 423-929-7271
Year Established: 1981
Principal Officer: Alan LeClair, General Manager
Sales Contact: Corp. Grenada, MS
Purchasing Contact: Corp. Grenada, MS
Sales Market: National
Purchasing Market: National
Employees: 40
Products Produced:

<table>
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<tr>
<th>Code</th>
<th>Description</th>
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<tbody>
<tr>
<td>321219</td>
<td>Insulation board</td>
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<tr>
<td>326140</td>
<td>Foam insulation sheets</td>
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</table>

Products Purchased:

- Polystyrene beads, expanded
- Foil & paper products

Web Site: www.permarproducts.com
Corporate Headquarters: Grenada, MS

Quality Safety Products, DBA Tennessee Flag Co.
312 E. Main Street
Johnson City, TN 37601
Phone: 423-928-4142
Fax: 423-434-2851
Year Established: 1984
Principal Officer: John Grindstaff, G.M.
Sales Contact: John Grindstaff
Purchasing Contact: John Grindstaff
Sales Market: International
Purchasing Market: National
Employees: 11
Products Produced:

<table>
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<tr>
<th>Code</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>314999</td>
<td>Flags, banners, transportation signs, safety flags</td>
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<tr>
<td>315210</td>
<td>Sewing, contract</td>
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</tbody>
</table>

Products Purchased:

- Vinyl
- Dowels

Web Site: www.tnflags.com
Corporate Headquarters: Local
**WASHINGTON, TN**

**Quint-C Pallet Company**
3769 Hwy. 11E
Limestone, TN 37681
Phone: 423-257-6522
Fax: 423-257-6025
Year Established: 1981
Principal Officer: Charles Hensley, Owner
Sales Contact: Charles Hensley
Purchasing Contact: Charles Hensley
Sales Market: Regional
Purchasing Market: Regional
Employees: 38
Products Produced:
321920 Pallets & skids, wood

Products Purchased:
Lumber
Nails

Web Site: www.quint-c.com
Corporate Headquarters: Local

**Royal Printing & Supply Company**
2522 Elizabethton Hwy.
Johnson City, TN 37601
Phone: 423-282-0451
Fax: 423-282-3220
Year Established: 1964
Principal Officer: Benny Peterson, President
Sales Contact: Sharon Shouse
Purchasing Contact: Sharon Shouse
Sales Market: Regional
Purchasing Market: Regional
Employees: 3
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink

Web Site: www.royalprints.com
Corporate Headquarters: Local

**R.A. Colby, Inc.**
PO Box 4058, 2300 S. Roan Street
Johnson City, TN 37601
Phone: 423-282-4473
Fax: 423-928-5212
Year Established: 2001
Principal Officer: Sheila Colby, Office Manager
Sales Contact: Sheila Colby
Purchasing Contact: Sheila Colby
Sales Market: International
Purchasing Market: International
Employees: 15
Products Produced:
339992 Organs

Products Purchased:
Lumber

Web Site: www.racolby.com
Corporate Headquarters: Local

**Sabre Industries, Inc.**
325 W. Walnut Street
Johnson City, TN 37604
Phone: 423-928-7364
Fax: 423-929-2464
Year Established: 1962
Principal Officer: Philip Blevins, Manager
Sales Contact: Philip Blevins
Purchasing Contact: Philip Blevins
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:
323111 Printing, commercial

Products Purchased:
Paper
Printing ink
Printing plates
Film

Web Site: www.sabreprinters.com
Corporate Headquarters: Local
WASHINGTON, TN

Shell Media
802 W. Market Street
Johnson City, TN 37604
Phone: 423-928-6183
Fax: 423-455-0609
Year Established: 1979
Principal Officer: Scott Shell, Owner
Sales Contact: Alan Wilson
Purchasing Contact: Scott Shell
Sales Market: National
Purchasing Market: Regional
Employees: 9
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: www.shellmediaonline.com
Corporate Headquarters: Local

Snyder Signs, Inc.
2918 Creekmore Drive
Johnson City, TN 37601
Phone: 423-282-6221
Fax: 423-282-6222
Year Established: 1962
Principal Officer: Rod Snyder, President
Sales Contact: Sales Dept.
Purchasing Contact: John Scott
Sales Market: Regional
Purchasing Market: National
Employees: 24
Products Produced:

339950 Signs, commercial

Products Purchased:

Plastic
Aluminum, sheet, plate & foil
Steel, cold-rolled, sheet, strip & bars
Vinyl letters

Web Site: www.snydersigns.com
Corporate Headquarters: Local

Sir Speedy
3213 Hanover Road
Johnson City, TN 37604
Phone: 423-283-7772
Fax: 423-283-7773
Year Established: 1997
Principal Officer: Eddie Morelock, Owner
Sales Contact: Eddie Morelock
Purchasing Contact: Eddie Morelock
Sales Market: Regional
Purchasing Market: Regional
Employees: 10
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: www.sirspeedy.com
Corporate Headquarters: Mission Viejo, CA

SPC Manufacturing Company
130 W. Market Street
Johnson City, TN 37604
Phone: 423-232-7586
Fax: None
Year Established: 1980
Principal Officer: Kim Schneider, Owner
Sales Contact: Kim Schneider
Purchasing Contact: Kim Schneider
Sales Market: National
Purchasing Market: National
Employees: 15
Products Produced:

316992 Handbags
315210 Sewing, contract
316998 Cases & pouches

Products Purchased:

Fabric, broad woven
Nylon
Leather

Web Site: www.spcmanufacturing.com
Corporate Headquarters: Local
WASHINGTON, TN

Standard Printing Company
229 W. Market Street
Johnson City, TN 37604
Phone: 423-928-2125
Fax: 423-928-0838
Year Established: 1948
Principal Officer: Joe Reid, Owner
Sales Contact: Kathy Simounet
Purchasing Contact: Joe Reid
Sales Market: Local
Purchasing Market: Regional
Employees: 10
Products Produced:
323111 Printing, commercial & promotional items

Products Purchased:
Paper
Printing ink

Web Site: www.standardprintingtn.com
Corporate Headquarters: Local

Superior Metal Products, Inc.
2463 Hwy. 107
Chuckey, TN 37641
Phone: 423-257-2154
Fax: 423-257-3617
Year Established: 1967
Principal Officer: Danny Mathes, President
Sales Contact: Jeff Bowman/Danny Mathes
Purchasing Contact: Kevin Thompson
Sales Market: National
Purchasing Market: National
Employees: 90
Products Produced:
332710 Machine shop, metal stampings, welding
333514 Tool & dies

Products Purchased:
Machine tools
Welding apparatus

Web Site: www.superiormetal.com
Corporate Headquarters: Local

Summers-Taylor Materials Company
618 Clairmont Drive
Johnson City, TN 37601
Phone: 423-926-3951
Fax: 423-547-2239
Year Established: 1976
Principal Officer: Robert Summers, Owner
Sales Contact: Doug Jones 543-3181
Purchasing Contact: John Loven 543-3181
Sales Market: Local
Purchasing Market: Local
Employees: 25
Products Produced:
327320 Concrete, ready-mix

Products Purchased:
Sand, gravel & stone
Cement, hydraulic

Web Site: www.summerstaylor.com
Corporate Headquarters: Local

TPI Corporation
114 Roscoe Fitz Road
Gray, TN 37615
Phone: 423-477-4131
Fax: 423-477-5833
Year Established: 1949
Principal Officer: Robert E. Henry, Jr., President
Sales Contact: Aaron Cox
Purchasing Contact: Bo Risner
Sales Market: National
Purchasing Market: National
Employees: 434
Products Produced:
333414 Heaters & controls
333413 Fans
335122 Lighting, industrial & commercial

Products Purchased:
Steel
Aluminum
Controls, electrical

Web Site: www.tpicorp.com
Corporate Headquarters: Local
WASHINGTON, TN

Transit Mix Concrete Company
110 City Garage Road
Johnson City, TN 37601
Phone: 423-928-2128
Fax: 423-926-7867
Year Established: 1946
Principal Officer: Ernest E. Walker, Chairman/CEO
Sales Contact: Eric Burchfield
Purchasing Contact: Mark Story
Sales Market: Local
Purchasing Market: National
Employees: 32
Products Produced:
327320 Concrete, ready-mix & concrete products

Products Purchased:
Sand, gravel & stone
Cement, hydraulic

Web Site: www.tmix.com
Corporate Headquarters: Local

Triangle Machine and Tool
110 Center Street, PO Box 8336
Gray, TN 37615
Phone: 423-477-3351
Fax: 423-477-3351
Year Established: 1981
Principal Officer: Jerry Keys, President
Sales Contact: Jerry Keys
Purchasing Contact: Jerry Keys
Sales Market: Regional
Purchasing Market: International
Employees: 4
Products Produced:
333514 Tool & die, jigs, & fixtures

Products Purchased:
Steel
Aluminum
Plastic

Web Site: None
Corporate Headquarters: Local

Tri-City Beverage Corporation
714 Rolling Hills Drive
Johnson City, TN 37604
Phone: 423-928-2541
Fax: 423-434-9142
Year Established: 1949
Principal Officer: Charles Gordon, Jr., President
Sales Contact: Charles Gordon, Jr.
Purchasing Contact: Charles Gordon, Jr.
Sales Market: Regional
Purchasing Market: International
Employees: 25
Products Produced:
312111 Soft drinks

Products Purchased:
Glass containers
Filters & closures
Flavoring extracts
Vitamins
Cardboard
Syrops & sugar

Web Site: www.drenuf.com
Corporate Headquarters: Local

Unaka Forest Products, Inc.
217 Dry Creek Road
Jonesborough, TN 37659
Phone: 423-753-9576
Fax: 423-753-7907
Year Established: 1974
Principal Officer: Jerry Hensley, President
Sales Contact: Jerry Hensley
Purchasing Contact: Jerry Hensley
Sales Market: National
Purchasing Market: International
Employees: 55
Products Produced:
321920 Pallets & skids, wood

Products Purchased:
Lumber
Nails

Web Site: www.unakaforestproductsinc.com
Corporate Headquarters: Local
WASHINGTON, TN

Universal Tool & Engineering, Inc.
3204 Hanover Road
Johnson City, TN 37604
Phone: 423-282-0304
Fax: 423-282-8236
Year Established: 1980
Principal Officer: James R. Abraham, President
Sales Contact: Jamie Abraham
Purchasing Contact: Cindy Slocum
Sales Market: International
Purchasing Market: National
Employees: 25
Products Produced:
333517 Custom machines, tube benders & CNC

Products Purchased:
Steel, cold-rolled, sheet, strip & bars
Plastics
Rubber products
Electronic components
Hydraulics
Fasteners

Products Purchased:
Web Site: www.universaltool.com
Corporate Headquarters: Local

Volunteer Blind Industries, Inc.
2232 Watauga Road
Johnson City, TN 37601
Phone: 423-929-7008
Fax: 423-929-7008
Year Established: 1987
Principal Officer: Robert Bradley, Plant Manager
Sales Contact: Corp. Morristown, TN
Purchasing Contact: Robert Bradley
Sales Market: National
Purchasing Market: National
Employees: 34
Products Produced:
315210 Military textiles

Products Purchased:
Fabrics, cotton, fleece, & broadwoven
Pallets & skids, wood
Boxes, folding, paperboard

Web Site: www.volblind.org
Corporate Headquarters: Morristown, TN

Valley Equipment Company
3903 W. Market Street
Johnson City, TN 37601
Phone: 423-753-3541
Fax: 423-753-3589
Year Established: 1952
Principal Officer: Roy Lee Robertson, President
Sales Contact: Dexter Newman
Purchasing Contact: Monty White
Sales Market: International
Purchasing Market: National
Employees: 32
Products Produced:
333999 Industrial & commercial machinery
335312 Motors & generators
333911 Pumps & pumping equipment

Products Purchased:
Industrial machinery, new & used
Bearings, ball & roller
Electrical components

Web Site: www.valleyequipment.com
Corporate Headquarters: Local

ZZTopps, Inc.
140 W. Market Street
Johnson City, TN 37604
Phone: 423-928-8677
Fax: 423-928-3310
Year Established: 2006
Principal Officer: Anita Shell, Owner
Sales Contact: Anita Shell
Purchasing Contact: Anita Shell
Sales Market: Local
Purchasing Market: Regional
Employees: 4
Products Produced:
314999 Embroidery
323113 Screen printing

Products Purchased:
T-shirt
Caps

Web Site: www.zztopps.com
Corporate Headquarters: Local

L-20
LEE COUNTY INDUSTRIES
Hancock Pallet & Lumber Company

State Route 662
Jonesville, VA 24263
Phone: 276-346-0027
Fax: 276-346-0006
Year Established: 1994
Principal Officer: Gary Russell, President
Sales Contact: Gary Russell
Purchasing Contact: Gary Russell
Sales Market: Regional
Purchasing Market: Local
Employees: 4
Products Produced:

321920 Pallets & containers, wood

Products Purchased:

Lumber

Web Site: None
Corporate Headquarters: Local

Synergy Biofuels

Route 2
Pennington Gap, VA 24277
Phone: 276-509-9035
Fax: 866-551-1468
Year Established: 2007
Principal Officer: Anket Patel, Owner
Sales Contact: Lisa Lasup
Purchasing Contact: Lisa Lasup
Sales Market: Regional
Purchasing Market: Regional
Employees: 7
Products Produced:

324110 Biofuel
325611 Glycerin

Products Purchased:

Waste cooking oil

Web Site: www.synergybiofuels.com
Corporate Headquarters: Local

Pullin Ink

179 N. Kentucky Street
Pennington Gap, VA 24277
Phone: 276-546-2760
Fax: 276-546-5452
Year Established: 2005
Principal Officer: Ann Rhea Hall, Owner
Sales Contact: Ann Rhea Hall
Purchasing Contact: Ann Rhea Hall
Sales Market: National
Purchasing Market: Regional
Employees: 3
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: www.pullinink.com
Corporate Headquarters: Local
<table>
<thead>
<tr>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Year Established</th>
<th>Principal Officer</th>
<th>Sales Contact</th>
<th>Purchasing Contact</th>
<th>Sales Market</th>
<th>Purchasing Market</th>
<th>Employees</th>
<th>Products Produced</th>
<th>Products Purchased</th>
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<tbody>
<tr>
<td><strong>Repair, LLC</strong></td>
<td>Gate City, VA 24251</td>
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<td><strong>Rogers Foam Corporation</strong></td>
<td>609 Boone Trail Road</td>
<td>276-431-2641</td>
<td>276-431-2006</td>
<td>2007</td>
<td>Jason Johnson, Plant Manager</td>
<td>Corp. Somerville, MA</td>
<td>Corp. Somerville, MA</td>
<td>International</td>
<td>International</td>
<td>100</td>
<td>314120</td>
<td>Pillows, foam, bed</td>
<td><a href="http://www.rogersfoamcorp.com">www.rogersfoamcorp.com</a></td>
<td>Somerville, MA</td>
</tr>
<tr>
<td><strong>Joy Global - Duffield</strong></td>
<td>State Route 772</td>
<td>276-431-2821</td>
<td>276-431-2384</td>
<td>1981</td>
<td>Ralph Thomas, General Manager</td>
<td>Mike Harris</td>
<td>Marie Lanningham</td>
<td>International</td>
<td>National</td>
<td>225</td>
<td>333131</td>
<td>Mining equipment</td>
<td><a href="http://www.joy.com">www.joy.com</a></td>
<td>Local</td>
</tr>
<tr>
<td><strong>Southern Graphics</strong></td>
<td>153 E. Jackson Street</td>
<td>276-386-9551</td>
<td>276-386-9073</td>
<td>1981</td>
<td>Kim Osborne, Owner/President</td>
<td>Kim Osborne</td>
<td>Kim Osborne</td>
<td>Local</td>
<td>Regional</td>
<td>6</td>
<td>323111</td>
<td>Printing, commercial</td>
<td><a href="http://www.southerngraphicsonline.com">www.southerngraphicsonline.com</a></td>
<td>Local</td>
</tr>
</tbody>
</table>
SCOTT

State Line Graphics
2154 US Hwy 23 North
Weber City, VA 24290
Phone: 276-386-6662
Fax: 276-386-2343
Year Established: 1989
Principal Officer: Mark Peters, Owner
Sales Contact: Mark Peters
Purchasing Contact: Mark Peters
Sales Market: Regional
Purchasing Market: Local
Employees: 5
Products Produced:

323111 Printing, commercial

Products Purchased:

Paper
Printing ink

Web Site: Under construction
Corporate Headquarters: Local

VFP, Inc.
402 Industrial Park Road
Duffield, VA 24244
Phone: 276-431-4000
Fax: 276-431-1756
Year Established: 1956
Principal Officer: Jerry Arnold, President
Sales Contact: Sale Dept. 540-977-0500
Purchasing Contact: Tammy Begley
Sales Market: International
Purchasing Market: Local
Employees: 130
Products Produced:

327390 Concrete
communication shelters

Products Purchased:

Concrete

Web Site: www.vfpinc.com
Corporate Headquarters: Salem, VA

Tempur Production USA
203 Tempur Pedic Drive
Duffield, VA 24244
Phone: 276-431-7150
Fax: 276-431-7151
Year Established: 1992
Principal Officer: Alex Lupi, Plant Manager
Sales Contact: Corp, Lexington, KY
Purchasing Contact: Corp. Lexington, KY
Sales Market: International
Purchasing Market: International
Employees: 300
Products Produced:

337910 Mattresses
314120 Pillows

Products Purchased:

Poly resins

Web Site: www.tempurpedic.com
Corporate Headquarters: Lexington, KY

Virginia Forest Products-Gilco Intl. Lumber
722 Industrial Park Road
Duffield, VA 24244
Phone: 276-431-4488
Fax: 276-431-4477
Year Established: 1996
Principal Officer: Ken Jaworski, Plant Manager
Sales Contact: Tony Love
Purchasing Contact: Ken Jaworski
Sales Market: International
Purchasing Market: Local
Employees: 77
Products Produced:

321113 Lumber & ties

Products Purchased:

Logs

Web Site: www.gilcolumber.com
Corporate Headquarters: South Charleston, WVA
WASHINGTON COUNTY
VIRGINIA
INDUSTRIES
Abingdon Steel, Inc.
25479 Hillman Highway
Abingdon, VA 24210
Phone: 276-628-9269
Fax: 276-628-1692
Year Established: 1994
Principal Officer: Jeffrey & Gloria Stroup, Owners
Sales Contact: Jeffrey Stroup
Purchasing Contact: James Stroup
Sales Market: National
Purchasing Market: National
Employees: 12
Products Produced:

332312 Steel fabrication, structural

Products Purchased:

Steel, cold-rolled, sheet, strip & bars
Welding apparatus

Web Site: None
Corporate Headquarters: Local

Andis Pallet Company
25058 Regal Drive
Abingdon, VA 24211
Phone: 276-628-7507
Fax: 276-628-8368
Year Established: 1974
Principal Officer: Fred A. Andis, President
Sales Contact: Pricilla Andis
Purchasing Contact: Fred Andis
Sales Market: Regional
Purchasing Market: Regional
Employees: 14
Products Produced:

321920 Pallets & skids, wood

Products Purchased:

Lumber, hardwood
Nails

Web Site: None
Corporate Headquarters: Local

AGC Flat Glass NA
18370 Oak Park Drive
Abingdon, VA 24210
Phone: 276-619-6000
Fax: 276-619-6039
Year Established: 2004
Principal Officer: David Broerman, Plant Manager
Sales Contact: Corp.
Purchasing Contact: Kingsport, TN 423-229-7200
Sales Market: International
Purchasing Market: International
Employees: 56
Products Produced:

327215 Flat glass for windows

Products Purchased:

Flat glass from Churchill plant

Web Site: www.us.agc.com
Corporate Headquarters: Alpharetta, GA
Global: Tokyo, Japan

Appalachian Cast Products, Inc.
26372 Hillman Hwy
Abingdon, VA 24210
Phone: 276-619-5080
Fax: 276-619-5094
Year Established: 1999
Principal Officer: Michael Ferracci, Plant Manager
Sales Contact: Michael Ferracci
Purchasing Contact: Michael Ferracci
Sales Market: Regional
Purchasing Market: Regional
Employees: 130
Products Produced:

331523 Castings, precision

Products Purchased:

Aluminum

Web Site: www.appalachiancast.com
Corporate Headquarters: Local
## Appalachian Plastics, Inc.

- **Address:** 34001 Glove Drive, Glade Spring, VA 24340
- **Phone:** 276-429-2581
- **Fax:** 276-429-2631
- **Year Established:** 1968
- **Principal Officer:** Allen DeBusk, General Manager
- **Sales Contact:** Allen DeBusk
- **Purchasing Contact:** Pattie DeBusk
- **Sales Market:** International
- **Purchasing Market:** National
- **Employees:** 45
- **Products Produced:**
  - 326199 Fiberglass vent duck tank & fiber poles
- **Products Purchased:**
  - Plastic materials & resins
  - Fiberglass materials
- **Web Site:** None
- **Corporate Headquarters:** Local

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## Central Machine Shop

- **Address:** 14773 Wallace Pike, Abingdon, VA 24210
- **Phone:** 276-669-2816
- **Fax:** 276-669-2143
- **Year Established:** 1975
- **Principal Officer:** Jerry Hyatt, President
- **Sales Contact:** Jerry Hyatt
- **Purchasing Contact:** Jerry Hyatt
- **Sales Market:** International
- **Purchasing Market:** Regional
- **Employees:** 18
- **Products Produced:**
  - 332710 Machine shop, precision
- **Products Purchased:**
  - Steel, hot-rolled, stainless
  - Aluminum
  - Copper
  - Plastic
- **Web Site:** www.centralmachineshop.com
- **Corporate Headquarters:** Local

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## Boxley Ready Mix

- **Address:** 24438 Regal Drive, Abingdon, VA 24210
- **Phone:** 276-475-1242
- **Fax:** 276-475-3235
- **Year Established:** 1973
- **Principal Officer:** Steve White, Plant Manager
- **Sales Contact:** Steve White
- **Purchasing Contact:** Steve White
- **Sales Market:** Local
- **Purchasing Market:** Local
- **Employees:** 7
- **Products Produced:**
  - 327320 Concrete, ready-mix
- **Products Purchased:**
  - Sand, gravel, & stone
  - Cement, hydraulic
- **Web Site:** www.boxley.com
- **Corporate Headquarters:** Blue Ridge, VA

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## Columbus McKinnon Corporation

- **Address:** 22364 Jeb Stuart Hwy, Damascus, VA 24236
- **Phone:** 276-475-1242
- **Year Established:** 1969
- **Principal Officer:** Mike Pinson, H. R. Manager
- **Sales Contact:** sales@cmworks.com, 800-888-0985
- **Purchasing Contact:** Elizabeth Ramirez
- **Sales Market:** International
- **Purchasing Market:** National
- **Employees:** 250
- **Products Produced:**
  - 333923 Hoists, hand & electric
- **Products Purchased:**
  - Cables, electric control
  - Pumps & motors, fluid power
  - Aluminum
  - Steel, cold-rolled, sheet, strip & bars
  - Forgings, iron & steel
- **Web Site:** www.cmworks.com
- **Corporate Headquarters:** Amherst, NY
WASHINGTON, VA

**Damascus Corporation**
26864 Watauga Road  
Abingdon, VA 24211  
Phone: 276-676-2376  
Fax: 276-676-0300  
Year Established: 1980  
Principal Officer: Eric Miller, President  
Sales Contact: Jeff Brock  
Purchasing Contact: Steve Smith  
Sales Market: National  
Purchasing Market: International  
Employees: 40  
Products Produced:  

333131  Mining vehicles, underground  

Products Purchased:  

Steel  
Batteries  
Tires & inner tubes  
Bearings, ball & roller  
Fluid power pumps & motors  
Speed changers, drives & gears

Web Site: www.damascuscop.com  
Corporate Headquarters: Local

**DSI Underground**
26161 Old Trail Road  
Abingdon, VA 24210  
Phone: 276-466-2743  
Fax: 276-669-0940  
Year Established: 1993  
Principal Officer: Steve Thorogood, Plant Manager  
Sales Contact: Larry DeGraff  
Purchasing Contact: Tony Massy  
Sales Market: International  
Purchasing Market: International  
Employees: 49  
Products Produced:  

333131  Mining & tunneling structures, fabrication

Products Purchased:  

Steel

Web Site: www.dsiunderground.com  
Corporate Headquarters: Salt Lake City, UT  
Global: Germany

**General Engineering Company**
26485 Hillman Hwy,  
Abingdon, VA 24210  
Phone: 276-628-6068  
Fax: 276-628-4311  
Year Established: 1948  
Principal Officer: John Owens, President  
Sales Contact: J. B. Kinder  
Purchasing Contact: Sherman Stanley  
Sales Market: National  
Purchasing Market: National  
Employees: 150  
Products Produced:  

333995  Hydraulic cylinders

Products Purchased:  

Steel tubing & forgings  
Steel bars

Web Site: www.generalengr.com  
Corporate Headquarters: Local

**Glade Machine**
13092 Monroe Road  
Glade Spring, VA 24340  
Phone: 276-429-2360  
Fax: 276-429-2370  
Year Established: 1987  
Principal Officer: Ralph Sullivan, President/Owner  
Sales Contact: Ralph Sullivan  
Purchasing Contact: Angela Dean  
Sales Market: Regional  
Purchasing Market: Regional  
Employees: 15  
Products Produced:  

332710  Machine shop

Products Purchased:  

Steel, hot-rolled, stainless  
Steel, cold-rolled, sheet, strip & bars  
Aluminum

Web Site: None  
Corporate Headquarters: Local
WASHINGTON, VA

Hapco and American Flag Pole
26252 Hillman Hwy.
Abingdon, VA 24210
Phone: 276-628-7171
Fax: 276-623-2594
Year Established: 1962
Principal Officer: Edward Rogers, President
Sales Contact: Brad Adkins, American Pole
Eddie Roberts, Hapco
Purchasing Contact: Steve McVey
Sales Market: International
Purchasing Market: National
Employees: 200
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>332323</td>
<td>Aluminum, steel &amp; decorative light poles &amp; accessories</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Product</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steel</td>
</tr>
<tr>
<td>Aluminum</td>
</tr>
</tbody>
</table>

Web Site: www.hapco.com
Corporate Headquarters: Local

Lakeside Ready Mix, Inc.
21490 Gravel Lake Road
Abingdon, VA 24211
Phone: 276-628-4948
Fax: 276-628-2245
Year Established: 1979
Principal Officer: Debbie Van Dyke, President
Rusty Van Dyke, Plant Manager
Sales Contact: Rusty Van Dyke
Purchasing Contact: Debbie Van Dyke
Sales Market: Local
Purchasing Market: Local
Employees: 16
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>327320</td>
<td>Concrete, ready-mix, Concrete blocks, Concrete, decorative</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Product</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sand, gravel &amp; stone</td>
</tr>
<tr>
<td>Cement</td>
</tr>
</tbody>
</table>

Web Site: www.lakesidereadymix.com
Corporate Headquarters: Local

Hubs & Wheels of Emory
POB 27, 28435 Blaine Street
Meadowview, VA 24361
Phone: 276-944-4900
Fax: 276-944-4927
Year Established: 1982
Principal Officer: Don Coulthard, Owner
Sales Contact: Billy Reed
Purchasing Contact: Don Coulthard
Sales Market: National
Purchasing Market: National
Employees: 16
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>336390</td>
<td>Hubs, wheels &amp; presses</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Product</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steel</td>
</tr>
</tbody>
</table>

Web Site: www.hubsandwheelsofemory.com
Corporate Headquarters: Local

Mountain Top Fabrication
26669 Newbanks Road
Abingdon, VA 24210
Phone: 276-525-1100
Fax: 276-525-1102
Year Established: 2005
Principal Officer: John Hucks, Owner
Sales Contact: Lydia Hucks
Purchasing Contact: John or Lydia Hucks
Sales Market: National
Purchasing Market: Regional
Employees: 11
Products Produced:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>332439</td>
<td>Dog boxes, aluminum</td>
</tr>
<tr>
<td>332710</td>
<td>Machine Shop, custom cuts, welding &amp; fabrication</td>
</tr>
</tbody>
</table>

Products Purchased:

<table>
<thead>
<tr>
<th>Product</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aluminum</td>
</tr>
<tr>
<td>Steel, stainless</td>
</tr>
<tr>
<td>Steel</td>
</tr>
</tbody>
</table>

Web Site: www.mtck.com
Corporate Headquarters: Local
| Company                      | Address                                   | Phone           | Fax              | Year Established | Principal Officer                  | Sales Contact | Purchasing Contact | Sales Market      | Purchasing Market | Employees | Products Produced | Products Purchased                      | Web Site                                      | Corporate Headquarters |
|------------------------------|-------------------------------------------|-----------------|------------------|------------------|-------------------|-------------------------------|----------------|-------------------|-------------------|-------------------|-----------|-------------------|-------------------------------------------|----------------------------------------------|-------------------------------|
| Paramont Manufacturing, LLC  | 18259 Westinghouse Road, Abingdon, VA 24210 | 276-623-4300    | 276-676-3236     | 1999             | James Brown, CEO    | Steve Ettore                | Purchasing Dept. | International     | International     | 175               | 336199    | Truck parts, molded   | Resins, DCPD, Aluminum, Nickel             | www.paramontmfg.com                    | Local                           |
| SPIG Industry, LLC           | 14675 Industrial Park Road, Bristol, VA 24202 | 276-644-9510    | 276-644-9490     | 2010             | Tara Lowe, Manager  | 276-644-9510                | Purchasing Contact: Tara Lowe | National           | Regional           | 6          | 332322    | Guard rails            | Raw metal                                | www.spigindustry.com                | Local                           |
| Probilt Body & Trailer, Inc. | PO Box 156, 33213 Lee Highway, Glade Spring, VA 24340 | 276-429-2003    | 276-429-4415     | 1997             | Rick Boardwine, President | Mark French              | Bobby Hale        | International     | Regional           | 13                 | 336211    | Dump truck bodies     | Aluminum, Steel, cold-rolled, sheet, strip & bars | www.probiltbodyandtrailer.com         | Local                           |
WASHINGTON, VA

Sterling Hardware, LLC
14430 Enterprise Road
Abingdon, VA 24210
Phone: 276-628-7153
Fax: 276-628-9190
Year Established: 1965
Principal Officer: William Widener, Plant Manager
Sales Contact: Joel Verplank
Purchasing Contact: Lee Price
Sales Market: International
Purchasing Market: International
Employees: 15
Products Produced:
332510 Casket hardware
Products Purchased:
Steel
Zinc
Nickel
Copper
Web Site: www.sterlinghardwarellc.com
Corporate Headquarters: Local

Universal Fibers, Inc.
14401 Industrial Park Road
Bristol, VA 24203
Phone: 276-669-1161
Fax: 276-669-3304
Year Established: 1970
Principal Officer: Marc Ammen, CEO
Sales Contact: Bob W. Lester
Purchasing Contact: Bob W. Lester
Sales Market: Local
Purchasing Market: Local
Employees: 6
Products Produced:
332710 Machine shop, general
Products Purchased:
Steel. cold-rolled, sheet, strip & bars
Machine tools, metal cutting & forming
Web Site: None
Corporate Headquarters: Local

Strongwell-Highlands Division
26770 New Banks Road
Abingdon, VA 24210
Phone: 276-623-0935
Fax: 276-623-1635
Year Established: 1997
Principal Officer: Rusty Short, Plant Manager
Sales Contact: Corp. Bristol, VA
Purchasing Contact: Corp. Bristol, VA
Sales Market: International
Purchasing Market: International
Employees: 90
Products Produced:
326199 Fiberglass reinforced structural shapes
Products Purchased:
Glass rovings & mat
Resins, polyester & vinyl ester
Web Site: www.strongwell.com
Corporate Headquarters: Bristol, VA

Utility Trailer, Glade Spring, VA Plant
13160 Monroe Road
Glade Spring, VA 24340
Phone: 276-429-4540
Fax: 276-429-4503
Year Established: 2002
Principal Officer: Jack Washburn, Plant Manager
Sales Contact: Corp.
Purchasing Contact: Richard Carver
Sales Market: International
Purchasing Market: National
Employees: 500
Products Produced:
336212 Dry van trailers
Products Purchased:
Galvanized steel
Polyurethane foam
Aluminum
Wheels
Stainless Steel
Web Site: www.utilitytrailer.com
Corporate Headquarters: City of Industry, CA
Virginia Highlands Machining, Inc.
24431 Regal Drive
Abingdon, VA 24211
Phone: 276-628-8555
Fax: 276-676-3474
Year Established: 1986
Principal Officer: Bob W. Lester, Owner/G.M.
Sales Contact: Bob Lester
Purchasing Contact: Bob Lester
Sales Market: Local
Purchasing Market: Local
Employees: 6
Products Produced:
332710 Machine shop, general

Virginia Laser Corporation
18284 Oak Park Drive
Abingdon, VA 24210
Phone: 276-676-0056
Fax: 276-676-0057
Year Established: 2003
Principal Officer: Tom Deskins, Owner/G.M.
Sales Contact: Steve Fletcher
Purchasing Contact: David Simons
Sales Market: Regional
Purchasing Market: Regional
Employees: 8
Products Produced:
332710 Machine shop, precision laser cutting & sheet metal fabrication

Virginia Insulated Products
Highway 91
Saltville, VA 24370
Phone: 276-496-5136
Fax: 276-496-5716
Year Established: 1974
Principal Officer: Paul Kirschner, Vice-President
Sales Contact: Paul Kirschner
Purchasing Contact: Barbara Woodward
Sales Market: International
Purchasing Market: National
Employees: 10
Products Produced:
331420 Wire, insulated, magnetic, copper

Virginia Metals, Inc.
26336 Hillman Hwy.
Abingdon, VA 24210
Phone: 276-628-8151
Fax: 276-628-8797
Year Established: 1978
Principal Officer: Joe D. Andis, President
Sales Contact: Brad Andis
Purchasing Contact: Brad Andis
Sales Market: Regional
Purchasing Market: Local
Employees: 13
Products Produced:
332710 Machine shop, general

Virginia Metals, Inc.
26336 Hillman Hwy.
Abingdon, VA 24210
Phone: 276-628-8151
Fax: 276-628-8797
Year Established: 1978
Principal Officer: Joe D. Andis, President
Sales Contact: Brad Andis
Purchasing Contact: Brad Andis
Sales Market: Regional
Purchasing Market: Local
Employees: 13
Products Produced:
332710 Machine shop, general

Products Purchased:
Steel, cold-rolled, sheet, strip and bars
Aluminum, sheet, plate and foil
Steel, stainless

Web Site: www.vipwire.com
Corporate Headquarters: Local

Web Site: None
Corporate Headquarters: Local
Wire Tough Cylinders, LLC
14570 Industrial Park Road, Suite C
Bristol, VA 24202
Phone: 276-644-9120
Fax: None
Year Established: 2010
Principal Officer: Dr. Amit Prakash, President
Sales Contact: Brian Deeken
Purchasing Contact: Amit Prakash
Sales Market: National
Purchasing Market: National
Employees: 5
Products Produced:

332420 Cylinders, compressed natural gas

Products Purchased:

Liners & cylinders, steel
Steel wire

Web Site: www.wiretough.com
Corporate Headquarters: Local
BRISTOL (CITY)
VIRGINIA
INDUSTRIES
BRISTOL CITY

AZZ Galvanizing
14781 Industrial Drive
Bristol, VA 24202
Phone: 276-466-5558
Fax: 276-466-0558
Year Established: 2001
Principal Officer: Alan Slope, Manager
Sales Contact: Debbie Hicks
Purchasing Contact: Corporate - Fort Worth, TX
817-810-0095
Sales Market: International
Purchasing Market: International
Employees: 20
Products Produced:
  332812 Steel, galvanized

Products Purchased:
  Zinc

Web Site: www.azz.com
Corporate Headquarters: Fort Worth, TX

Bristol Compressors Intl, Inc.
15185 Industrial Park Road
Bristol, VA 24202
Phone: 276-466-4121
Fax: 276-645-2423
Year Established: 1975
Principal Officer: John Wadsworth, CEO
Sales Contact: See Web Listing
Purchasing Contact: John Young
Sales Market: International
Purchasing Market: International
Employees: 700
Products Produced:
  33415 Compressors for A/C, heat pump & refrigerator systems

Products Purchased:
  Environmental controls
  Relays
  Valves, regulating & controlling

Web Site: www.bristolcompressors.com
Corporate Headquarters: Local

Ball Corporation
750 Old Abingdon Hwy
Bristol, VA 24201
Phone: 276-466-2261
Fax: 276-645-2224
Year Established: 1971
Principal Officer: Joe Sandidge, Oper. Mgr.
Sales Contact: Corp. Broomfield, CO
Purchasing Contact: Tammy James
Sales Market: International
Purchasing Market: National
Employees: 200
Products Produced:
  332431 Can, metal ends

Products Purchased:
  Aluminum

Web Site: www.ball.com
Corporate Headquarters: Broomfield, CO

Bristol Sign Company
6870 Gate City Hwy.
Bristol, VA 24201
Phone: 276-669-0811
Fax: 276-669-7120
Year Established: 1969
 Principal Officer: J. J. Jessee, Jr., President
Sales Contact: Rod Harper
Purchasing Contact: Matt Humphrey
Sales Market: Regional
Purchasing Market: National
Employees: 20
Products Produced:
  339950 Signs & advertising displays, interior & exterior

Products Purchased:
  Steel
  Plastic products
  Aluminum, primary
  Neon glass & accessories
  Paints & allied products

Web Site: www.bristolsign.com
Corporate Headquarters: Local
Cavitronix Corporation
14570 Industrial Park Road
Bristol, VA 24202
Phone: 276-644-3500
Fax: None
Year Established: 2012
Principal Officer: Thomas David, President/CEO
Sales Contact: Lance Pelter 301-580-1875
Purchasing Contact: Thomas David
Sales Market: National
Purchasing Market: National
Employees: 16
Products Produced:
332999 Water-in-fuel emulsification systems
Products Purchased:
Metal
Wiring
Web Site: www.cavitronix.com
Corporate Headquarters: Local

Dominion Carton Corporation
301 Gordon Avenue
Bristol, VA 24201
Phone: 276-669-1109
Fax: 276-669-1504
Year Established: 1964
Principal Officer: George Young, General Manager
Sales Contact: George Young
Purchasing Contact: George Young
Sales Market: National
Purchasing Market: Regional
Employees: 30
Products Produced:
322212 Packaging, specialty, paperboard
Products Purchased:
Paper & paperboard
Adhesives & sealants
Web Site: www.dominioncarton.com
Corporate Headquarters: Local

Die Cast Connections, Inc.
14660 Industrial Park Road
Bristol, VA 24202
Phone: 276-669-5991
Fax: 276-669-4413
Year Established: 1972
Principal Officer: Doug Gillespie, Plant Manager
Sales Contact: Doug Gillespie
Purchasing Contact: Liz Goslin
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:
331523 Castings, die, aluminum & zinc
Products Purchased:
Aluminum, sheet, plate & foil
Web Site: None
Corporate Headquarters: Chicopee, MA

Federal Pacific Transformer Co.-Div. Electro-Mechanical Corporation
601 Old Airport Road
Bristol, VA 24201
Phone: 276-669-4084
Fax: 276-669-1869
Year Established: 1958
Principal Officer: John Robbins, Opers. Manager
Sales Contact: Sales Dept.
Purchasing Contact: Gerry Yelle
Sales Market: International
Purchasing Market: National
Employees: 249
Products Produced:
335311 Transformers, dry-type & medium voltage switchgear
Products Purchased:
Wire, copper & aluminum
Steel, flat & core
Web Site: www.federalpacific.com
Corporate Headquarters: Local
Fiber Sign
314 Goodson Street
Bristol, VA 24201
Phone: 276-669-9115
Fax: 276-669-1376
Year Established: 1991
Principal Officer: Ken Blankenbeckler, Owner
Sales Contact: Ken Blankenbeckler
Purchasing Contact: Ken Blankenbeckler
Sales Market: National
Purchasing Market: Regional
Employees: 5
Products Produced:
- 332813 Signs, sandblasted fiberglass for parks, golf courses, etc.

Products Purchased:
- Fiberglass sheets
- Paints, automotive

Web Site: www.fiber-sign.com
Corporate Headquarters: Local

Hirschfeld Industrial Bridge
15083 Industrial Park Road
Bristol, VA 24201
Phone: 276-669-6649
Fax: 276-669-7353
Year Established: 1987
Principal Officer: Jim Brumback, Plant Manager
Sales Contact: Corp. San Angelo, TX
Purchasing Contact: Ron Beam
Sales Market: National
Purchasing Market: National
Employees: 70
Products Produced:
- 332312 Bridge components

Products Purchased:
- Steel

Web Site: www.hirschfeld.com
Corporate Headquarters: San Angelo, TX

Helms Candy Company, Inc.
3001 Lee Hwy.
Bristol, VA 24202
Phone: 276-669-2612
Fax: 276-669-0150
Year Established: 1909
Principal Officer: George F. Helms, III, President
Sales Contact: George F. Helms IV
Purchasing Contact: George F. Helms IV
Sales Market: National
Purchasing Market: National
Employees: 18
Products Produced:
- 311340 Candy & other confectionery products

Products Purchased:
- Sugar
- Flavoring
- Corn syrup

Web Site: www.helmscandy.com
Corporate Headquarters: Local

Home Pride
15100 Industrial Park Road
Bristol, VA 24202
Phone: 276-466-0502
Fax: 276-466-0501
Year Established: 1997
Principal Officer: Claude Hammonds, Plant Mgr.
Sales Contact: Claude Hammonds
Purchasing Contact: Claude Hammonds
Sales Market: National
Purchasing Market: National
Employees: 30
Products Produced:
- 321199 Steps, wood
- 326199 Steps, fiber glass
- 332312 Anchoring products

Products Purchased:
- Plastic materials & resins
- Wood products

Web Site: www.hpanchors.com
Corporate Headquarters: Local
BRISTOL CITY

Line Power Manufacturing Company
329 Williams Street
Bristol, VA 24203
Phone: 276-466-8200
Fax: 276-466-8202
Year Established: 1972
Principal Officer: Brian Barker, Ops. Manager
Sales Contact: Sales Dept.
Purchasing Contact: Rob Ackerman
Sales Market: International
Purchasing Market: National
Employees: 90
Products Produced:
- 335311 Electric power distribution systems & parts for mines

Products Purchased:
- Electric equipment & supplies
- Aluminum, brass & copper

Web Site: www.linepower.com
Corporate Headquarters: Local

Machinery Components Company
1 Goodson Street
Bristol, VA 24201
Phone: 276-669-4084
Fax: 276-669-1869
Year Established: 1958
Principal Officer: David Peterson, Oper. Mgr.
Sales Contact: Sales Dept. 276-466-8200
Purchasing Contact: 276-466-8200
Sales Market: International
Purchasing Market: National
Employees: 24
Products Produced:
- 332710 Machine shop & fabrication services

Products Purchased:
- Steel, hot-rolled, stainless
- Steel, cold-rolled, sheet, strip & bars
- Powder paint

Web Site: www.machinerycomponentsco.com
Corporate Headquarters: Local

Metal Castings Company-Div. Electro-Mechanical Corp.
15331 Industrial Park Road
Bristol, VA 24202
Phone: 276-669-3711
Fax: 276-669-0093
Year Established: 1958
Principal Officer: Jim Peterson, Operations Manager
Sales Contact: Sales Dept. 276-466-8200
Purchasing Contact: 276-466-8200
Sales Market: International
Purchasing Market: National
Employees: 50
Products Produced:
- 331524 Cast aluminum products

Products Purchased:
- Aluminum, primary
- Grinding belts
- Sand, industrial
- Boxes, corrugated & solid fiber

Web Site: www.metalcastingsco.com
Corporate Headquarters: Local

Permatile Concrete Products Company
100 Beacon Road
Bristol, VA 24201
Phone: 276-669-5332
Fax: 276-669-2120
Year Established: 1965
Principal Officer: Charles J. Rainero, President
Sales Contact: Jonathan Griffith
Purchasing Contact: Susan Berry
Sales Market: Regional
Purchasing Market: Regional
Employees: 100
Products Produced:
- 327390 Concrete products

Products Purchased:
- Reinforcing steel wire
- Cement, hydraulic

Web Site: www.permatile.com
Corporate Headquarters: Local
BRISTOL CITY

Sandvik Mining and Construction
15020 Industrial Park Road
Bristol, VA 24202
Phone: 276-669-8311
Fax: 276-669-3175
Year Established: 1987
Principal Officer: Anthony Jesse, Product Manager
Sales Contact: Corp. 404-589-3800 Smyrna, GA
Purchasing Contact: Danny Puckett
Sales Market: International
Purchasing Market: International
Employees: 110
Products Produced:
333131 Mining machinery

Products Purchased:
Steel
Forgings, iron & steel
Packaging materials

Web Site: www.mining.sandvik.com
Corporate Headquarters: Smyrna, GA
Global: Amsterdam

Shearer’s Foods, Inc.
225 Commonwealth Avenue Ext.
Bristol, VA 24201
Phone: 276-669-6194
Fax: 276-669-2138
Year Established: 2010
Principal Officer: Pam Herman, Plant Manager
Sales Contact: Corp. 330-767-3426
Purchasing Contact: Chris Webb
Sales Market: National
Purchasing Market: National
Employees: 240
Products Produced:
311919 Snack foods

Products Purchased:
Fats & oils, edible
Plastic film & sheet, unsupported
Boxes corrugated & solid fiber
Potatoes

Web Site: www.shearers.com
Corporate Headquarters: Brewster, OH

Strongwell-Bristol Division
400 Commonwealth Avenue
Bristol, VA 24201
Phone: 276-645-8000
Fax: 276-645-8132
Year Established: 1971
Principal Officer: David Oakley, President
Sales Contact: David Gibbs
Purchasing Contact: Shelly Blackwell
Sales Market: International
Purchasing Market: National
Employees: 200
Products Produced:
326199 Fiberglass reinforced products

Products Purchased:
Glass rovings & mat
Resins, polyester & vinyl ester

Web Site: www.strongwell.com
Corporate Headquarters: Local

Transit Mix Concrete
496 Washington Street
Bristol, VA 24201
Phone: 276-669-9033
Fax: None
Year Established: 1982
Principal Officer: Herman Ramsey, Plant Manager
Sales Contact: Eric Burchfield, 928-2128
Purchasing Contact: Mark Story, 928-2128
Sales Market: Local
Purchasing Market: National
Employees: 4
Products Produced:
327320 Concrete, ready-mix

Products Purchased:
Cement, hydraulic
Sand, gravel & stone

Web Site: www.tmix.com
Corporate Headquarters: Johnson City, TN
Virginia Woodworking Company, Inc.
190 Williams Street
Bristol, VA 24201
Phone: 276-669-3133
Fax: 276-669-2149
Year Established: 1988
Principal Officer: David Reeve, General Manager
Sales Contact: David Reeve
Purchasing Contact: David Reeve
Sales Market: National
Purchasing Market: National
Employees: 12
Products Produced:
321918 Stair parts, hardwood

Products Purchased:
Lumber, hardwood

Web Site: www.vawood.com
Corporate Headquarters: Local

Williams Company, Inc. (The)
101 Vance Street
Bristol, VA 24201
Phone: 276-466-3342
Fax: 276-466-8501
Year Established: 1937
Principal Officer: Harry J. Williams, President/Owner
Sales Contact: Craig Kistner
Purchasing Contact: Craig Kistner
Sales Market: International
Purchasing Market: Regional
Employees: 18
Products Produced:
332710 Machine shop

Products Purchased:
Steel
Aluminum, sheet, plate & foil
Steel, stainless
Brass
Copper

Web Site: www.williamsusa.com
Corporate Headquarters: Local

Zenith Fuel Systems, LLC
14570 Industrial Park Road
Bristol, VA 24202
Phone: 276-669-5555
Fax: 276-645-8659
Year Established: 1984
Principal Officer: Darcio Giavanetti, President
Sales Contact: Mattie Bellany 276-645-8619
Purchasing Contact: Sandra Johnson
Sales Market: International
Purchasing Market: National
Employees: 26
Products Produced:
336310 Industrial carburetors & fuel systems

Products Purchased:
Steel, Coil
Brass
Steel, stainless

Web Site: www.zenithfuelsystems.com
Corporate Headquarters: Seattle, WA
APPENDIX

Manufacturing NAICS Code Index

Products Produced by NAICS Codes

Products Purchased (Alphabetically)

Manufacturers with 100+ Employees

Distribution/Transportation Companies with 100+ Employees

Telecommunication/Telemarketing Companies

Alphabetical Listing of Manufacturers
NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
MANUFACTURING CODE INDEX
### NAICS Code Index

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>31-33</td>
<td>Manufacturing</td>
</tr>
<tr>
<td>311</td>
<td>Food Manufacturing</td>
</tr>
<tr>
<td>3111</td>
<td>Animal Food Manufacturing</td>
</tr>
<tr>
<td>31111</td>
<td>Animal Food Manufacturing</td>
</tr>
<tr>
<td>311111</td>
<td>Dog and Cat Food Manufacturing</td>
</tr>
<tr>
<td>311119</td>
<td>Other Animal Food Manufacturing</td>
</tr>
<tr>
<td>3112</td>
<td>Grain and Oilseed Milling</td>
</tr>
<tr>
<td>31121</td>
<td>Flour Milling and Malt Manufacturing</td>
</tr>
<tr>
<td>311211</td>
<td>Flour Milling</td>
</tr>
<tr>
<td>311212</td>
<td>Rice Milling</td>
</tr>
<tr>
<td>311213</td>
<td>Malt Manufacturing</td>
</tr>
<tr>
<td>31122</td>
<td>Starch and Vegetable Fats and Oils Manufacturing</td>
</tr>
<tr>
<td>311221</td>
<td>Wet Corn Milling</td>
</tr>
<tr>
<td>311224</td>
<td>Soybean and Other Oilseed Processing</td>
</tr>
<tr>
<td>311225</td>
<td>Fats and Oils Refining and Blending</td>
</tr>
<tr>
<td>31123</td>
<td>Breakfast Cereal Manufacturing</td>
</tr>
<tr>
<td>311230</td>
<td>Breakfast Cereal Manufacturing</td>
</tr>
<tr>
<td>3113</td>
<td>Sugar and Confectionery Product Manufacturing</td>
</tr>
<tr>
<td>31131</td>
<td>Sugar Manufacturing</td>
</tr>
<tr>
<td>311313</td>
<td>Beet Sugar Manufacturing</td>
</tr>
<tr>
<td>311314</td>
<td>Cane Sugar Manufacturing</td>
</tr>
<tr>
<td>31134</td>
<td>Nonchocolate Confectionery Manufacturing</td>
</tr>
<tr>
<td>311340</td>
<td>Nonchocolate Confectionery Manufacturing</td>
</tr>
<tr>
<td>31135</td>
<td>Chocolate and Confectionery Manufacturing</td>
</tr>
<tr>
<td>311351</td>
<td>Chocolate and Confectionery Manufacturing from Cacao Beans</td>
</tr>
<tr>
<td>311352</td>
<td>Confectionery Manufacturing from Purchased Chocolate</td>
</tr>
<tr>
<td>3114</td>
<td>Fruit and Vegetable Preserving and Specialty Food Manufacturing</td>
</tr>
<tr>
<td>31141</td>
<td>Frozen Food Manufacturing</td>
</tr>
<tr>
<td>311411</td>
<td>Frozen Fruit, Juice, and Vegetable Manufacturing</td>
</tr>
<tr>
<td>311412</td>
<td>Frozen Specialty Food Manufacturing</td>
</tr>
<tr>
<td>31142</td>
<td>Fruit and Vegetable Canning, Pickling, and Drying</td>
</tr>
<tr>
<td>311421</td>
<td>Fruit and Vegetable Canning</td>
</tr>
<tr>
<td>311422</td>
<td>Specialty Canning</td>
</tr>
<tr>
<td>311423</td>
<td>Dried and Dehydrated Food Manufacturing</td>
</tr>
<tr>
<td>3115</td>
<td>Dairy Product Manufacturing</td>
</tr>
<tr>
<td>31151</td>
<td>Dairy Product (except Frozen) Manufacturing</td>
</tr>
<tr>
<td>311511</td>
<td>Fluid Milk Manufacturing</td>
</tr>
<tr>
<td>311512</td>
<td>Creamery Butter Manufacturing</td>
</tr>
<tr>
<td>311513</td>
<td>Cheese Manufacturing</td>
</tr>
<tr>
<td>311514</td>
<td>Dry, Condensed, and Evaporated Dairy Product Manufacturing</td>
</tr>
<tr>
<td>31152</td>
<td>Ice Cream and Frozen Dessert Manufacturing</td>
</tr>
<tr>
<td>311520</td>
<td>Ice Cream and Frozen Dessert Manufacturing</td>
</tr>
<tr>
<td>3116</td>
<td>Animal Slaughtering and Processing</td>
</tr>
<tr>
<td>31161</td>
<td>Animal Slaughtering and Processing</td>
</tr>
<tr>
<td>311611</td>
<td>Animal (except Poultry) Slaughtering</td>
</tr>
<tr>
<td>311612</td>
<td>Meat Processed from Carcasses</td>
</tr>
<tr>
<td>311613</td>
<td>Rendering and Meat Byproduct Processing</td>
</tr>
<tr>
<td>311615</td>
<td>Poultry Processing</td>
</tr>
<tr>
<td>3117</td>
<td>Seafood Product Preparation and Packaging</td>
</tr>
<tr>
<td>31171</td>
<td>Seafood Product Preparation and Packaging</td>
</tr>
<tr>
<td>311710</td>
<td>Seafood Product Preparation and Packaging</td>
</tr>
<tr>
<td>3118</td>
<td>Bakeries and Tortilla Manufacturing</td>
</tr>
<tr>
<td>31181</td>
<td>Bread and Bakery Product Manufacturing</td>
</tr>
<tr>
<td>311811</td>
<td>Retail Bakeries</td>
</tr>
<tr>
<td>311812</td>
<td>Commercial Bakeries</td>
</tr>
<tr>
<td>311813</td>
<td>Frozen Cakes, Pies, and Other Pastries Manufacturing</td>
</tr>
<tr>
<td>31182</td>
<td>Cookie, Cracker, and Pasta Manufacturing</td>
</tr>
<tr>
<td>311821</td>
<td>Cookie and Cracker Manufacturing</td>
</tr>
<tr>
<td>311824</td>
<td>Dry Pasta, Dough, and Flour Mixes Manufacturing from Purchased Flour</td>
</tr>
<tr>
<td>31183</td>
<td>Tortilla Manufacturing</td>
</tr>
<tr>
<td>311830</td>
<td>Tortilla Manufacturing</td>
</tr>
<tr>
<td>3119</td>
<td>Other Food Manufacturing</td>
</tr>
<tr>
<td>31191</td>
<td>Snack Food Manufacturing</td>
</tr>
<tr>
<td>311911</td>
<td>Roasted Nuts and Peanut Butter Manufacturing</td>
</tr>
<tr>
<td>311919</td>
<td>Other Snack Food Manufacturing</td>
</tr>
<tr>
<td>31192</td>
<td>Coffee and Tea Manufacturing</td>
</tr>
<tr>
<td>311920</td>
<td>Coffee and Tea Manufacturing</td>
</tr>
<tr>
<td>31193</td>
<td>Flavoring Syrup and Concentrate Manufacturing</td>
</tr>
<tr>
<td>311930</td>
<td>Flavoring Syrup and Concentrate Manufacturing</td>
</tr>
<tr>
<td>31194</td>
<td>Seasoning and Dressing Manufacturing</td>
</tr>
<tr>
<td>311941</td>
<td>Mayonnaise, Dressing, and Other Prepared Sauce Manufacturing</td>
</tr>
<tr>
<td>311942</td>
<td>Spice and Extract Manufacturing</td>
</tr>
<tr>
<td>31199</td>
<td>All Other Food Manufacturing</td>
</tr>
<tr>
<td>311991</td>
<td>Perishable Prepared Food Manufacturing</td>
</tr>
<tr>
<td>NAICS Code Index</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------------------------------------</td>
<td>----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>311999</td>
<td>All Other Miscellaneous Food Manufacturing</td>
</tr>
<tr>
<td>312</td>
<td>Beverage and Tobacco Product Manufacturing</td>
</tr>
<tr>
<td>3121</td>
<td>Beverage Manufacturing</td>
</tr>
<tr>
<td>31211</td>
<td>Soft Drink and Ice Manufacturing</td>
</tr>
<tr>
<td>312111</td>
<td>Soft Drink Manufacturing</td>
</tr>
<tr>
<td>312112</td>
<td>Bottled Water Manufacturing</td>
</tr>
<tr>
<td>312113</td>
<td>Ice Manufacturing</td>
</tr>
<tr>
<td>31212</td>
<td>Breweries</td>
</tr>
<tr>
<td>31213</td>
<td>Wineries</td>
</tr>
<tr>
<td>31214</td>
<td>Distilleries</td>
</tr>
<tr>
<td>312140</td>
<td>Distilleries</td>
</tr>
<tr>
<td>3122</td>
<td>Tobacco Manufacturing</td>
</tr>
<tr>
<td>31223</td>
<td>Tobacco Manufacturing</td>
</tr>
<tr>
<td>312230</td>
<td>Tobacco Manufacturing</td>
</tr>
<tr>
<td>313</td>
<td>Textile Mills</td>
</tr>
<tr>
<td>3131</td>
<td>Fiber, Yarn, and Thread Mills</td>
</tr>
<tr>
<td>31311</td>
<td>Fiber, Yarn, and Thread Mills</td>
</tr>
<tr>
<td>313110</td>
<td>Fiber, Yarn, and Thread Mills</td>
</tr>
<tr>
<td>3132</td>
<td>Fabric Mills</td>
</tr>
<tr>
<td>31321</td>
<td>Broadwoven Fabric Mills</td>
</tr>
<tr>
<td>313210</td>
<td>Broadwoven Fabric Mills</td>
</tr>
<tr>
<td>31322</td>
<td>Narrow Fabric Mills and Schiffli Machine Embroidery</td>
</tr>
<tr>
<td>313220</td>
<td>Narrow Fabric Mills and Schiffli Machine Embroidery</td>
</tr>
<tr>
<td>31323</td>
<td>Nonwoven Fabric Mills</td>
</tr>
<tr>
<td>313230</td>
<td>Nonwoven Fabric Mills</td>
</tr>
<tr>
<td>31324</td>
<td>Knit Fabric Mills</td>
</tr>
<tr>
<td>313240</td>
<td>Knit Fabric Mills</td>
</tr>
<tr>
<td>3133</td>
<td>Textile and Fabric Finishing and Fabric Coating Mills</td>
</tr>
<tr>
<td>31331</td>
<td>Textile and Fabric Finishing Mills</td>
</tr>
<tr>
<td>313310</td>
<td>Textile and Fabric Finishing Mills</td>
</tr>
<tr>
<td>31332</td>
<td>Fabric Coating Mills</td>
</tr>
<tr>
<td>313320</td>
<td>Fabric Coating Mills</td>
</tr>
<tr>
<td>314</td>
<td>Textile Product Mills</td>
</tr>
<tr>
<td>3141</td>
<td>Textile Furnishings Mills</td>
</tr>
<tr>
<td>31411</td>
<td>Carpet and Rug Mills</td>
</tr>
<tr>
<td>314110</td>
<td>Carpet and Rug Mills</td>
</tr>
<tr>
<td>31412</td>
<td>Curtain and Linen Mills</td>
</tr>
<tr>
<td>314120</td>
<td>Curtain and Linen Mills</td>
</tr>
<tr>
<td>3149</td>
<td>Other Textile Product Mills</td>
</tr>
<tr>
<td>31491</td>
<td>Textile Bag and Canvas Mills</td>
</tr>
<tr>
<td>314910</td>
<td>Textile Bag and Canvas Mills</td>
</tr>
<tr>
<td>31499</td>
<td>All Other Textile Product Mills</td>
</tr>
<tr>
<td>314994</td>
<td>Rope, Cordage, Twine, Tire Cord, and Tire Fabric Mills</td>
</tr>
<tr>
<td>314999</td>
<td>All Other Miscellaneous Textile Product Mills</td>
</tr>
<tr>
<td>315</td>
<td>Apparel Manufacturing</td>
</tr>
<tr>
<td>3151</td>
<td>Apparel Knitting Mills</td>
</tr>
<tr>
<td>31511</td>
<td>Hosiery and Sock Mills</td>
</tr>
<tr>
<td>315110</td>
<td>Hosiery and Sock Mills</td>
</tr>
<tr>
<td>31519</td>
<td>Other Apparel Knitting Mills</td>
</tr>
<tr>
<td>315190</td>
<td>Other Apparel Knitting Mills</td>
</tr>
<tr>
<td>3152</td>
<td>Cut and Sew Apparel Manufacturing</td>
</tr>
<tr>
<td>31521</td>
<td>Cut and Sew Apparel Contractors</td>
</tr>
<tr>
<td>315210</td>
<td>Cut and Sew Apparel Contractors</td>
</tr>
<tr>
<td>31522</td>
<td>Men's and Boys' Cut and Sew Apparel Manufacturing</td>
</tr>
<tr>
<td>315220</td>
<td>Men's and Boys' Cut and Sew Apparel Manufacturing</td>
</tr>
<tr>
<td>31524</td>
<td>Women's, Girls', and Infants' Cut and Sew Apparel Manufacturing</td>
</tr>
<tr>
<td>315240</td>
<td>Women's, Girls', and Infants' Cut and Sew Apparel Manufacturing</td>
</tr>
<tr>
<td>31528</td>
<td>Other Cut and Sew Apparel Manufacturing</td>
</tr>
<tr>
<td>315280</td>
<td>Other Cut and Sew Apparel Manufacturing</td>
</tr>
<tr>
<td>3159</td>
<td>Apparel Accessories and Other Apparel Manufacturing</td>
</tr>
<tr>
<td>31599</td>
<td>Apparel Accessories and Other Apparel Manufacturing</td>
</tr>
<tr>
<td>315990</td>
<td>Apparel Accessories and Other Apparel Manufacturing</td>
</tr>
<tr>
<td>316</td>
<td>Leather and Allied Product Manufacturing</td>
</tr>
<tr>
<td>3161</td>
<td>Leather and Hide Tanning and Finishing</td>
</tr>
<tr>
<td>31611</td>
<td>Leather and Hide Tanning and Finishing</td>
</tr>
<tr>
<td>316110</td>
<td>Leather and Hide Tanning and Finishing</td>
</tr>
<tr>
<td>3162</td>
<td>Footwear Manufacturing</td>
</tr>
<tr>
<td>31621</td>
<td>Footwear Manufacturing</td>
</tr>
<tr>
<td>316210</td>
<td>Footwear Manufacturing</td>
</tr>
<tr>
<td>3169</td>
<td>Other Leather and Allied Product Manufacturing</td>
</tr>
<tr>
<td>31699</td>
<td>Other Leather and Allied Product Manufacturing</td>
</tr>
<tr>
<td>316999</td>
<td>Other Leather and Allied Product Manufacturing</td>
</tr>
<tr>
<td>NAICS Code</td>
<td>Description</td>
</tr>
<tr>
<td>------------</td>
<td>-------------</td>
</tr>
<tr>
<td>316992</td>
<td>Women's Handbag and Purse Manufacturing</td>
</tr>
<tr>
<td>316998</td>
<td>All Other Leather Good and Allied Product Manufacturing</td>
</tr>
<tr>
<td>321</td>
<td>Wood Product Manufacturing</td>
</tr>
<tr>
<td>3211</td>
<td>Sawmills and Wood Preservation</td>
</tr>
<tr>
<td>32111</td>
<td>Sawmills and Wood Preservation</td>
</tr>
<tr>
<td>32113</td>
<td>Sawmills</td>
</tr>
<tr>
<td>32114</td>
<td>Wood Preservation</td>
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<td>Veneer, Plywood, and Engineered Wood Product Manufacturing</td>
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<td>Wood Window and Door Manufacturing</td>
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<td>Cut Stock, Resawing Lumber, and Planing</td>
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<td>321918</td>
<td>Other Millwork (including Flooring)</td>
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<td>Wood Container and Pallet Manufacturing</td>
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<td>Manufactured Home (Mobile Home) Manufacturing</td>
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<td>Prefabricated Wood Building Manufacturing</td>
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<td>Paper Manufacturing</td>
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<td>Corrugated and Solid Fiber Box Manufacturing</td>
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<td>Paper Bag and Coated and Treated Paper Manufacturing</td>
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<td>Printing and Related Support Activities</td>
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<td>324</td>
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<td>Petroleum and Coal Products Manufacturing</td>
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<td>Asphalt Paving, Roofing, and Saturated Materials Manufacturing</td>
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<td>Asphalt Paving Mixture and Block Manufacturing</td>
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<td>Asphalt Shingle and Coating Materials Manufacturing</td>
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<td>Other Petroleum and Coal Products Manufacturing</td>
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<td>Petroleum Lubricating Oil and Grease Manufacturing</td>
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<td>Chemical Manufacturing</td>
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<td>Plastics and Rubber Products Manufacturing</td>
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<td>Plastics Product Manufacturing</td>
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<td>Clay Product and Refractory Manufacturing</td>
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<td>Cement and Concrete Product Manufacturing</td>
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<td>Primary Metal Manufacturing</td>
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<td>Iron and Steel Mills and Ferroalloy Manufacturing</td>
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<td>3313</td>
<td>Alumina and Aluminum Production and Processing</td>
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<td>Alumina Refining and Primary Aluminum Production</td>
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<td>Secondary Smelting and Alloying of Aluminum</td>
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<td>Aluminum Sheet, Plate, and Foil Manufacturing</td>
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<td>Other Aluminum Rolling, Drawing, and Extruding</td>
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<td>Secondary Smelting, Refining, and Alloying of Nonferrous Metal (except Copper and Aluminum)</td>
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<td>Architectural and Structural Metals Manufacturing</td>
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<td>Prefabricated Metal Building and Component Manufacturing</td>
</tr>
<tr>
<td>332312</td>
<td>Fabricated Structural Metal Manufacturing</td>
</tr>
<tr>
<td>332313</td>
<td>Plate Work Manufacturing</td>
</tr>
<tr>
<td>33232</td>
<td>Ornamental and Architectural Metal Products Manufacturing</td>
</tr>
<tr>
<td>332321</td>
<td>Metal Window and Door Manufacturing</td>
</tr>
<tr>
<td>332322</td>
<td>Sheet Metal Work Manufacturing</td>
</tr>
<tr>
<td>332323</td>
<td>Ornamental and Architectural Metal Work Manufacturing</td>
</tr>
<tr>
<td>3324</td>
<td>Boiler, Tank, and Shipping Container Manufacturing</td>
</tr>
<tr>
<td>33241</td>
<td>Power Boiler and Heat Exchanger Manufacturing</td>
</tr>
<tr>
<td>332410</td>
<td>Power Boiler and Heat Exchanger Manufacturing</td>
</tr>
<tr>
<td>33242</td>
<td>Metal Tank (Heavy Gauge) Manufacturing</td>
</tr>
<tr>
<td>332420</td>
<td>Metal Tank (Heavy Gauge) Manufacturing</td>
</tr>
<tr>
<td>33243</td>
<td>Metal Can, Box, and Other Container (Light Gauge) Manufacturing</td>
</tr>
<tr>
<td>332431</td>
<td>Metal Can Manufacturing</td>
</tr>
<tr>
<td>332439</td>
<td>Other Metal Container Manufacturing</td>
</tr>
<tr>
<td>3325</td>
<td>Hardware Manufacturing</td>
</tr>
<tr>
<td>33251</td>
<td>Hardware Manufacturing</td>
</tr>
<tr>
<td>332510</td>
<td>Hardware Manufacturing</td>
</tr>
<tr>
<td>3326</td>
<td>Spring and Wire Product Manufacturing</td>
</tr>
<tr>
<td>33261</td>
<td>Spring and Wire Product Manufacturing</td>
</tr>
<tr>
<td>332610</td>
<td>Spring Manufacturing</td>
</tr>
<tr>
<td>332613</td>
<td>Other Fabricated Wire Product Manufacturing</td>
</tr>
<tr>
<td>3327</td>
<td>Machine Shops; Turned Product; and Screw, Nut, and Bolt Manufacturing</td>
</tr>
<tr>
<td>33271</td>
<td>Machine Shops</td>
</tr>
<tr>
<td>332710</td>
<td>Machine Shops</td>
</tr>
<tr>
<td>33272</td>
<td>Turned Product and Screw, Nut, and Bolt Manufacturing</td>
</tr>
<tr>
<td>332721</td>
<td>Precision Turned Product Manufacturing</td>
</tr>
</tbody>
</table>
**NAICS Code Index**

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>332722</td>
<td>Bolt, Nut, Screw, Rivet, and Washer Manufacturing</td>
</tr>
<tr>
<td>3328</td>
<td>Coating, Engraving, Heat Treating, and Allied Activities</td>
</tr>
<tr>
<td>33281</td>
<td>Coating, Engraving, Heat Treating, and Allied Activities</td>
</tr>
<tr>
<td>332811</td>
<td>Metal Heat Treating</td>
</tr>
<tr>
<td>332812</td>
<td>Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers</td>
</tr>
<tr>
<td>332813</td>
<td>Electroplating, Plating, Polishing, Anodizing, and Coloring</td>
</tr>
<tr>
<td>3329</td>
<td>Other Fabricated Metal Product Manufacturing</td>
</tr>
<tr>
<td>33291</td>
<td>Metal Valve Manufacturing</td>
</tr>
<tr>
<td>332911</td>
<td>Industrial Valve Manufacturing</td>
</tr>
<tr>
<td>332912</td>
<td>Fluid Power Valve and Hose Fitting Manufacturing</td>
</tr>
<tr>
<td>332913</td>
<td>Plumbing Fixture Fitting and Trim Manufacturing</td>
</tr>
<tr>
<td>332919</td>
<td>Other Metal Valve and Pipe Fitting Manufacturing</td>
</tr>
<tr>
<td>33299</td>
<td>All Other Fabricated Metal Product Manufacturing</td>
</tr>
<tr>
<td>332991</td>
<td>Ball and Roller Bearing Manufacturing</td>
</tr>
<tr>
<td>332992</td>
<td>Small Arms Ammunition Manufacturing</td>
</tr>
<tr>
<td>332993</td>
<td>Ammunition (except Small Arms) Manufacturing</td>
</tr>
<tr>
<td>332994</td>
<td>Small Arms, Ordnance, and Ordnance Accessories Manufacturing</td>
</tr>
<tr>
<td>332996</td>
<td>Fabricated Pipe and Pipe Fitting Manufacturing</td>
</tr>
<tr>
<td>332999</td>
<td>All Other Miscellaneous Fabricated Metal Product Manufacturing</td>
</tr>
<tr>
<td>333</td>
<td>Machinery Manufacturing</td>
</tr>
<tr>
<td>3331</td>
<td>Agriculture, Construction, and Mining Machinery Manufacturing</td>
</tr>
<tr>
<td>33311</td>
<td>Agricultural Implement Manufacturing</td>
</tr>
<tr>
<td>333111</td>
<td>Farm Machinery and Equipment Manufacturing</td>
</tr>
<tr>
<td>333112</td>
<td>Lawn and Garden Tractor and Home Lawn and Garden Equipment Manufacturing</td>
</tr>
<tr>
<td>33312</td>
<td>Construction Machinery Manufacturing</td>
</tr>
<tr>
<td>333120</td>
<td>Construction Machinery Manufacturing</td>
</tr>
<tr>
<td>33313</td>
<td>Mining and Oil and Gas Field Machinery Manufacturing</td>
</tr>
<tr>
<td>333131</td>
<td>Mining Machinery and Equipment Manufacturing</td>
</tr>
<tr>
<td>333132</td>
<td>Oil and Gas Field Machinery and Equipment Manufacturing</td>
</tr>
<tr>
<td>3332</td>
<td>Industrial Machinery Manufacturing</td>
</tr>
<tr>
<td>33324</td>
<td>Industrial Machinery Manufacturing</td>
</tr>
<tr>
<td>333241</td>
<td>Food Product Machinery Manufacturing</td>
</tr>
<tr>
<td>333242</td>
<td>Semiconductor Machinery Manufacturing</td>
</tr>
<tr>
<td>333243</td>
<td>Sawmill, Woodworking, and Paper Machinery Manufacturing</td>
</tr>
<tr>
<td>333244</td>
<td>Printing Machinery and Equipment Manufacturing</td>
</tr>
<tr>
<td>333249</td>
<td>Other Industrial Machinery Manufacturing</td>
</tr>
<tr>
<td>3333</td>
<td>Commercial and Service Industry Machinery Manufacturing</td>
</tr>
<tr>
<td>33331</td>
<td>Commercial and Service Industry Machinery Manufacturing</td>
</tr>
<tr>
<td>333314</td>
<td>Optical Instrument and Lens Manufacturing</td>
</tr>
<tr>
<td>333316</td>
<td>Photographic and Photocopying Equipment Manufacturing</td>
</tr>
<tr>
<td>333318</td>
<td>Other Commercial and Service Industry Machinery Manufacturing</td>
</tr>
<tr>
<td>3334</td>
<td>Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment Manufacturing</td>
</tr>
<tr>
<td>33341</td>
<td>Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment Manufacturing</td>
</tr>
<tr>
<td>333413</td>
<td>Industrial and Commercial Fan and Blower and Air Purification Equipment Manufacturing</td>
</tr>
<tr>
<td>333414</td>
<td>Heating Equipment (except Warm Air Furnaces) Manufacturing</td>
</tr>
<tr>
<td>333415</td>
<td>Air-Conditioning and Warm Air Heating Equipment and Commercial and Industrial Refrigeration Equipment Manufacturing</td>
</tr>
<tr>
<td>3335</td>
<td>Metalworking Machinery Manufacturing</td>
</tr>
<tr>
<td>33351</td>
<td>Metalworking Machinery Manufacturing</td>
</tr>
<tr>
<td>333511</td>
<td>Industrial Mold Manufacturing</td>
</tr>
<tr>
<td>333514</td>
<td>Special Die and Tool, Die Set, Jig, and Fixture Manufacturing</td>
</tr>
<tr>
<td>333515</td>
<td>Cutting Tool and Machine Tool Accessory Manufacturing</td>
</tr>
<tr>
<td>333517</td>
<td>Machine Tool Manufacturing</td>
</tr>
<tr>
<td>333519</td>
<td>Rolling Mill and Other Metalworking Machinery</td>
</tr>
</tbody>
</table>

AA-7
<table>
<thead>
<tr>
<th>NAICS Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>3336</td>
<td>Engine, Turbine, and Power Transmission Equipment Manufacturing</td>
</tr>
<tr>
<td>33361</td>
<td>Engine, Turbine, and Power Transmission Equipment Manufacturing</td>
</tr>
<tr>
<td>333611</td>
<td>Turbine and Turbine Generator Set Units Manufacturing</td>
</tr>
<tr>
<td>333612</td>
<td>Speed Changer, Industrial High-Speed Drive, and Gear Manufacturing</td>
</tr>
<tr>
<td>333613</td>
<td>Mechanical Power Transmission Equipment Manufacturing</td>
</tr>
<tr>
<td>333618</td>
<td>Other Engine Equipment Manufacturing</td>
</tr>
<tr>
<td>3339</td>
<td>Other General Purpose Machinery Manufacturing</td>
</tr>
<tr>
<td>33391</td>
<td>Pump and Compressor Manufacturing</td>
</tr>
<tr>
<td>333911</td>
<td>Pump and Pumping Equipment Manufacturing</td>
</tr>
<tr>
<td>333912</td>
<td>Air and Gas Compressor Manufacturing</td>
</tr>
<tr>
<td>333913</td>
<td>Measuring and Dispensing Pump Manufacturing</td>
</tr>
<tr>
<td>33392</td>
<td>Material Handling Equipment Manufacturing</td>
</tr>
<tr>
<td>333921</td>
<td>Elevator and Moving Stairway Manufacturing</td>
</tr>
<tr>
<td>333922</td>
<td>Conveyor and Conveying Equipment Manufacturing</td>
</tr>
<tr>
<td>333923</td>
<td>Overhead Traveling Crane, Hoist, and Monorail System Manufacturing</td>
</tr>
<tr>
<td>333924</td>
<td>Industrial Truck, Tractor, Trailer, and Stacker Machinery Manufacturing</td>
</tr>
<tr>
<td>33399</td>
<td>All Other General Purpose Machinery Manufacturing</td>
</tr>
<tr>
<td>333991</td>
<td>Power-Driven Hand Tool Manufacturing</td>
</tr>
<tr>
<td>333992</td>
<td>Welding and Soldering Equipment Manufacturing</td>
</tr>
<tr>
<td>333993</td>
<td>Packaging Machinery Manufacturing</td>
</tr>
<tr>
<td>333994</td>
<td>Industrial Process Furnace and Oven Manufacturing</td>
</tr>
<tr>
<td>333995</td>
<td>Fluid Power Cylinder and Actuator Manufacturing</td>
</tr>
<tr>
<td>333996</td>
<td>Fluid Power Pump and Motor Manufacturing</td>
</tr>
<tr>
<td>333997</td>
<td>Scale and Balance Manufacturing</td>
</tr>
<tr>
<td>333999</td>
<td>All Other Miscellaneous General Purpose Machinery Manufacturing</td>
</tr>
<tr>
<td>334</td>
<td>Computer and Electronic Product Manufacturing</td>
</tr>
<tr>
<td>3341</td>
<td>Computer and Peripheral Equipment Manufacturing</td>
</tr>
<tr>
<td>33411</td>
<td>Computer and Peripheral Equipment Manufacturing</td>
</tr>
<tr>
<td>334111</td>
<td>Electronic Computer Manufacturing</td>
</tr>
<tr>
<td>334112</td>
<td>Computer Storage Device Manufacturing</td>
</tr>
<tr>
<td>334118</td>
<td>Computer Terminal and Other Computer Peripheral Equipment Manufacturing</td>
</tr>
<tr>
<td>3342</td>
<td>Communications Equipment Manufacturing</td>
</tr>
<tr>
<td>33421</td>
<td>Telephone Apparatus Manufacturing</td>
</tr>
<tr>
<td>334210</td>
<td>Telephone Apparatus Manufacturing</td>
</tr>
<tr>
<td>33422</td>
<td>Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing</td>
</tr>
<tr>
<td>334220</td>
<td>Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing</td>
</tr>
<tr>
<td>33429</td>
<td>Other Communications Equipment Manufacturing</td>
</tr>
<tr>
<td>334290</td>
<td>Other Communications Equipment Manufacturing</td>
</tr>
<tr>
<td>3343</td>
<td>Audio and Video Equipment Manufacturing</td>
</tr>
<tr>
<td>33431</td>
<td>Audio and Video Equipment Manufacturing</td>
</tr>
<tr>
<td>334310</td>
<td>Audio and Video Equipment Manufacturing</td>
</tr>
<tr>
<td>3344</td>
<td>Semiconductor and Other Electronic Component Manufacturing</td>
</tr>
<tr>
<td>33441</td>
<td>Semiconductor and Other Electronic Component Manufacturing</td>
</tr>
<tr>
<td>334412</td>
<td>Bare Printed Circuit Board Manufacturing</td>
</tr>
<tr>
<td>334413</td>
<td>Semiconductor and Related Device Manufacturing</td>
</tr>
<tr>
<td>334416</td>
<td>Capacitor, Resistor, Coil, Transformer, and Other Inductor Manufacturing</td>
</tr>
<tr>
<td>334417</td>
<td>Electronic Connector Manufacturing</td>
</tr>
<tr>
<td>334418</td>
<td>Printed Circuit Assembly (Electronic Assembly) Manufacturing</td>
</tr>
<tr>
<td>334419</td>
<td>Other Electronic Component Manufacturing</td>
</tr>
<tr>
<td>3345</td>
<td>Navigational, Measuring, Electromedical, and Control Instruments Manufacturing</td>
</tr>
<tr>
<td>33451</td>
<td>Navigational, Measuring, Electromedical, and Control Instruments Manufacturing</td>
</tr>
<tr>
<td>334510</td>
<td>Electromedical and Electrotherapeutic Apparatus Manufacturing</td>
</tr>
<tr>
<td>334511</td>
<td>Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing</td>
</tr>
<tr>
<td>NAICS Code</td>
<td>Description</td>
</tr>
<tr>
<td>------------</td>
<td>-------------</td>
</tr>
<tr>
<td>334512</td>
<td>Automatic Environmental Control Manufacturing for Residential, Commercial, and Appliance Use</td>
</tr>
<tr>
<td>334513</td>
<td>Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial Process Variables</td>
</tr>
<tr>
<td>334514</td>
<td>Totalizing Fluid Meter and Counting Device Manufacturing</td>
</tr>
<tr>
<td>334515</td>
<td>Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals</td>
</tr>
<tr>
<td>334516</td>
<td>Analytical Laboratory Instrument Manufacturing</td>
</tr>
<tr>
<td>334517</td>
<td>Irradiation Apparatus Manufacturing</td>
</tr>
<tr>
<td>334519</td>
<td>Other Measuring and Controlling Device Manufacturing</td>
</tr>
<tr>
<td>3346</td>
<td>Manufacturing and Reproducing Magnetic and Optical Media</td>
</tr>
<tr>
<td>33461</td>
<td>Manufacturing and Reproducing Magnetic and Optical Media</td>
</tr>
<tr>
<td>334613</td>
<td>Blank Magnetic and Optical Recording Media Manufacturing</td>
</tr>
<tr>
<td>334614</td>
<td>Software and Other Prerecorded Compact Disc, Tape, and Record Reproducing</td>
</tr>
<tr>
<td>335</td>
<td>Electrical Equipment, Appliance, and Component Manufacturing</td>
</tr>
<tr>
<td>3351</td>
<td>Electric Lighting Equipment Manufacturing</td>
</tr>
<tr>
<td>33511</td>
<td>Electric Lamp Bulb and Part Manufacturing</td>
</tr>
<tr>
<td>33510</td>
<td>Electric Lamp Bulb and Part Manufacturing</td>
</tr>
<tr>
<td>33512</td>
<td>Lighting Fixture Manufacturing</td>
</tr>
<tr>
<td>335121</td>
<td>Residential Electric Lighting Fixture Manufacturing</td>
</tr>
<tr>
<td>335122</td>
<td>Commercial, Industrial, and Institutional Electric Lighting Fixture Manufacturing</td>
</tr>
<tr>
<td>335129</td>
<td>Other Lighting Equipment Manufacturing</td>
</tr>
<tr>
<td>3352</td>
<td>Household Appliance Manufacturing</td>
</tr>
<tr>
<td>33521</td>
<td>Small Electrical Appliance Manufacturing</td>
</tr>
<tr>
<td>335210</td>
<td>Small Electrical Appliance Manufacturing</td>
</tr>
<tr>
<td>33522</td>
<td>Major Appliance Manufacturing</td>
</tr>
<tr>
<td>335221</td>
<td>Household Cooking Appliance Manufacturing</td>
</tr>
<tr>
<td>335222</td>
<td>Household Refrigerator and Home Freezer Manufacturing</td>
</tr>
<tr>
<td>335224</td>
<td>Household Laundry Equipment Manufacturing</td>
</tr>
<tr>
<td>335228</td>
<td>Other Major Household Appliance Manufacturing</td>
</tr>
<tr>
<td>3353</td>
<td>Electrical Equipment Manufacturing</td>
</tr>
<tr>
<td>33531</td>
<td>Electrical Equipment Manufacturing</td>
</tr>
<tr>
<td>335311</td>
<td>Power, Distribution, and Specialty Transformer Manufacturing</td>
</tr>
<tr>
<td>335312</td>
<td>Motor and Generator Manufacturing</td>
</tr>
<tr>
<td>335313</td>
<td>Switchgear and Switchboard Apparatus Manufacturing</td>
</tr>
<tr>
<td>335314</td>
<td>Relay and Industrial Control Manufacturing</td>
</tr>
<tr>
<td>3359</td>
<td>Other Electrical Equipment and Component Manufacturing</td>
</tr>
<tr>
<td>33591</td>
<td>Battery Manufacturing</td>
</tr>
<tr>
<td>335911</td>
<td>Storage Battery Manufacturing</td>
</tr>
<tr>
<td>335912</td>
<td>Primary Battery Manufacturing</td>
</tr>
<tr>
<td>33592</td>
<td>Communication and Energy Wire and Cable Manufacturing</td>
</tr>
<tr>
<td>335921</td>
<td>Fiber Optic Cable Manufacturing</td>
</tr>
<tr>
<td>335929</td>
<td>Other Communication and Energy Wire Manufacturing</td>
</tr>
<tr>
<td>33593</td>
<td>Wiring Device Manufacturing</td>
</tr>
<tr>
<td>335931</td>
<td>Current-Carrying Wiring Device Manufacturing</td>
</tr>
<tr>
<td>335932</td>
<td>Noncurrent-Carrying Wiring Device Manufacturing</td>
</tr>
<tr>
<td>33599</td>
<td>All Other Electrical Equipment and Component Manufacturing</td>
</tr>
<tr>
<td>335991</td>
<td>Carbon and Graphite Product Manufacturing</td>
</tr>
<tr>
<td>335999</td>
<td>All Other Miscellaneous Electrical Equipment and Component Manufacturing</td>
</tr>
<tr>
<td>336</td>
<td>Transportation Equipment Manufacturing</td>
</tr>
<tr>
<td>3361</td>
<td>Motor Vehicle Manufacturing</td>
</tr>
<tr>
<td>33611</td>
<td>Automobile and Light Duty Motor Vehicle Manufacturing</td>
</tr>
<tr>
<td>336111</td>
<td>Automobile Manufacturing</td>
</tr>
<tr>
<td>336112</td>
<td>Light Truck and Utility Vehicle Manufacturing</td>
</tr>
<tr>
<td>33612</td>
<td>Heavy Duty Truck Manufacturing</td>
</tr>
<tr>
<td>336120</td>
<td>Heavy Duty Truck Manufacturing</td>
</tr>
<tr>
<td>3362</td>
<td>Motor Vehicle Body and Trailer Manufacturing</td>
</tr>
<tr>
<td>33621</td>
<td>Motor Vehicle Body and Trailer Manufacturing</td>
</tr>
<tr>
<td>336211</td>
<td>Motor Vehicle Body Manufacturing</td>
</tr>
<tr>
<td>336212</td>
<td>Truck Trailer Manufacturing</td>
</tr>
<tr>
<td>336213</td>
<td>Motor Home Manufacturing</td>
</tr>
<tr>
<td>336214</td>
<td>Travel Trailer and Camper Manufacturing</td>
</tr>
<tr>
<td>3363</td>
<td>Motor Vehicle Parts Manufacturing</td>
</tr>
<tr>
<td>NAICS Code</td>
<td>Description</td>
</tr>
<tr>
<td>------------</td>
<td>-------------</td>
</tr>
<tr>
<td>33631</td>
<td>Motor Vehicle Gasoline Engine and Engine Parts Manufacturing</td>
</tr>
<tr>
<td>336310</td>
<td>Motor Vehicle Gasoline Engine and Engine Parts Manufacturing</td>
</tr>
<tr>
<td>33632</td>
<td>Motor Vehicle Electrical and Electronic Equipment Manufacturing</td>
</tr>
<tr>
<td>336320</td>
<td>Motor Vehicle Electrical and Electronic Equipment Manufacturing</td>
</tr>
<tr>
<td>33633</td>
<td>Motor Vehicle Steering and Suspension Components (except Spring) Manufacturing</td>
</tr>
<tr>
<td>336330</td>
<td>Motor Vehicle Steering and Suspension Components (except Spring) Manufacturing</td>
</tr>
<tr>
<td>33634</td>
<td>Motor Vehicle Brake System Manufacturing</td>
</tr>
<tr>
<td>336340</td>
<td>Motor Vehicle Brake System Manufacturing</td>
</tr>
<tr>
<td>33635</td>
<td>Motor Vehicle Transmission and Power Train Parts Manufacturing</td>
</tr>
<tr>
<td>336350</td>
<td>Motor Vehicle Transmission and Power Train Parts Manufacturing</td>
</tr>
<tr>
<td>33636</td>
<td>Motor Vehicle Seating and Interior Trim Manufacturing</td>
</tr>
<tr>
<td>336360</td>
<td>Motor Vehicle Seating and Interior Trim Manufacturing</td>
</tr>
<tr>
<td>33637</td>
<td>Motor Vehicle Metal Stamping</td>
</tr>
<tr>
<td>336370</td>
<td>Motor Vehicle Metal Stamping</td>
</tr>
<tr>
<td>33639</td>
<td>Other Motor Vehicle Parts Manufacturing</td>
</tr>
<tr>
<td>336390</td>
<td>Other Motor Vehicle Parts Manufacturing</td>
</tr>
<tr>
<td>3364</td>
<td>Aerospace Product and Parts Manufacturing</td>
</tr>
<tr>
<td>33641</td>
<td>Aerospace Product and Parts Manufacturing</td>
</tr>
<tr>
<td>336410</td>
<td>Aircraft Manufacturing</td>
</tr>
<tr>
<td>336411</td>
<td>Aircraft Manufacturing</td>
</tr>
<tr>
<td>336412</td>
<td>Aircraft Engine and Engine Parts Manufacturing</td>
</tr>
<tr>
<td>336413</td>
<td>Other Aircraft Parts and Auxiliary Equipment Manufacturing</td>
</tr>
<tr>
<td>336414</td>
<td>Guided Missile and Space Vehicle Manufacturing</td>
</tr>
<tr>
<td>336415</td>
<td>Guided Missile and Space Vehicle Propulsion Unit and Propulsion Unit Parts Manufacturing</td>
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<td>Furniture and Related Product Manufacturing</td>
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<td>Household and Institutional Furniture and Kitchen Cabinet Manufacturing</td>
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<td>Wood Kitchen Cabinet and Countertop Manufacturing</td>
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<td>Household and Institutional Furniture Manufacturing</td>
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### NAICS Code Index

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[www.census.gov/eos/www/naics](http://www.census.gov/eos/www/naics)
PRODUCTS PRODUCED

BY

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<td>Synergy Biofuels</td>
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<td>324121</td>
<td>Asphalt paving mixture &amp; blocks</td>
<td>Maymead Materials</td>
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<td>Air Products &amp; Chemicals, Inc.</td>
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<td>Other basic inorganic chemical mfg.</td>
<td>C-E Minerals</td>
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<td>Minco, Inc.</td>
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<td>Nuclear Fuel Services, Inc.</td>
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<td>Eastman Chemical Company</td>
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<td>Valk Industries, Inc.</td>
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<td>325314</td>
<td>Fertilizers, mixing only</td>
<td>Johnson City Chemical Company</td>
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<td>325320</td>
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<td>Blue Diamond Manufacturing Co., Inc.</td>
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<td>325412</td>
<td>Pharmaceutical preparation</td>
<td>Crown Laboratories</td>
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<td>Dr. Reddy's Laboratories</td>
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<td>325520</td>
<td>Automotive rubber sealants</td>
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<td>Toothpaste</td>
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<td>Gun cleaning patches</td>
<td>Southern Bloomer Manufacturing Company</td>
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<td>Mascara brushes</td>
<td>Albea Cosmetics America, Inc.</td>
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<td>BAE Systems</td>
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<td>US Nitrogen, Opening 2014</td>
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<td>Color pellets for plastics</td>
<td>Colortech, Inc.</td>
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<td>Packaging, plastic flexible zipper</td>
<td>Robinette Company (The)-Corporate Headquarters</td>
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<td>Plastic packaging film &amp; sheet mfg.</td>
<td>Petoskey Plastics</td>
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<td>Film, polypropylene</td>
<td>Vifan USA, Inc.</td>
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<td>Perma R Products, Inc.</td>
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<td>Urethane &amp; other foam products</td>
<td>Carpenter Company</td>
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<td>Tire manufacturing</td>
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<td>Rubber &amp; plastic hose &amp; belting</td>
<td>DLH Industries.</td>
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<td>Rubber product mfg. for mech. use</td>
<td>DTR Industries</td>
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<td>All other rubber product mfg.</td>
<td>Daramic, Loc</td>
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<td>Stoneware pottery</td>
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<td>Glass for architectural &amp; automotive markets</td>
<td>AGC Glass (Greenland Plant)</td>
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<td>Glass product mfg. from purchased glass</td>
<td>AGC Flat Glass NA</td>
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<td>Boxley Ready Mix</td>
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<td>Lakeside Ready Mix, Inc.</td>
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<td>Rogersville Concrete</td>
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<td>Concrete block &amp; brick mfg.</td>
<td>Bolton Block Company</td>
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<td>Morristown Block &amp; Concrete Products, Inc</td>
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<td>Other concrete product mfg.</td>
<td>Bolton Concrete Products Co., Inc.</td>
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<td>Simerly Concrete Products, Inc.</td>
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<td>Granite fabricated counter tops</td>
<td>Classic Stone Works, Inc.</td>
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<td>Packaged concrete</td>
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<td>Iron &amp; steel pipe &amp; tube mfg. from purchased steel</td>
<td>Bristol Metals, LLC</td>
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<td>Renold Jeffrey</td>
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<td>Valtimet, Inc.</td>
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<td>Tri-City Extrusion, Inc.</td>
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<td>331313</td>
<td>Alumina refining &amp; primary aluminum production</td>
<td>Scepter of Greenville</td>
<td>Greene</td>
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<td>Oldcastle Building Envelope</td>
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<td>Secondary smelting &amp; alloying of aluminum</td>
<td>Alcoa Howmet</td>
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<td>Aluminum extrusions architectural, roof, window &amp; wall systems</td>
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<td>Sam Dong, Inc.</td>
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<td>Specialty metal products</td>
<td>Virginia Insulated Products</td>
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<td>O.G. Kelley &amp; Company, Inc.</td>
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<td>Molds, injection &amp; custom tooling fixtures</td>
<td>Tennessee Investment Casting, Inc.</td>
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<td>All Machine Parts, Inc.</td>
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<td>Castings, ferrous &amp; nonferrous</td>
<td>Appalachian Cast Products, Inc.</td>
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<td>Steel foundries (except investment)</td>
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332721  Metal products, precision turned
332722  Bolts, nuts screws, rivets & washers
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PRODUCTS PURCHASED

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## Products Purchased

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CC-33
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## Products Purchased

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<td>DeRoyal Industries</td>
<td>Claiborne</td>
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<td>Action Athletics</td>
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<td>Vegetables</td>
<td>Bush Brothers</td>
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<td>Veneer &amp; plywood</td>
<td>Lewis Wood Products</td>
<td>Carter</td>
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<td>Vinyl</td>
<td>Barrette Outdoor Living</td>
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<td>Bristol Custom Solutions</td>
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<td>RiteScreen Company</td>
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MANUFACTURERS WITH
100+ EMPLOYMENT
BY SIZE (LARGE TO SMALL)
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<td>Hamblen</td>
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<td>Donaldson Company</td>
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<td>General Electric Company</td>
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<td>Crown Tonka Walk-Ins</td>
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<td>Algoma Hardwoods</td>
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<td>American Book Company</td>
<td>403 E. Old Andrew Johnson Hwy.</td>
<td>865-262-0204</td>
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<tr>
<td></td>
<td>Jefferson City, TN 37760</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Telephone: 865-262-0204</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Fax: 865-262-9161</td>
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<tr>
<td></td>
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<td>Book - bargain priced</td>
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<tr>
<td>Coca-Cola Bottling Company</td>
<td>310 Wesley Street</td>
<td>423-282-2511</td>
</tr>
<tr>
<td></td>
<td>Johnson City, TN 37601</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Telephone: 423-282-2511</td>
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</tr>
<tr>
<td></td>
<td>Fax: 423-262-5111</td>
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<td></td>
<td>Year Established: 1963</td>
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<tr>
<td></td>
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<tr>
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<td></td>
<td>Coca-Cola products</td>
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<td>CSX Transportation</td>
<td>229 Nolichuckey Avenue</td>
<td>423-743-2714</td>
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<td>Erwin, TN 37650</td>
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</tr>
<tr>
<td></td>
<td>Telephone: 423-743-2714</td>
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</tr>
<tr>
<td></td>
<td>Fax: 423-743-2722</td>
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<td></td>
<td>Year Established: 1987</td>
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<tr>
<td></td>
<td>Principal Officer: Ray Griffith</td>
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<tr>
<td></td>
<td>Contract haulers for coal and food</td>
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<tr>
<td>Danny Herman Trucking Company</td>
<td>339 Cold Springs Road</td>
<td>423-727-9061</td>
</tr>
<tr>
<td></td>
<td>Mountain City, TN 37683</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Telephone: 423-727-9061</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Fax: 423-727-9023</td>
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</tr>
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<td>Year Established: 1964</td>
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<tr>
<td></td>
<td>Principal Officer: Joe Herman, President</td>
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<tr>
<td></td>
<td>Number of Employees: 552</td>
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<td></td>
<td>Common carrier</td>
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<tr>
<td>Heartland Express, Inc.</td>
<td>840 Eastern Star Road</td>
<td>423-349-6664</td>
</tr>
<tr>
<td></td>
<td>Kingsport, TN 37663</td>
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</tr>
<tr>
<td></td>
<td>Telephone: 423-349-6664</td>
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</tr>
<tr>
<td></td>
<td>Fax: 423-349-7787</td>
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<td></td>
<td>Year Established: 1997</td>
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<tr>
<td></td>
<td>Principal Officer: Mark Taylor, Terminal Manager</td>
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<td></td>
<td>Piney Flats, TN 37686</td>
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<tr>
<td></td>
<td>Telephone: 423-391-1600</td>
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</tr>
<tr>
<td></td>
<td>Fax: 423-391-1655</td>
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<td>Year Established: 1991</td>
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<td></td>
<td>Principal Officer: Tony Allgeier, General Manager</td>
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<tr>
<td></td>
<td>Soft goods, ready-to-wear &amp; jewelry</td>
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<tr>
<td>K-VA-T Food Stores, Inc.</td>
<td>26331 Hillman Hwy.</td>
<td>276-623-5000</td>
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<tr>
<td></td>
<td>Abingdon, VA 24210</td>
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</tr>
<tr>
<td></td>
<td>Telephone: 276-623-5000</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Fax: 276-623-5402</td>
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<td>Year Established: 1965</td>
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<tr>
<td></td>
<td>Principal Officer: Buddy Honaker, Manager</td>
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<td>Number of Employees: 855</td>
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<td></td>
<td>Grocery items to Food City retail supermarkets</td>
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<tr>
<td>Landair Transport, Inc.</td>
<td>1110 Myers Street</td>
<td>423-783-1300</td>
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<td></td>
<td>Greeneville, TN 37743</td>
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</tr>
<tr>
<td></td>
<td>Telephone: 423-783-1300</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Fax: 423-783-1350</td>
<td></td>
</tr>
<tr>
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<tr>
<td></td>
<td>Principal Officer: Scott Niswonger, President</td>
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<tr>
<td></td>
<td>Number of Employees: 700</td>
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<tr>
<td></td>
<td>Distribution center &amp; freight transportation</td>
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</table>
Pepsi Beverage Company
905 E. Lakeview Drive
Johnson City, TN 37604
Telephone: 423-928-9211
Fax: 423-928-8326
Year Established: 1965
Principal Officer: Tim Swecker,
Unit Sales Manager
Number of Employees: 120
Description: Pepsi products

Reinhart Food Service
2722 S. Roan Street
Johnson City, TN 37604
Telephone: 423-979-1052
Fax: 423-979-6330
Year Established: 1967
Principal Officer: Barry Dorris,
Division President
Number of Employees: 145
Description: Food service

Universal Companies
18260 Oak Park Drive
Abingdon, VA 24210
Telephone: 276-591-4000
Fax: 800-237-7199
Year Established: 1982
Principal Officer: Brenda Elliott, Manager
Number of Employees: 120
Description: Spa & Wellness equipment/supplies

Wallace Hardware Company, Inc.
5050 S. Davy Crockett Parkway
Morristown, TN 37814
Telephone: 423-586-5650
Fax: 423-581-0766
Year Established: 1922
Principal Officer: Doyle Wallace, President
Number of Employees: 175
Description: Wholesale hardware, industrial supplies, building materials & farm equipment

Wal-Mart Distribution Center #6039
1655 Potortown Road
Midway, TN 37809
Telephone: 423-235-2300
Fax: 423-235-3304
Year Established: 1997
Principal Officer: Ted Rideout, Manager
Number of Employees: 916
Description: General merchandise & hard-line goods
TELECOMMUNICATIONS/TELEMARKETING COMPANIES

Advance Call Center Technologies
3035 Boones Creek Road
Johnson City, TN  37615
Telephone: 423-283-5023
Fax: 423-282-6823
Year Established: 1996
Principal Officer: Lee Sturgill, Site Manager
Number of Employees: 1800
Description: Outsourced call center services

AT&T Wireless
2612 N. Roan Street
Johnson City, TN  37601
Telephone: 423-915-2355
Year Established: 2010
Principal Officer: Michelle Gass, Site Manager
Number of Employees: 650
Description: Mobile phone subscriber service

CenturyLink Customer Care Center
3417 N. Roan Street
Johnson City, TN  37601
Telephone: 423-282-7101
Fax: 423-282-8976
Year Established: 1993
Principal Officer: Heather Tillman, Manager
Number of Employees: 200
Description: Telephone service information

Citi Group
541 Sid Martin Road
Gray, TN  37615
Telephone: 423-477-6700
Year Established: 1998
Principal Officer: Jeff Jones, Site President
Number of Employees: 2078
Description: Credit cards

Contract Center Solutions (CCS)
2232 Watauga Road
Johnson City, TN  37601
Telephone: 423-736-7808
Fax: 423-586-1479
Year Established: 2011
Principal Officer: Trevor Southerland and Dick Tuttle, Managers
Number of Employees: 40
Description: Contract call center

Dial America Marketing
105 KLM Drive
Johnson City, TN  37615
Telephone: 423-282-6220
Fax: 423-283-5441
Year Established: 1999
Number of Employees: 200
Description: Telemarketing

Festiva Hospitality Group
500 Borla Drive
Johnson City, TN  37604
Telephone: 828-254-3378
Year Established: 2013
Principal Officer: Mike Ross, Director of Marketing
Number of Employees: 100
Description: Vacation Packages
Office Max
380 Bonham Road
Bristol, VA  24201
Telephone:  276-466-7600
Year Established:  2003
Principal Officer:  Peg O'Connell Ayers,
General Manager
Number of Employees:  400
Description:  Office Supplies

Sprint Solutions Center
115 Sprint Drive
Blountville, TN  37617
Telephone:  423-212-4186
Fax:  423-212-1666
Year Established:  2012
Principal Officer:  Deb Domer,
Director, Resolution Center
Number of Employees:  500
Description:  Mobile phone subscriber services

U.S. Solutions Group
2536 W. State Street
Bristol, TN  37620
Telephone:  423-274-5100
Fax:  423-274-5051
Year Established:  2001
Principal Officer:  Sharon Bricker,
Vice-President Operations
Number of Employees:  400
Description:  Teleperformance company
ALPHABETICAL LISTING OF MANUFACTURERS
<table>
<thead>
<tr>
<th>Company Name</th>
<th>City</th>
<th>State</th>
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<tbody>
<tr>
<td>A Place for Everything Closets</td>
<td>Sullivan</td>
<td>Tennessee</td>
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<td>AAA Anodizing &amp; Metal Finishing, Inc.</td>
<td>Ball Corporation</td>
<td>Tennessee</td>
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<td>Abingdon Steel, Inc.</td>
<td>Barret's Cabinets, Inc.</td>
<td>Tennessee</td>
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<td>Able Printing</td>
<td>Bavel Outdoor Living</td>
<td>Tennessee</td>
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<td>Acme Printing Company</td>
<td>BedlinABox, LLC</td>
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<td>Action Athletics</td>
<td>Bel-Fab Company, Inc.</td>
<td>Tennessee</td>
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<td>Adams Wood Products, Inc.</td>
<td>Bell Helicopter</td>
<td>Tennessee</td>
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<td>Addco</td>
<td>Bellafina Chocolates</td>
<td>Tennessee</td>
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<td>ADPMA</td>
<td>Besturnings, Inc.</td>
<td>Tennessee</td>
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<td>Aerojet Ordnance Tennessee</td>
<td>Blair Composites, LLC</td>
<td>Tennessee</td>
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<td>Aeronautical Accessories</td>
<td>Blue Diamond Manufacturing Co., Inc.</td>
<td>Tennessee</td>
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<td>AGC Flat Glass NA</td>
<td>Blue Mountain Metal Works</td>
<td>Tennessee</td>
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<td>AGC Glass (Greenland Plant)</td>
<td>Blue Ridge Fabricators</td>
<td>Tennessee</td>
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<td>Air Products &amp; Chemicals, Inc.</td>
<td>Bluewater Thermal Solutions</td>
<td>Tennessee</td>
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<td>Albea Cosmetics America, Inc.</td>
<td>Bolton Block Company</td>
<td>Tennessee</td>
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<td>Alcoa Howmet</td>
<td>Bolton Concrete Products Company</td>
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<td>Alemite Corporation</td>
<td>Borla Performance Industries, Inc.</td>
<td>Tennessee</td>
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<td>Algoma Hardwoods</td>
<td>Bossard, North American</td>
<td>Tennessee</td>
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<td>All Machine Parts, Inc.</td>
<td>Bo-Weevil/Eco Sportswear</td>
<td>Tennessee</td>
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<td>All Metals Fab. &amp; Millwright Services</td>
<td>Boxley Ready Mix</td>
<td>Tennessee</td>
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<td>Brackins Machine &amp; Tool</td>
<td>Tennessee</td>
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Carter County  
Tom Anderson  
P. O. Box 280  
Elizabethton, TN 37644  
Ph: 423-542-3408

Claiborne County  
Dennis Shipley  
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Tazewell, TN 37879  
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Ph: 423-638-4111 X226

Hamblen County  
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Hancock County  
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Hawkins County  
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Rogersville, TN 37857  
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Mountain City, TN 37683  
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Sullivan County  
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Ph: 423-279-7684

Unicoi County  
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Lee County  
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Scott County  
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Gate City, VA 24251  
Ph: 276-386-2525

Bristol/Wash. County, VA  
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Abingdon, VA 24210  
Ph: 276-525-1305

NETVRIDA  
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Mobile: 423-290-1520  
Alicia Summers  
Mobile: 423-737-1167  
Matt Garland  
Mobile: 423-741-7319

TVA  
Tommy Olterman  
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Mobile: 423-612-0181

Avery County  
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